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S. E. C. Registration Number

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(Company's Full Name)

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Mr. Delfin P. Angcao

## DEFINITIVE INFORMATION STATEMENT

FORM TYPE

| $\mathbf{1}$ | $\mathbf{2}$ |
| :--- | :--- |
| Month | $\mathbf{3}$ $\mathbf{1}$$\quad$Day |

Fiscal Year

Secondary License Type, If Applicable

Annual Meeting


ORMTYP

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| $\mathbf{C}$ | $\mathbf{F}$ | $\mathbf{D}$ |
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Dept. Requiring this Doc

Total No. of Stockholders

$\longrightarrow$

| N/A |
| :---: |
| Amended Articles Number / Section |

$\square$
Domestic
$\square$
Foreign

To be accomplished by SEC Personnel concerned


File Number


Document ID

LGU

Cashier

Juine 21, 2016


## NOTLCE OF ANNLAL STOCKHOLDERS MEETING

Deak Spocklovider:
 held as hely 21, 2016, Thersdes, in 3:30 pat at the Sofiel Pilippine Plara Manila, CCP Cemplen, Passy City, with ilse following aginda:

## 1. Clallworder

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4. Fisction of firectoes
to. Appointimant of extemat anthons
5. Other Matters
6. Agorminet

For purpose of ibe meeting, the stockholders of nexord as of May 31, 2016 are entirld so soctice and so vobe daring the sait mevting. Rugistration for the said mecting starts as $2: 00$ pan. Fer comveticnie
 wober's ID, TIN card, SSS card or pasyport.

WE ARE NOT ASKIVG YOU TOR A PROXY. Hewever if you send as oee, the Corporab Secretary mut receive the same as the office of the Coporation at 35/F Rufiso Pacifle Tower, 6784 Ayale Averue, Malati City, nof later thas July 51,2016 . Corporaie Suchlolden itould ittuch to the proxy thelr reppotive Boand Resolation vis-j-vis the aphority of their provic: When signing as anoesey-infact,
 thowtys your authority. Validation of prosies shall be helt on haly 13,2016 at 200 pm , st the office of the Coppertion's stock and transfer ageot. Rizat Commerclat fianking Corporation, at the RCDC Pasa, 6819 Ayale Avenue, Makail City.

# SECURITIES AND EXCHANGE COMMISSION 

SEC FORM 20-IS

## INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:
[ ] Preliminary Information Statement
[ $\sqrt{ }$ ] Definitive Information Statement
2. Name of Registrant as specified in its charter: IRC PROPERTIES, INC.
3. PHILIPPINES

Province, country or other jurisdiction of incorporation or organization
4. SEC Identification Number $\mathbf{6 0 3 1 2}$
5. BIR Tax Identification Code $\underline{\mathbf{0 0 0}-464-876-000}$
6. 3 35/F Rufino Pacific Tower, 6784 Ayala Avenue, Makati City

1223
Address of principal office Postal Code
7. Registrant's telephone number, including area code (632) 750-2000
8. July 21, 2016, Thursday at 3:30 p.m. at the Sofitel Philippine Plaza Manila, CCP Complex, Pasay City.
Date, time and place of the meeting of security holders
9. Approximate date on which the Information Statement is first to be sent or given to security holders June 28, 2016
10. In case of Proxy Solicitations: Not Applicable

Name of Person Filing the
Statement/Solicitor:
Address and Telephone No.: $\qquad$
11. Securities registered pursuant to Sections 8 and 12 of the Securities Regulations Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class Number of Shares of Common Stock Outstanding

$$
\text { Common } \quad 1,127,088,964
$$

12. Are any or all of registrant's securities listed on a Stock Exchange?

Yes $\qquad$ No $\qquad$
If yes, disclose the name of such Stock Exchange and the class of securities listed therein:
PHILIPPINE STOCK EXCHANGE - COMMON SHARES OF STOCK

## PART I. <br> INFORMATION REQUIRED IN INFORMATION STATEMENT

## A. GENERAL INFORMATION

## Item 1. Date, Time and Place of Meeting of Security Holders.

The annual stockholders' meeting of IRC PROPERTIES, INC. (the "Registrant" or the "Company") shall be on July 21, 2016, Thursday at 3:30 p.m. at the Sofitel Philippine Plaza Manila, CCP Complex, Pasay City.

The mailing address of the Registrant is at 35/F, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City, 1223.

The approximate date on which this Information Statement is first to be sent or given to stockholders is on June 28, 2016.

## Item 2. Dissenters' Right of Appraisal

A stockholder has the right to dissent and demand payment of the fair value of his shares: (i) in case any amendment to the Company's Articles of Incorporation has the effect of changing or restricting the rights of any stockholder or class of shares, or of authorizing preferences over the outstanding shares, or of extending or shortening the term of corporate existence: (ii) in case of any sale, lease, mortgage or disposition of all or substantially all of the corporate property or assets; (iii) in case of merger or consolidation; and (iv) in case of investment of corporate funds in another corporation or business or for any purpose other than the primary purpose.

If an action which may give rise to the right of appraisal is proposed at the meeting, any stockholder who voted against the proposed action and who wishes to exercise such right must make a written demand, within thirty (30) days after the date of the meeting or when the vote was taken, for the payment of the fair market value of his shares. Upon payment, he must surrender his certificates of stock. No payment, however, shall be made to any dissenting stockholder unless the Company has unrestricted retained earnings in its books to cover such payment.

There are no matters or proposed corporate actions at this year's annual stockholders' meeting which may give rise to a possible exercise by security holders of their appraisal rights under the provisions of the Corporation Code of the Philippines.

## Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No person who is or has been a director or officer of the Registrant, or an associate of the said persons, has any substantial interest, direct or indirect, by security holdings or otherwise in any matter to be acted upon during the meeting.

None of the persons mentioned above has informed the Registrant in writing of any intention to oppose any action to be taken at the meeting.

## B. CONTROL AND COMPENSATION INFORMATION

## Item 4. Voting Securities and Principal Holders Thereof

(a) The Registrant has the following shares subscribed and outstanding as of May 31, 2016, the Record Date:

$$
\begin{array}{lll}
\text { Common shares } & - & 1,127,088,964
\end{array}
$$

Of the said subscribed and outstanding shares, $172,366,972$ shares or $15.29 \%$ are owned by foreigners, while $954,721,992$ or $84.71 \%$ are owned by Philippine nationals.
(b) Number of Votes entitled: Every stockholder entitled to vote as of the Record Date shall be entitled to one (1) vote per share of stock.
(c) The Record Date is on May 31, 2016. All stockholders of record as May 31, 2016 are entitled to notice and to vote at the Annual Stockholders' Meeting.
(d) Security Ownership of Certain Beneficial Owners and Management
(1) Security Ownership of Certain Record and Beneficial Owners

Stockholders owning more than $5 \%$ of the Registrant's shares of stocks as of May 31, 2016:

| Title of Class | Name And Address Of Record Owner And Relationship With Issuer | Beneficial Owner and Relationship with Record Owner | Citizenshi <br> p | No. of Shares Held | Perce nt |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common | PCD Nominee Corporation <br> (F)* <br> G/F MSE Building <br> 6767Ayala Avenue, Makati <br> City <br> Stockholder | Wealth Securities, Inc. | Filipino | 461,491,031 | 40.94 |
| Common | T\&M Holdings, Inc.** <br> 35/F, Rufino Pacific Tower, 6784 Ayala Avenue, Makati City <br> Stockholder | T\&M Holdings, Inc. | Filipino | 262,605,200 | 23.29 |
| Common | Rizal Partners Co. Ltd. Chiyoda-ku Tokyo | Rizal Partners Co. Ltd. | Japanese | 127,200,000 | 11.28 |
| Common | Alexander G. Asuncion President and Stockholder | Alexander G. Asuncion | Filipino | 90,014,000 | 7.98 |
| Common | PrimeEast Properties,  <br> Inc.***  <br> Stockholder  <br>   | PrimeEast Properties, Inc. | Filipino | 69,815,500 | 6.19 |
| TOTAL |  |  |  | 1,055,552,731 | 89.21 |

* Out of the total shares held by PCD, 66,748,700 shares are in the name of Wealth Securities, Inc. which is the only participant under the PCD (F) that owns $5 \%$ or more of the Company's voting stock. Registrant is not yet aware of the identity of the proxies, if any, of the abovenamed stockholder entitled to vote in the forthcoming annual stockholders' meeting. The same will be known only when it submits it proxy for this year's annual stockholders' meeting.
** It is believed that the person who will vote the shares of T\&M Holdings, Inc. is its President, Mr. Esteban G. Peña Sy. Mr. Peña Sy is also the Chairman and CEO of the Registrant.
*** It is believed that the person who will vote the shares of PrimeEast Properties, Inc, is its Vice-Chairman, Mr. Alexander G. Asuncion. Mr. Asuncion is the President of the Registrant.


## (2) Security Ownership of Management.

The following directors and officers are the direct/indirect owners of the Registrant's shares as indicated opposite their names as of May 31, 2016:

| Title of Class | Name of Beneficial Owner |  | Amount and Nature of Beneficial Ownership (All direct ownership unless otherwise indicated) | Citizenship | Percent of Ownership |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Common | Esteban G. Peña Sy Director/Chairman of the Board and CEO |  | $\begin{aligned} & \text { 250- Direct; } \\ & \text { 592,000- Indirect } \end{aligned}$ | Filipino | 0.0535 |
| Common | Alexander G. Asuncion President |  | 90,014,000- Direct; <br> 26,692,000- Indirect | Filipino | 11.67 |
| Common | Gil Miguel T. Puyat Director |  | 11,000 | Filipino | . 0010 |
| Common | Roberto V. San Jose Director |  | 1,000 | Filipino | . 00010 |
| Common | Yasuhiro Ishikawa Director |  | 50-Direct; 200,000-Indirect | Japanese | . 0177 |
| Common | Ana Maria A. Katigbak-Lim Director |  | 150 | Filipino | . 00001 |
| Common | Wong Peng Chong Director |  | 10,000 | Malaysian | . 0089 |
| Common | Shinsuke Amiya |  | 50 | Japanese | . 000004 |
| Common | Rodrigo B. Supeña Director |  | 150 | Filipino | . 00001 |
| Common | Antonio V. Syyap Director |  | $\begin{gathered} \text { 1,000-Direct; } \\ \text { 41,000-Indirect } \end{gathered}$ | Filipino | . 00372 |
| Common | Steven Gamboa Virata Director |  | 150 | Filipino | . 00002 |
| Common | Georgina A. Monsod Director/Treasurer |  | 1,000 | Filipino | . 00010 |
| Common | Delfin P. Angcao Corporate Secretary |  | 150 | Filipino | . 00001 |
| Common | Araceli C. Molina |  | 250 | Filipino | . 00001 |
| Total |  |  |  |  |  |

## (3) Voting Trust Holders of 5\% or more

Registrant is not aware of any person holding more than $5 \%$ of the shares of Registrant under a voting trust or similar agreement.

## (4) Changes in Control

There has been no change in control of the Registrant since the beginning of its last fiscal year. Neither is Registrant aware of any arrangement which may result in a change in control of it.

## Item 5. Directors and Executive Officers

(a) The names, ages, terms of office, business experience for the last five years, directorship in other companies of the directors and executive officers of the Registrant are as follows:

Esteban G. Peña Sy, Chairman of the Board and CEO. Mr. Pena Sy, 69, Filipino, graduated from the University of the Philippines in 1968 with a degree of A.B. Economics and completed the Program for Management Development at Harvard Business School in 1982. For the last five years, his business experience includes being a Director and President of Mabuhay Holdings Corporation, an investment holding company listed at the PSE, and a Director and President of Philippine Plaza Holdings, Inc., owner of Sofitel Philippine Plaza. His previous work experience includes management positions in the Bank of the Philippine Islands and Ayala International. He was Managing Director of AI Financial Services, Ltd. and was accredited by the Hong Kong Securities \& Futures Commission as an Investment Adviser. He was also the Managing Director of Pan Asian Management Ltd., a management and investment consultancy firm based in Hong Kong, and Pan Asian Oasis Telecom Ltd. that operated joint venture factories engaged in the manufacturing of communication and fiber optic cables in China. In his earlier career, he served as a Lecturer at the University of the Philippines, Assistant Secretary General and Executive Director of the Federation of Filipino-Chinese Chambers of Commerce and Industry.

Alexander G. Asuncion, Director and President. Mr. Asuncion, 74, Filipino, finished his bachelor's degree in Business Administration. His business experience for the last five years includes holding the following current positions: Vice Chairman, PrimeEast Properties, Inc.; President, Eastridge Golf Club, Inc.; Chairman and President, Marilaque Land, Inc.; Vice Chairman, Dell Equipment \& Construction Corporation; President, L \& A Management Corporation. He is also a Partner at Eastbay Property \& Development, Inc. National Real Estate Association, Inc. (Co-founder \& Consultant), Jaycees Club (San Juan), Philippine Chess Federation, Philippine Horticulture Society are some of the organizations he is affiliated with/a member of.

Gil Miguel T. Puyat, Director. Mr. Puyat, 54, Filipino, earned his Marketing Strategy Course, Asian Institute of Management, M.A Economics (candidate), University of San Francisco, BS Agriculture Economics, University of Wisconsin. He has been a Director of the Company since March 12, 2008. His business experience for the last five years includes the present business affiliations, namely: Chairman and President, TFS Credit Corporation, Chairman and President, Tambunting Puyat Pawnshop, Inc., Director and President, Dell Properties, Inc., Director and Vice President, Loyola Group Marketing and Management Corporation, Director, Loyola Memorial Chapel, Inc., Director, Loyola Cemetery Services, Inc., Director, Philippine Pawnshop \& Jewelry, Inc., Director, Omega Finance, Inc. Director and Treasurer, Militan Management Corporation. Some of his civic affiliations are as follows: District Secretary, Rotary International - District 3830; Member, Alumni Association of Asian Institute of Management; Board of Trustees, Rotary Club of Makati; and Board of Advisers, Development Center for the Handicapped Foundation, Inc.

Roberto V. San Jose, Director. Mr. San Jose, 74, Filipino, received his Bachelor of Arts degree from De La Salle University and his Law degree from the University of the Philippines. He is a member of the Philippine Bar and a Special Counsel in the Castillo Laman Tan Pantaleon \& San Jose Law Offices. In addition to the above and serving as Director for the Company, his business experience for the last five years includes serving as Director, Officer and/or Corporate Secretary of Anglo Philippine Holdings Corporation, CP Equities Corporation, Atlas Resources Management Group, MAA Consultants, Inc. and several other companies. He is also the Corporate Secretary of Premiere Horizon Alliance Corporation, Marcventures Holdings, Inc., Solid Group Inc., FMF Development Corporation, Beneficial Life Insurance Co., Inc., The Metropolitan Club, Inc., and other client corporations of the Castillo Laman Tan Pantaleon \& San Jose Law Offices.

Steven Cesar G. Virata, Director. Mr. Virata, 58, Filipino, graduated from the University of the Philippines with a B.S. Architecture degree. He has more than 12 years of experience in the aviation industry, marketing, architecture, graphic design and production, theater industry and farm management. His business experience for the last five years includes being currently a Director of C. Virata and Associates, Mabuhay Holdings Corp., ATAR-IV, Inc., Chilco Holdings, Inc. and V.L. Araneta Properties, Inc.

Rodrigo B. Supeña, Independent Director. Mr. Supena, 76, Filipino, was elected as Independent Director of IRC Properties, Inc. on March 31, 2009. Mr. Supeña, a seasoned banker who previously held various key positions in Land Bank of the Philippines and Bank of the Philippine Islands. His business experience for the last five years includes holding key positions in LBP Leasing Corporation, and being currently the Chairman of the Board of Directors of Country Builders Bank, Taguig City. He earned his Masters in Business Administration from Ateneo Graduate School of Business.

Wong Peng Chong, Director - Dato’ Wong was elected director of the Company in 2009. He is a director of Mabuhay Holdings Corporation since November 2009, and an executive director of COL Capital Limited since March 2002. He is also a director of Asia Alliance Holdings Co., Ltd., a company listed in The Tokyo Stock Exchange since June 2015. Upon his graduation from the University of Malay in 1967, he joined the Malaysian Foreign Service and served with several Malaysian diplomatic missions overseas in various capacities. He joined the private sector in 1985 and has served in various senior management positions, including executive directorship in publicly listed companies in Hong Kong, Malaysia and Philippines. Dato’ Wong was a director and Chairman of Mulpha International Bhd. and director and Chairman of Mulpha Land Bhd. (formerly known as Megal Pascal Bhd.) from June 1997 to March 2002. He was also an executive director of Alibaba Pictures Group Limited (formerly known as ChinaVision Media Group Limited) from July 2007 to December 2009 and Landing International Development Limited (formerly known as Greenfield Chemical Holdings Limited) from October 2009 to January 2010. Dato' Wong, a Malaysian citizen, is 72 years old.

Antonio V. Syyap, Independent Director. Mr. Tony Syyap, 78, Filipino, is a senior marketing executive with in-depth experience in real estate development and marketing with multiple ASPAC (9) Countries exposure in field of distribution and Product Development, Manufacturing,
and Retailing (Specialty -Business Development). He graduated at De La Salle University with a degree in Bachelor of Science in Commerce - Major in Accounting. Also with a Master's degree of Administration in Retailing from New York University, USA. His business experience for the last five years includes being presently the Chairman of Forest Lake Development Inc. and a Director of Landco Pacific Corporation. He is also a Director of the Mabuhay Satellite Corporation and the President / Managing Director of Today Realty.

Georgina A. Monsod, EVP/Treasurer and Compliance Officer. Ms. Monsod, 61, Filipino. Her business experience for the last five years includes being the Treasurer and Compliance Officer of the Company since March 12, 2008. She has been involved with real estate development and financing for the past 17 years starting her career with Don Tim Development Corporation and moving to PrimeEast Properties Inc. Prior to this, she worked for the government sector from 1978 to 1994 in the field of tourism development. She holds a Postgraduate Course in Tourism and Hotel Management by the International School of Tourism Sciences in Rome, Italy. She was also a faculty member of the University of the Philippines (Diliman). She recently passed the licensure examination for Real Estate Brokers and is now a licensed Real Estate Broker.

Yasuhiro Ishikawa, Director. Aged 53, Japanese citizen. Born in Nagasaki, Japan. Upon his graduation from Waseda University in 1988, he joined Eagle Ishikawa Corp. of which he is now serving as the Managing Director. In 1998, he established IHA Co. Ltd. to provide comprehensive financial services in the areas of wealth management and life insurance. He formed Rizal Partners Co. Ltd. in 2014 to engage in equity investments. He is at present President of both IHA and Rizal Partners. Rizal Partners invested in IRC Properties, Inc. and became a strategic partner in 2015.

Shinsuke Amiya, Director. Age 58, Japanese citizen. After taking Bachelor of Law from Hitotsubashi University in Tokyo in 1981, Mr. Shinsuke Amiya started the business career in the international finance division of Yamaichi Securities Co., Ltd. and joined the investment banking division of Morgan Stanley as an associate in 1986. In 1994, he started his career in Merrill Lynch Japan where he worked as a Managing Director of financial institution group, Head of investment banking division, Chairman of Investment Banking Group, and the Vice Chairman of the Firm.

In 2006, he was invited by the shareholders of NIS Group to become the president of the company to restructure the company's business and financial structure. After leaving NIS Group where he had succeeded in 30 billion yen fundraising from private equity firm, he left the company and was elected as a member of the House of Representatives of Japan by national election. He was then promoted to the Parliamentary Secretary of Finance Minister of Japan in Noda Cabinet. He was also a member of Japan-Philippines Parliamentarians` Friendship League. In 2013, he started S.A.Consulting Inc. and also holds the post of a guest professor in Ryotokuji University.

In 2016, he became the CEO of the Asia Development Capital Co. Ltd, a listed investment company in Japan.

Araceli C. Molina, SVP/Assistant Treasurer/CFO and Compliance Officer. Ms. Molina, 59, Filipino, has been the Assistant Treasurer and Compliance Officer since March 12, 2008. An MBA graduate, a Certified Public Accountant and a member of the Philippine Institute of

Certified Public Accountants, she has been for several years connected with listed companies such as Vulcan Industrial and Mining Corporation and A Brown Company, Inc. Her past affiliations covered dealings with banks and other financial institutions, the Philippine Stock Exchange, Inc., and government agencies such as the Department of Energy, Securities and Exchange Commission and Bureau of Internal Revenue. She recently passed the licensure examination for Real Estate Brokers and is now a licensed Real Estate Broker.

Delfin P. Angcao, Corporate Secretary and Corporate Information Officer. Mr. Angcao, 58, Filipino, has been the Corporate Secretary and Corporate Information Officer since March, 2008. He is a partner at the Castillo Laman Tan Pantaleon \& San Jose Law Offices (CLTPSJ) since the year 2000. He was a Junior Associate with CLTPSJ from 1995 to 1997. He climbed up to being a Senior Associate from 1997 to 2000. He was an Associate at the San Jose, Enriquez, Lacas, Santos, Borje \& Vendero from 1992 to 1995. His business experience for the last five years includes being Director and/or Corporate Secretary of various client corporations of CLTPSJ including Mabuhay Holdings Corporation and The Manila Southwoods Golf \& Country Club, Inc.. He is a member of the Integrated Bar of the Philippines and the Philippine Institute of Certified Public Accountants.

All the directors and executive officers named above were elected to their positions for a term of one year and to serve as such until their successors are elected and qualified. No director or executive officer has resigned or declined for re-election since the date of the last annual meeting of security holders because of a disagreement with the Registrant on any matter relating to the Registrant's operations, policies or practices.

Except for the above-named directors and officers, the Registrant has no "significant employees" (as the term is defined under the SRC and its implementing rules and regulations).

## (b) Independent Directors/Nomination Committee

In compliance with SRC Rule 38 which provides for the guidelines on the nomination and election of independent directors, a Nomination Committee has been created with the following as members:

1. Wong Peng Chong - Chairman
2. Antonio V. Syyap
3. Rodrigo B. Supeña

- Member, Independent director

4. Alexander G. Asuncion

- Member, Independent director
. Alexand - Member

5. Esteban G. Peña Sy - Member
6. Roberto V. San Jose - Member
7. Georgina A. Monsod - Non-voting member

Under the Company's Manual of Corporate Governance, the members of the Nomination Committee shall consist of at least two directors, one of whom is an independent director, and one non-director who is an officer of the Company. The Nomination Committee was tasked to accept and to pre-screen nominees for election as independent directors
conformably with the criteria prescribed in SRC Rule 38 and the Company's Code of Corporate Governance, and to prepare and to make available to the SEC and the stockholders before the stockholders' meeting a Final List of Candidates as required in the said SEC Memo Circular.

In compliance with SRC Rule 38, hereunder is the Final List of Candidates for Independent Directors of the Registrant for the term 2016-2017 based on nominations received and pre-screened by the Nomination Committee:

| Name of Candidate | Nominated By |
| :--- | :--- |
|  |  |
| Mr. Rodrigo B. Supeña | Mr. Esteban G. Peña Sy |
| Mr. Antonio V. Syyap | Mr. Esteban G. Peña Sy |

Mr. Peña Sy, presently a stockholder and the incumbent Chairman and CEO of the Registrant, is not related to any of his above-mentioned nominees.

Information about said candidates as required under Part IV (A) and (C) of Annex "C" of SRC Rule 12 are as contained in this item 5.

To comply with the Notice of the Securities and Exchange Commission (SEC) dated October 20, 2006, the independent directors shall be requested to submit to the SEC within thirty (30) days from their elections their respective Certificates of Qualification as independent director in the form prescribed by the SEC. The term limits of the independent directors shall be in accordance with SEC Memorandum Circular No. 9, Series of 2011, which became effective beginning January 2, 2012.

## (c) Significant Employees

Aside from those listed above, the Company has no other executive officers or certain key personnel who are deemed to make significant contribution to the business.
(d) Family Relationships.

Mr. Alexander G. Asuncion, Director and President, and Ms. Georgina A. Monsod, Treasurer, are first cousins. Other than the foregoing, no director or officer is related to the extent of the fourth civil degree either by consanguinity or affinity.
(e) Involvement In Certain Legal Proceedings.

None of the directors and officers of the Company was involved, in the past five years up to the latest date, in any bankruptcy proceeding. Neither have they been during the same period convicted by final judgment in any criminal proceeding, nor been subject to any order, judgment or decree of competent jurisdiction, permanently enjoining, barring, suspending or otherwise limiting their involvement in any type of business, securities,
commodities or banking activities, nor found in action by any court or administrative body to have violated a securities or commodities law that are material to their evaluation as to their fitness for their respective positions.

The Company and its consolidated subsidiaries/affiliates are parties to various legal actions or proceedings. However, in the opinion of management, the ultimate liability, if any, resulting from these actions or proceedings, will not have a material effect on the Company's financial position.

## Certain Relationship and Related Transactions

## Relationships and Related Transactions

Under the 1994 PrimeEast MOA, the Company and PrimeEast agreed to jointly organize a realty company that shall identify and free from claimants not more than 500 hectares of lands in Binangonan, Rizal, registered in the name of the Company. The realty company shall be granted $30 \%$ ownership of all properties cleared by it. All lands acquired pursuant to such clearing operations shall be developed by PrimeEast at its own expense for which PrimeEast shall be entitled to $60 \%$ of the marketable lots. The remaining $40 \%$ shall belong to the owner, which may either be the Company or the realty company. Consequently, BLC was formed by PrimeEast representatives and the Company as their joint venture realty company and is owned by them in equal shares.

PrimeEast was able to clear about 65 hectares for which the Company became indebted to PrimeEast in the amount of P51,770.360.26 representing the Company's share in the clearing cost. This amount plus the other financial obligations to certain persons named in the 2002 PrimeEast MOA which were assigned to PrimeEast brought the Company's indebtedness to PrimeEast to P99,486,250.35. In full settlement of its indebtedness to PrimeEast, the Company assigned by way of a "dacion en pago" all its rights, interests and participation in BLC such that PrimeEast shall become the sole owner of BLC.

Under the 2008 PrimeEast MOA, PrimeEast and/or BLC transferred to the Company all their rights, interest and participation over 508,463 square meters of land for a total consideration of P177,961.700.

PrimeEast is a shareholder of the Company and as of Record Date is holding 110,170,500 shares of the Company. Mr. Alexander G. Asuncion, a director and President of the Company, is also a director and the Vice Chairman of PrimeEast. Mr. Frisco F. San Juan, a director of the Company is the Chairman of the Board of PrimeEast.

In the normal course of business, the Company has transactions with its major stockholders and affiliates. These transactions principally consist of loans and non-interest bearing advances for operational purposes. As of December 31, 2014, the Company's notes payable to Mabuhay Holdings Corporation, a major stockholder, stood at P224,869,900. The notes payable are in the
form of unsecured borrowing with no definite payment terms and bears interest at $12 \%$ to $18 \%$ per annum.

Mabuhay is a shareholder of the Company and is presently holding 37,218,643 shares of the Company. A $100 \%$-owned subsidiary of Mabuhay, T \& M Holdings, Inc., is also a shareholder of the Company and is presently holding $214,916,000$ shares of the Company. Mr. Esteban G. Peña Sy, the Chairman and CEO of the Company, is also a director and the President of Mabuhay and of T \& M Holdings, Inc. Ms. Araceli C. Molina, the Assistant Treasurer of the Company, is also the Treasurer of Mabuhay and of T \&M Holdings, Inc.

The Company has engaged the services of DELL Equipment, a related party, for development and construction works for the first two phases of the development of approximately 30 hectares of real properties of the Company in Binangonan, Rizal. Upon satisfactory completion of the developmental works, DELL Equipment shall be given priority to develop succeeding phases of the development of an additional 290 hectares of real properties of the Company in Binangonan, Rizal. Messrs. Frisco V. San Juan, Gil Miguel T. Puyat, and Antonio Syyap, Chairman, Vice Chairman, President and Director, respectively, of DELL Equipment, are also directors of the Company. Mr. Alexander G. Asuncion, a stockholder and Vice Chairman of DELL Equipment, is a Director and the President of the Company.

Other than the foregoing transactions, there has been no material transaction during the last two years, nor is there any material transaction currently proposed, to which the Company was or is to be a party in which any of the incumbent directors and executive officers which the Company, or owners of more than $5 \%$ of the Company's voting stock, and executive officers or owners of more than $5 \%$ of the Company's voting stock, had or is to have a direct or indirect material interest.

## Item 6. Compensation of Directors and Executive Officers

(a) Summary Compensation Table.

The annual compensation of the Company's executive officers for the last two (2) fiscal years and for 2016 are as follows:

| Name | Position | Year | Salary | Bonus | Other Annual <br> Compensation |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  |  |  |  |  |  |
| Esteban G. Peña Sy | Chairman \& CEO |  |  |  |  |
| Alexander G. Asuncion | President, Director |  |  |  |  |
| Georgina A. Monsod | EVP/Treasurer |  |  |  |  |
| Araceli C. Molina | SVP/Asst. <br> Treasurer and CFO |  |  |  |  |
| Aggregate compensation (all key officers and <br> directors as a group) | 2016 <br> (estimated) | P6.2M | None | None |  |
| Note: Registrant has no other executive <br> officers except those named above. | 2015 | P6.2M | None | None |  |

Each director receives a per diem of $\mathrm{P} 3,000.00$ for each board meeting attended.

## (b) Compensation of Directors.

Directors receiving compensation were either employed as officers of the Registrant receiving fixed monthly salary or receiving reimbursement of representation expenses incurred from time to time.

Directors and executive officers employed by the Registrant, receiving fixed monthly salary are as shown in the table in the immediately preceding section.
(c) Employment Contracts and Termination of Employment and Change-in-Control Arrangement.

There were no employment contracts, termination of employment, or any arrangement that resulted or may result in a change of control of the Registrant.
(d) Warrants and Options Outstanding.

There are no outstanding warrants or options held by the Company's executive officers and directors as a group.

## Item 7. Independent Public Accountants

## (a) Audit and Audit-Related Fees

The Registrant changed its external auditors from Sison Corillo Parone \& Co. in 2007, to Isla, Lipana \& Co. in 2008 due to the downgrading of the former to Classification B by the SEC. Isla, Lipana \& Co., has been re-appointed as external auditor during last year's annual stockholders' meeting held on September 10, 2015.

There were no disagreements with the said Auditors with respect to accounting principles and practices, financial disclosures, or auditing scope or procedures. As in the previous years, representatives of the Registrant's auditors are expected to be present at this year's annual stockholders' meeting, available to respond to questions that may be asked by the stockholders. The said auditors will have the opportunity to make a statement if they desire to do so.

The external auditors charged the Company and its subsidiaries an aggregate amount of P472,237.92 and P446,250.56 for the years ending December 31, 2015 and 2014, respectively.

The Company is in compliance with SRC Rule 68, Paragraph 3(b)(iv) which requires the rotation of external auditors or the handling partners of the auditing firm.

## (b) Tax Fees

There were routinary professional services rendered by the external auditors for tax accounting, compliance, advice, planning and any other form of tax services in each of the last two (2) calendar years ending December 31, 2015 and 2014. The fees for these services are included in the Audit and Audit-Related Fees mentioned above.

On April 4, 2011, the Company engaged the services of Isla Lipana \& Co.- tax division relative to the advice on the classification of the land sold and the relevant tax implication on the sale of Apo Island for a P300,000.00 fee (exclusive of VAT). Likewise, the company engaged its services for the transfer of land to its Joint Venture project for the amount of P75, 000 fee (exclusive of VAT).

## (c) All Other Fees

There were no other professional services rendered by the external auditors during the period.

## (d) Company Policy on Appointment of Independent Auditor

The President, EVP/Treasurer and the Audit Committee recommended to the Board of Directors the appointment of the external auditor and the fixing of the audit fees. The Board of Directors approved the recommendation for the appointment of the external auditor which has been approved/ratified by the stockholders at the annual stockholders' meeting held last September 10, 2015.

The present members of the Audit Committee of the Company are as follows:

| Antonio V. Syyap | - | Chairman (Independent Director) |
| :--- | :--- | :--- |
| Rodrigo B. Supeña | - | Member (Independent Director) |


| Sieven G. Virata | - | Member |
| :--- | :--- | :--- |
| Gil Miguel T. Puyat | - | Member |
| Stinvake Amiya | - | Member |

## liem 8. Compensation Plans

Included in the agends for this year's annual meeting of the stockholders in item 8 thereof is the "Establishment of a stock option plan". However, there is no stock option plan yet to be peesented to the stockholders as the manter to be peesented to them during the anmal meeting is only the peoposed directive and authority to the Registrant's Board of Directors to stady, formulate, establish und/or implement a stock eption plan subject to compliance with all applicable laws, rules and regolations. Information about ary stock option plan that may be formulised, estahlished andior implemented by the Board of Directors shall be provided to the stockholders in accordance with applicable rules and ergulations.

## 1tma. Aethorization or Isseance of Securities Other Than Fer Exchange

The following mathers will be presented for the stockholders' ratification in compliance with the Listing Rules of the Philippine Stock Exchange (PSE):
(a) Istuance to Sigma Epsilon Find Esd of $200,000,000$ common shares with par value of Phpl. 00 per share through private placement to be taken froen the uskssued portion of the Corporation's present authoriaed capital stock at the subscription price of Phpl.40 per share, payable to the Corporation in cach
(b) Isematice to any interested sulveriber or mbscribers of $172,800,000$ IRC common shares with a par value of Phpl:00 per share through private placemett's to be taken from the enissaod portion of the Corporation's present authorized capital stock at the subscription price of not less than Phpl.40 per share as the IRC Chairman andlor President may deem appropriate, payable to the Corporation in cash.

The proceeds of the above mentioned famance of shares shall be used to pay off cervain outsianding loans to help augment the company's finascial condition and thereby improve its operations.

The said issunce of sharcs through privale placement were authorized by the Board of Dircelors in pursuance to the authority given by the stockloolders during their annual meeting in 2013.

The above mentioned common shares to be issued theongh private placement have the same rights and privileger (e.g., dividend, voting and pecemptive righss) as any ocher outstanding common shares of the capital stock of the Corporation.

There is no prevision in the charter or by-laws of the Corporation that would delay of prevent a change in the control of the Corpocition.

## D. OTHFR MATTERS

## Hem 15, Action with Respect to Reports

(a) Approval of the minutes of the 2015 annual stockholders' meeting
(b) Approval of annual report of management and 2015 financial statements

Approval of the minutes of the 2015 annual stockholders' meeting will constitute a ratification of the accuracy and faithfulness of the record therein of the events that transpired during the said meeting. Among the matters taken up during the 2015 annual stockholders' meeting and reflected in the minutes thereof were the following: (a) approval of the 2014 management report and 2014 audited financial statements; (c) ratification of corporate acts; (d) election of directors; and (e) appointment of external auditors. This will not constitute a second approval of the same matters that were already taken up and approved during the said meeting. Approval of the 2015 annual report of management and the 2015 audited financial statements will constitute a ratification of the Company's performance during the preceding year as contained or reflected in said annual report and financial statements.

## Item 18. Other Proposed Actions

(a) Ratification of resolutions, contracts and acts of the board of directors and management
(b) Issuance to Sigma Epsilon Fund Ltd of 200 million IRC common shares with par value of Php1.00 per share through private placement to be taken from the unissued portion of the Corporation's present authorized capital stock at the subscription price of Php 1.40 per share. (Comprehensive Corporate Disclosure on the private placement is attached to the Definitive Information Statement).
(c) Issuance to any interested subscriber or subscribers of $172,800,000$ IRC common shares with a par value of Php 1.00 per share through private placement/s to be taken from the unissued portion of the Corporation's present authorized capital stock at the subscription price of not less than Php1.40 per share as the IRC Chairman and/or President may deem appropriate.
(d) Establishment of a stock option plan
(e) Election of directors
(f) Appointment of external auditors

Resolutions, contracts and acts of the board of directors and management for ratification refer to those passed or undertaken by them during the year and for the day to day operations of the Company as contained or reflected in the annual report and financial statements. These included, among others, the election of officers, composition of corporate governance committees, and appointment of external auditors as previously disclosed to the Securities and Exchange Commission and the Philippine Stock Exchange.

Also to be presented for stockholders are the following:
(c) Issuance to Sigma Epsilon Fund Ltd. of 200,000,000 common shares with par value of Php1.00 per share through private placement to be taken from the unissued portion of the Corporation's present authorized capital stock at the subscription price of Php1.40
per share. A copy of the Comprehensive Corporate Disclosure on the private placement as filed with the PSE is attached to this Definitive Information Statement. This matter is to be presented for the stockholders' ratification in compliance with the Listing Rules of the Philippine Stock Exchange (PSE).
(d) Issuance to any interested subscriber or subscribers of $172,800,000$ IRC common shares with a par value of Php 1.00 per share through private placement/s to be taken from the unissued portion of the Corporation's present authorized capital stock at the subscription price of not less than Phpl. 40 per share as the IRC Chairman and/or President may deem appropriate. This matter is also to be presented for the stockholders' ratification in compliance with the Listing Rules of the Philippine Stock Exchange (PSE),
(e) Establishment of a stock option plan. This refers to the proposed directive and authority to the Registrant's Board of Directors to study, formulate and implement a stock option plan subject to compliance with all applicable laws, rules and regulations.

## Item 19. Voting Procedures

The vote required for acts requiring stockholders' approval is majority of stocks present in a quorum unless the law provides otherwise. In the election of directors, however, the eleven (11) nominees obtaining the highest number of votes in accordance with the provisions of the Corporation Code, shall be proclaimed the directors.

Counting of votes will be done viva voce or by raising of hands, unless in the election of directors, a stockholder requests for balloting. Votes cast during the annual stockholders' meeting shall be counted by the Corporate Secretary.

ACCOMPANYING THIS INFORMATION STATEMENT IS A COPY OF THE NOTICE OF THE ANNUAL STOCKHOLDERS' MEETING CONTAINING THE AGENDA THEREOF, AS WELL AS A COPY OF THE REGISTRANT'S MANAGEMENT REPORT AS REQUIRED UNDER SRC RULE 20 (4), AS AMENDED.

UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE COMPANY WILL PROVIDE, WITHOUT CHARGE, A COPY OF THE COMPANY'S ANNUAL REPORT IN SEC FORM 17-A DULY FILED WITH THE SECURITIES AND EXCHANGE COMMISSION. THE STOCKHOLDER MAY BE CHARGED A REASONABLE COST FOR PHOTOCOPYING THE EXHIBITS.

## ALL REQUESTS MAY BE SENT TO THE FOLLOWING:

IRC PROPERTIES, INC.
35/F Rufino Pacific Tower
6784 Ayala Avenue, Makati City
Attention: Ms. Araceli Canlas Molina

## SIGNATURE

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on June 21, 2016.

## IRC PROPERTIES, INC.

 Registrant

DELFINIP. ANGCAO
Corporate Secretary

## IRC PROPERTIES, INC.

MANAGEMENT REPORT

Pursuant To SRC Rule 20 (4)
For the 2016 Annual Stockholders' Meeting

## A. AUDITED FINANCIAL STATEMENTS FOR FISCAL YEAR ENDED DECEMBER 31, 2015 AND MARCH 31, 2016 INTERIM FINANCIAL STATEMENTS

Registrant's consolidated audited financial statements for the fiscal year ended December 31, 2015 and interim financial statements for the period ended March 31, 2016 are attached.

## B. THERE WERE NO DISAGREEMENTS WITH THE ACCOUNTANTS

## C. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATIONS

The Company is currently in the real estate development business after having shifted away from its oil exploration activities. Its concentration is in the development of its properties in Binangonan, Rizal. A joint venture agreement with Dreamhauz Management \& Development Corporation to develop an estimated 15 hectares was arranged by the company on August 5, 2010. The company contributes 15 hectares of cleared lots to the Project while the developer undertakes all the necessary land development and house construction, including the application for permits. The developer acts as the principal agent for the sale of finished housing units. The company receives, as its share in the Project, an amount equivalent to $12 \%$ of the total units sold. The first phase of the project is $95 \%$ sold and $90 \%$ completed.

On February 16, 2016 IRC Properties, Inc. ("IRC") entered into a Subscription Agreement with Sigma Epsilon Fund Limited (the "Subscriber"), a corporation organized and existing under the laws of Cayman Island with principal office located at Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman KY1-111, Cayman Islands, represented herein by its Director, Mr. Lee Puay Ching, hereby subscribes to Two Hundred Million common shares of IRC PROPERTIES, INC. with a par value of One Peso per share at a subscription price of P1.40 per share, or for a total subscription price of Two Hundred Eighty Million Pesos. (Php 280,000,000.00)

On July 3, 2015 IRC Properties, Inc. ("IRC") entered into a Subscription Agreement with Rizal Partners Company Limited (the "Subscriber"), a corporation organized and existing under the laws of Japan with principal office located at 1-11 Kioi-cho Chiyoda-ku, Tokyo, whereby the Subscriber agreed to subscribe to One Hundred Twenty Seven Million Two Hundred Thousand $(127,200,000)$ common shares (the "Shares") of IRC with a par value of One Peso (Php1.00) per share, at a subscription price of Php1.40 per share, or for a total subscription price of One Hundred Seventy Eight Million Eighty Thousand Pesos (Php178,080,000.00). The Shares which shall be fully paid for in cash by the Subscriber will be issued as a Private Placement to be taken
out from an increase in the authorized capital stock of the Corporation as previously authorized by the stockholders and the Board of Directors of IRC

On September 7, 2015, the Securities and Exchange Commission ("SEC") approved the Amended Articles of Incorporation to increase the capital stock from P 1,000,000,000 to P1,500,000,000 with a par value of P1.00.

On July 25, 2012, the Company entered into a Joint Development Agreement with Dell Equipment to undertake another affordable economic housing residential subdivision project totaling 8.718 hectares which is the Company's comtribution to the said project. The Company shall receive, as its share, an amount equivalent to $12 \%$ of the total fair market value of all the units in the project.

The clearing of the Company's Binangonan property is the focus of the Company's operations in order to completely free from third party claims the first 455 hectares of the 2,200 -hectare property where the first phase of the Binangonan Master Plan consisting of the housing estate project will be situated. As of July 29, 2014, the Company has already cleared approximately 164.7 hectares of Binangonan property with 198 titles of "cleared properties" in its possession (2013 - 142.4 hectares).

On April 14, 2010, the Philippine Stock Exchange has approved the Parent Company's stock rights offering and has accumulated a total of P399.9 million to partially fund the development and construction of real estate development projects in its property in Binangonan, Rizal. The Company also repaid maturing loans from the proceeds.

The Company has received from warrant holders P199,913,992 for the exercise price of their bonus warrants and 198,280,746 corresponding underlying common shares have actually been issued as of March 31, 2014.

As of March 31, 2016, the Company is finalizing negotiations with a key real estate industry player to develop a huge portion of its Binangonan property, whether pursuant to a purchase or joint venture, into a mixed-use township project.

## DISCUSSION OF THE REGISTRANT'S FINANCIAL CONDITION, CHANGES IN FINANCIAL CONDITION \& RESULTS OF OPERATIONS FOR EACH OF THE LAST 3 FISCAL YEARS

The company has three ongoing residential subdivision projects, namely 1) Sunshine Fiesta Subdivision, 2) Fiesta Casitas Subdivision, and 3) Casas Aurora. The mid-rise condominium project is put on hold while funding is finalized.

Sunshine Fiesta Subdivision is a joint venture development project between the Company and Dreamhauz Management \& Development Corporation, with the latter responsible for the land development and house construction. The first phase seven-hectare is still on-going with 869
number of house-and-lot units. From the total 869 units, 103 units are assigned to the company, representing its $12 \%$ share in the joint venture project. As of March 31, 2015, 651 units have already been sold with a total contract price of P432 million. Out of the 103 units assigned to the company, 102 have already been sold with a total contract price of P72.2 million.

Fiesta Casitas Subdivision is also a residential subdivision located in the same area where Sunshine Fiesta is situated. This project is a joint development agreement with Dell Equipment \& Construction Corporation, who is responsible for the land development and house construction. It has 1,015 house and lot units, with 123 units assigned to the Company. Reservation on Fiesta Casitas units is on-going.

Casas Aurora is a residential project located within the 30 -hectare Sunshine Fiesta Project and is considered Phase III, after Sunshine Fiesta and Fiesta Casitas. This is the first project of the company that it is implementing on its own. It has contracted Dell Equipment \& Construction Corporation to do the land development, which includes road construction, drainage, utilities and amenities. For the house construction, it has contracted VGPineda Construction Corporation using a new technology of on-site fabrication. It has 486 units with P850,000 as an introductory price.

## Results of Operations

December 31, 2015
On July 3, 2015 IRC Properties, Inc. ("IRC") entered into a Subscription Agreement with Rizal Partners Company Limited (the "Subscriber"), a corporation organized and existing under the laws of Japan with principal office located at 1-11 Kioi-cho Chiyoda-ku, Tokyo, whereby the Subscriber agreed to subscribe to One Hundred Twenty Seven Million Two Hundred Thousand ( $127,200,000$ ) common shares (the "Shares") of IRC with a par value of One Peso (Php1.00) per share, at a subscription price of Php1.40 per share, or for a total subscription price of One Hundred Seventy Eight Million Eighty Thousand Pesos (Php178,080,000.00). The Shares which shall be fully paid for in cash by the Subscriber will be issued as a Private Placement to be taken out from an increase in the authorized capital stock of the Corporation as previously authorized by the stockholders and the Board of Directors of IRC

On September 7, 2015, the Securities and Exchange Commission ("SEC") approved the Amended Articles of Incorporation to increase the capital stock from P 1,000,000,000 to P1,500,000,000 with a par value of P1.00.

December 31, 2014
On July 9, 2014, the Company entered into a joint development agreement with a foreign investor for the development of a four-hectare housing project, the Company's third residential development within its property.

On July 2014, the Company entered into a service contract with VGPineda Construction Corporation for the construction of 480 houses for the Casas aurora project. Construction of houses has already started and delivery of the units to prospective buyers is expected on 2015.
As at December 31, 2014, 164.70 hectares are ready for immediate development.
December 31, 2013
On September 10, 2013, the Company entered into a Contract to Sell with Hundred Lake Development Corporation, whereby the company agreed to sell its land located in Binangonan, Rizal, with an area of 183,729 square meters at $\mathrm{P} 475 / \mathrm{m} 2$. The company received P75 million as down payment upon execution of the Contract to Sell and the balance of P12,271,275.00 is payable upon the transfer of the title of the property in the name of Hundred Lake.

Substantially, most of the warrant holders have exercised their shares of bonus warrants totaling to $147,291,992$ and have been issued the corresponding underlying common shares of $147,291,992$ during the year. Any bonus warrants which have not been exercised upon the expiry date on June 18, 2013 had already lapsed and ceased to be valid for any purpose whatsoever.
During the year, 23 assigned units from the joint venture with Dreamhauz Management and Development Corp. were sold with total revenue of P15, 938,700.

Appraisal of Binangonan properties conducted by an independent appraiser valued the property (undeveloped lots) at P1000/sqm as of December 17, 2013 (2012- P650/sqm).

The company issued a promissory note to T \& M Holdings, Inc. amounting to $15,500,000$ with interest at $15 \%$ per annum during the year. The proceeds were used to pay clearing costs.

As at December 31, 2013, Wedgemore Property, is pursuing the acquisition of a portion of the 2000- hectare Binangonan lot of the company, either through purchase or joint development agreement.

December 31, 2012
On July 25, 2012, the Company entered into another Joint Development Agreement with a developer to develop a residential subdivision in Binangonan, Rizal. The company contributes 8.7177 hectares to the Project while the developer shall likewise undertake all the necessary development. The company also receives $12 \%$ share of the aggregate fair value of all the units in the project.

The Company identified additional 30 hectares of land that can be recovered/ cleared and re-titled in the name of the Company.

## Financial Condition

## December 31, 2015

The financial position of the Company as of December 31, 2015, shows total assets of $\mathrm{P} 3,219,770,869$. Noncurrent assets were P2,080,478,210. The noncurrent assets consist of investment properties, property and equipment (net of accumulated depreciation) and other assets. Current assets as of December 31, 2015 stood at P1,139,292,653.

The total liabilities of the Company as of December 31, 2015 is $\mathrm{P} 1,729,491,104$ while current liabilities stood at P714,419,667. Noncurrent liabilities is at P1,015,437 which includes the P402,455,596 deferred tax liability and 608,652,984 provision for clearing costs. Total stockholders' equity as of December 31, 2015 is P1,490,279,759.

Material changes (2015 vs. 2014)
Cash substantially decreased by $81.3 \%$ or P37.54 million due to continuous construction of houses and development of Casas Aurora project.

Receivables increased by $710 \%$ or P 35.50 million due to advances to contractors for the construction of houses at Casas Aurora project

Prepayments likewise decreased by $21.3 \%$ or P8.4 million due to adjustment of advances that has been expensed for the year 2015

Land held for development also increased by $3.9 \%$ or P38 million mainly due to construction of houses and development cost attributable to casas aurora project.

Investment property increased by $11.06 \%$ or P207 million mainly due to the recognition of fair value gain on investments and the capitalizing of borrowing costs.

Accounts payable and accrued expenses decreased by P56.8 million or $3 \%$ mainly due to the payment of accrued interest expense and accrued salaries of officers.

Provision for clearing costs, current portion increased by P107 million or $3147 \%$ due to revaluation of clearing cost to discounted amount.
Provision for clearing costs, noncurrent is lower by P18.8 million or $2.99 \%$ due to discounting at the current market rate

Deferred tax liability was up by $70.17 \%$ or P19.13 million due to provision for income tax deferred.

The financial position of the Company as of December 31, 2014, shows total assets of P2,955,691,122. Noncurrent assets were P1,873,729,151. The noncurrent assets consist of investment properties, property and equipment (net of accumulated depreciation) and other assets. Current assets as of December 31, 2014 stood at P1,081,961,971.

The total liabilities of the Company as of December 31, 2014 is $\mathrm{P} 1,672,285,302$ while current liabilities stood at P661,566,407. Noncurrent liabilities is P1,010,718,895 which includes the P383,277,995 deferred tax liability and $627,440,900$ provision for clearing costs. Total stockholders' equity as of December 31, 2014 is P1,283,405,819.

Material changes (2014 vs. 2013)

Cash substantially increased by $1105 \%$ or P 42.54 million due to receipt of advances from Tamura Kenzai Co. Ltd for the development of Casas Aurora project.

Receivables decreased by $69.8 \%$ or P11.32 million due to collection received from sale of investment property from Hundred Lake Development Corp.

Prepayments likewise increased by $180 \%$ or P25.4 million due to advance payment to contractors for the services, materials and supplies needed for the construction of Casas Aurora project.

Land held for development also decreased by $6.9 \%$ or P72.43 million mainly due to reversal of capitalized cost.

Investment property increased by $11.44 \%$ or P192.15 million mainly due to the recognition of fair value gain on investments and the capitalizing of borrowing costs.

Accounts payable and accrued expenses decreased by P16.58 million or $6 \%$ mainly due to the payment of accrued realty tax and accrued salaries of officers.

Provision for clearing costs, current portion decreased by P1.74 million or $33.8 \%$ due to partial payment on MOA 3 with Prime East Properties, Inc.
Provision for clearing costs, noncurrent is higher by P52.5 million or $9.1 \%$ due to additional recoverable land area of 15 hectares valued at $350 / \mathrm{sqm}$.

Deferred tax liability was up by $8.38 \%$ or P29.27 million due to provision for income tax deferred.

## December 31, 2013

The financial position of the Company as of December 31, 2013, shows total assets of P2, $777,621,138$. Noncurrent assets were P1, 679,915,105. The noncurrent assets consist of investment properties, property and equipment (net of accumulated depreciation) and other assets. Current assets as of December 31, 2013 stood at P1, 097,706,033.

The total liabilities of the Company as of December 31, 2013 is $\mathrm{P} 1,540,994,124$ while current liabilities stood at P612,053,254. Noncurrent liabilities is P928, 940,870 which includes the P353, 999,970 deferred tax liability and $574,940,900$ provision for clearing costs. Total stockholders' equity as of December 31, 2013 is P1, 236,627,013.

Material changes (2013 vs. 2012)
Cash was up by $405 \%$ or P2.9 million due to the proceeds from sale of assigned units in the Joint Venture Project, sale of raw land to Hundred Lake Development Corp., issuance of notes to major stockholder and exercise of warrants during the year.

Receivables grew by $81 \%$ or P7.2 million mainly due to the sale of raw land to Hundred Lake Development Corp.

Prepayments likewise increased by $28 \%$ or P3.1 million due to creditable withholding tax from sale of property to Hundred Lake Development Corp.

Land held for development also increased by $6 \%$ or P57.8 million mainly due to the reclassification of Eastridge properties from Investment properties and incidental costs incurred during the year.

Real Properties held for sale and development was higher by $270 \%$ or P 0.68 million due to the increase of completed and unsold units as of the end of the year.

Investment property increased by $32 \%$ or P406.7 million mainly due to the recognition of fair value gain on investments and the capitalizing of borrowing costs.

Accounts payable and accrued expenses decreased by P21.6 million or $7 \%$ mainly due to the payment of accrued realty tax and accrued salaries of officers.

Provision for clearing costs, current portion dropped by P47.1 million or $90 \%$ due to partial payment on MOA 3 with Prime East Properties, Inc.

Notes Payable grew by P15.5 million or 6\% due to the issuance of notes to T \& M Holdings, Inc., a major stockholder of the company.

Provision for clearing costs, noncurrent is lower by P100 million or $15 \%$ due to the reclassification to current portion.

Deferred tax liability was up by $84 \%$ or P161 million due to provision for income tax deferred.
Share capital expanded by $17 \%$ or P147,291,992 due to the issuance of underlying common shares from the exercise of warrants by some warrant holders.

The financial position of the Company as of December 31, 2012, shows total assets of P2, $299,108,366$. Noncurrent assets were P1, 273,312,362. The noncurrent assets consist of investment properties, property and equipment (net of accumulated depreciation) and other assets. Current assets as of December 31, 2012 stood at P1,025,796,004.

The total liabilities of the Company as of December 31, 2012 is $\mathrm{P} 1,532,764,301$ while current liabilities stood at P665,102,555. Noncurrent liabilities is P867, 661,746 which includes the P192,720,846 deferred tax liability and 674,940,900 provision for clearing costs. Partial payments were settled during the year which was taken from the proceeds of the rights offering during the year. Total stockholders' equity as of December 31, 2012 is P766, 344,065.

Material changes (2012 vs. 2011)
Cash was down by $63 \%$ or P1.2 million due to partial payment of land clearing to PrimeEast Properties, Inc.

Receivables grew by $174 \%$ from P3, 282,321 to P8, 985,104 mainly due to the sales of assigned units in the joint venture with DMDC.

Prepayments slightly increased by $6 \%$ or P 0.57 million due to prepaid taxes and input vat.
Land held for development was lower by 5\% or P52.6 million mainly due to the reclassification to Investment properties.

Real Properties held for sale and development decreased by $68 \%$ or P 0.55 million due to the sale of units held under the account.

Investment property increased by $35.7 \%$ or P334.5 million mainly due to the recognition of additional recoverable land area of 30 hectares, reclassification from Land held for development, recognition of fair value gain on investments and the capitalizing of borrowing costs.

Accounts payable and accrued expenses also increased by P28 million or $10 \%$ mainly due to the accrual of interest on loans and salaries of Officers for the year.

Provision for clearing costs, current portion dropped by P44.5 million or $46 \%$ due to partial payment on MOA 3 with Prime East Properties, Inc.

Provision for clearing costs, non current portion expanded by P105 million or $18 \%$ due to the recognition of additional recoverable land area of 30 hectares.

Deferred tax liability was up by $30 \%$ or P 44 million due to provision for income tax deferred.

Share capital expanded by $7 \%$ or P52, 622,000 due to the issuance of underlying common shares from the exercise of warrants by some warrant holders.

## REGISTRANT'S FINANCIAL SOUNDNESS INDICATORS ARE AS FOLLOWS:

|  | March 31, 2016 | Dec. 31, 2015* | Dec.31, 2014* |
| :--- | :---: | :---: | :---: |
| Working Capital | $410,358,684$ | $424,872,987$ | $420,395,564$ |
| Current Ratio | 1.549 | 1.594 | 1.635 |
| Quick Ratio | .153 | .134 | .138 |
| Asset to Equity Ratio | 2.184 | 2.160 | 2.303 |
| Debt to Assets Ratio | .542 | .537 | .566 |
| Debt to Equity Ratio | 1.184 | 1.160 | 1.303 |
| Gross Profit Margin | .398 | .937 | .946 |
| Operating Profit Margin | $(.170)$ | .535 | .698 |
| Net Profit Margin | $(.178)$ | .321 | .428 |
| Return on Assets | $(.0007)$ | .008 | .015 |
| Return on Equity | $(.001)$ | .019 | .36 |
| Interest Coverage Ratio | -nil- | - nil- | -nil- |

## Interim Report (March 31, 2016)

The Company employed total assets of $\mathrm{P} 3,248,530,923$ financed by total liabilities of P1,760,755,732 and total stockholders' equity of P1,487,775,194. Noncurrent assets amounted to P2,091,078,231 consisting of investment property, property and equipment (net of accumulated depreciation) and other assets. Current assets stood at P1,157,452,692.

A comparative review of the Company's financial operations for the quarter ended March 31, 2015 vis-à-vis the same period last year showed the following:

Total income increased by P7,079,833 or $50.36 \%$ mainly due to the increase in sale of units in the Casas Aurora project on the first quarter of 2016. Total cost and expenses increased by P7,616,187 or $46.29 \%$ mainly due to the corresponding increase in cost of sales due to increase in sale of units.

## Material changes (March 31, 2016 vs. December 31, 2015)

Cash increased by $166 \%$ or in the amount of P15 million mainly due to the proceeds from private placement transaction and increase in sale from our Casas Aurora project

Property and equipment decreased by $3.5 \%$ or P78 thousand due to depreciation.
Accounts payable and accrued expenses decreased by P28.6 million or $10.4 \%$ due to accrued interest on notes issued to Mabuhay Holdings Corporation, T\&M Holdings, Inc., Tagaytay Properties Holdings Corp and Marilaque Land, Inc., accrued salaries and accrued office rental.

Payable to Joint Venture decreased by $100 \%$ or .2 million due to settlement.
There is no significant element of income that did not arise from the Registrant's continuing operations. Neither is the Company's operations affected by any seasonality or cyclical trends.

In general, there are no material known trends, demands, commitments, events, transactions, arrangements or items of, by or involving the Company that would require a disclosure pursuant to Part III (A)(2)(A)(i) to (vii) of Annex "C" of the Implementing Rules and Regulations of the Securities Regulation Code, to wit:

- The Registrant is not aware of any event that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
- There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the Company with unconsolidated entities or other persons, created during the reporting period.
- No material commitments for capital expenditures had been contracted by the Registrant during the reporting period and subsequent thereof.
- There are no significant element of income or loss that did not arise from the Registrant's continuing operations.
- There are no seasonal factors that have materially affected the Financial Statements of the Registrant.


## D. GENERAL NATURE AND SCOPE OF BUSINESS

IRC Properties, Inc. (IRC), a domestic corporation with office address at 35/F Rufino Pacific Tower, 6784 Ayala Avenue, Makati City, was incorporated on February 24, 1975 in the Philippines primarily to engage in the acquisition, reclamation, development or exploration of land, forests, minerals, oil, gas and other resources. The company initially ventured into oil exploration activities and drilled two (2) wells in Southern Mindoro and the Sulu Sea areas. World recession in the late 1970's forced the company to cut down on exploration activities. On July 28, 1978, the company acquired a 2,200-hectare property in Binangonan, Rizal which
signalled its shift in its major business activity from oil exploration to real estate development. In February, 2012, the Company changed its name from Interport Resources Corporation to IRC Properties, Inc. to highlight this new focus on property development.

The clearing of the Company's Binangonan property is the target of the Company's operations in order to completely free from third party claims the first 455 hectares of the 2,200 -hectare property where the first phase of the Binangonan Master Plan consisting of the housing estate project will be situated.

The company has one (1) affiliate, Interport Development Corporation (IDC), a 100\%-owned subsidiary where future acquisitions of assets of the company may be made. IDC was incorporated on December 21, 1993 in the Philippines primarily to acquire and sell real estate of all kinds or hold such properties for investment purposes.

The company entered into a joint venture agreement with Dreamhauz Management and Development Corporation on August 5, 2010 to develop 15-hectare of Binangonan land into a residential subdivision. The development thereof shall be in phase of at least seven and a half (7.5) hectares each.

Also in July 25, 2012, the company entered into a Joint Development Agreement with Dell Equipment \& Construction Corporation. The company contributes 8.7177 hectare property located in Binangonan, Rizal. Under the agreement, Dell shall develop the property at its own expense and the Company shall likewise have $12 \%$ share of the aggregate fair value of all the house and lot units in the project.

The Company's last annual stockholders' meeting was on September 10, 2015.
DEPENDENCE ON A FEW CUSTOMERS. This disclosure is currently not applicable to the Registrant's business and concerns.

TRANSACTIONS WITH AND/OR DEPENDENCE ON RELATED PARTIES. The Registrant's transactions with its subsidiaries and affiliates mainly consist of the granting of advances to/from them.

NEED FOR GOVERNMENTAL APPROVAL OF PRODUCTS AND SERVICES. Aside from being regulated by the PSE and the SEC, the Registrant generally is not subject to any other specific government regulation.

EFFECT OF EXISTING OR PROBABLE GOVERNMENTAL REGULATIONS TO THE BUSINESS. This disclosure is currently not applicable to the Registrant's business and concerns.

ESTIMATE OF AMOUNT SPENT FOR RESEARCH AND DEVELOPMENT ACTIVITIES. This disclosure is currently not applicable to the Registrant's business and concerns.

COSTS AND EFFECTS OF COMPLIANCE WITH ENVIRONMENTAL LAWS. This disclosure is currently not applicable to the Registrant's business and concerns.

TOTAL NUMBER OF EMPLOYEES AND NUMBER OF FULL TIME EMPLOYEES. Presently, the Company has a total of six (6) personnel excluding the Chairman, President, Corporate Secretary and Assistant Corporate Secretary. Management intends to hire additional personnel as need arises.

## E. DIRECTORS AND OFFICERS - Pls. refer to SEC Form 20-IS

## F. MARKET PRICE OF AND DIVIDENDS ON THE REGISTRANT'S COMMON EQUITY

## Principal Market

The Company's shares of common stock are being traded at the Philippine Stock Exchange. Of the authorized capital stock of one billion shares, $1,127,088,964$ shares have been subscribed.

## Dividends

No dividend declarations were made during the two recent fiscal years of the Company. Aside from the accumulated deficit sustained by the company, there is no restriction that limits the ability to pay dividends on common equity. The company cannot yet declare dividends based on 2015 results of operations because the reconciled balance of retained earnings is still negative as shown in the reconciliation below.

|  | $\mathbf{2 0 1 3}$ | $\mathbf{2 0 1 4}$ | $\mathbf{2 0 1 5}$ |
| :--- | :---: | :---: | :---: |
| Unappropriated Retained <br> Earnings, as adjusted to available <br> for dividend distribution, <br> beginning | $\mathrm{P}(86,268,964)$ | $\mathrm{P} 236,721,993$ | $\mathrm{P} 283,500,799$ |
| Add: Net Income actually earned |  |  |  |
| Net Income during the period <br> closed to Retained earnings | $322,990,957$ |  |  |
| Less: Non-actual/unrealized <br> income net of tax |  |  | $28,778,806$ |

## Common Equity

The shares of IRC traded along the following bands during 2015, 2014 and 2013:

|  | 2016 | 2015 |  | $\mathbf{2 0 1 4}$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  |  | High | Low | High | Low |
| First Quarter | 1.43 | 1.55 | 1.33 | 1.47 | 1.25 |
| Second Quarter |  | 1.49 | 1.29 | 1.40 | 1.20 |
| Third Quarter |  | 1.51 | 1.24 | 1.44 | 1.30 |
| Fourth Quarter |  | 1.32 | 1.13 | 1.74 | 1.23 |

The listed price of IRC shares as of May 31, 2016 is 1.29 .

## Stockholders

The number of stockholders of record as of May 31, 2016, the Record Date of the 2016 annual stockholders' meeting is 568. Common shares outstanding as of May 31, 2016 amounted to 1,127,088,964.

The top 20 stockholders as of May 31, 2016 are as follows:

Name of Stockholder

1 PCD NOMINEE CORP. (F)
2 T \& M HOLDINGS, INC.
3 RIZAL PARTNERS CO. LTD.
4 ASUNCION, ALEXANDER G .
5 PRIMEEAST PROPERTIES, INC
6 PCD NOMINEE CORP. (NF) MABUHAY HOLDINGS
7 CORPORATION
8 MARILAQUE LAND, INC.
9 DEE, ALICE T.
10 VALMORA INVESTMENT AND
10 MANAGEMENT
11 TAN, PEDRO O.
EQUITY MANAGERS ASIA, INC.
13 GUPIT, JEANETTE A. DAVID GO SECURITIES
14 CORPORATION SIGUION-REYNA,
15 LEONARDO T.
16 GOKONGWEI JR., JOHN
17 UY, IMELDA T.
18 TAN, HENRY L.
19 BLUE RIDGE CORPORATION
20 TANCHAN III, SANTIAGO

Number of Shares

Percentage
Ownership

$$
461,491,031
$$

$$
262,605,200
$$

127,200,000

$$
\text { 90,014,000 } \quad 7.99 \%
$$

$$
69,815,500 \quad 6.19 \%
$$

$$
44,427,000 \quad 3.94 \%
$$

$$
\begin{array}{rl}
38,160,643 & 3.39 \% \\
5,998,000 & 0.53 \%
\end{array}
$$

$$
\begin{array}{ll}
5,990,000 & 0.53 \% \\
2,565,000 & 0.23 \%
\end{array}
$$

$$
2,300,000 \quad 0.20 \%
$$

$$
1,235,000 \quad 0.11 \%
$$

$$
1,000,000 \quad 0.09 \%
$$

$$
750,000 \quad 0.07 \%
$$

$$
729,000 \quad 0.06 \%
$$

$$
700,000 \quad 0.06 \%
$$

$$
642,000 \quad 0.06 \%
$$

$$
621,000 \quad 0.06 \%
$$

$$
600,000 \quad 0.05 \%
$$

$$
500,000 \quad 0.04 \%
$$

$$
500,000 \quad 0.04 \%
$$

There had been issuance of common shares of the capital stock of the Registrant constituting Exempt Transactions to Rizal Partners Co. Ltd. in 2015 and Sigma Epsilon Fund Ltd. in 2016. In both cases, the Company did not seek confirmation of exempt transaction but filed with the Securities and Exchange Commission Notices of Exemption Transaction in SEC Form 10.1.

## G. DISCUSSION ON COMPLIANCE WITH LEADING PRACTICE ON CORPORATE GOVERNANCE

The compliance officer is currently in charge of evaluating the level of compliance of the Board of Directors and top-level management with its Manual of Corporate Governance.

Measures being undertaken by the company to fully comply with the adopted leading practices on good corporate governance;

Due to company's limited operations, measures are slowly being undertaken to fully comply with the adopted leading practices on good corporate governance.

Any deviation from the company's Manual of Corporate Governance shall be fully disclosed to the Commission.

Other than the disclosure enumerated above, the company has nothing to report on the following:
a) Any known trends, demands, commitments, events or uncertainties that will have a material impact on its liquidity
b) Events that will trigger direct or contingent financial obligation that is material to the company
c) Material off-balance sheet transactions, arrangements or obligations;
d) Any material commitment for capital expenditures;
e) Any significant elements of income or loss that did not arise from the issuers continuing operations and
f) Any seasonal aspects that had a material effect on the financial condition or results of operation
H. UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE COMPANY WILL PROVIDE, WITHOUT CHARGE, A COPY OF THE COMPANY'S ANNUAL REPORT IN SEC FORM 17- A DULY FILED WWITH THE SECURITIES AND EXCHANGE COMMISSION. THE STOCKHOLDER MAY BE CHARGED A REASONABLE COST FOR PHOTOCOPYING THE EXHIBITS.
all requests may be Sent to the following:

IRC PROPERTIES, INC.
35/F. Rufino Pacific Tower, 6784 Ayala Avenue Makati City 1223
Attention: Ms. Araceli Canlas Molina

# SECURITIES AND EXCHANGE COMMISSION 

## SEC FORM 17-C

## CURRENT REPORT UNDER SECTION 17 OF THE SECURIIES REGULATION COOE AND SRC FLLE $1+.2$ 'ch THEREUNDER

1. Dane af Ropot (Dote of earlasl evert repoted)

Feb 12,2016
2. SEC Identfication Number

60312
3. BIR Tax ldortfication Na,

000464876000
4. Exact name of issuer as woeofed in ts chater

IRC PROPERTIES, INC
5. Province country or other jurstiction of incorporation

PHILPPINES
6. Industry Classifcation Cosp(3FC Use Only)
7. Address of pricipal omise

35TH Flisor, Pufine Pacifc Tower, 6784 Ayala Avernue, Makas City Poital Codo
1223
B. Lseuar's vilephore number, boloding ares cose 750-2000
9. Former rame or former abbess, if changed tinon last repon Not Applicable
10. Securkes repistered pursuant to Sections 8 and 12 of the BAC or Sections 4 and 8 of the RSA

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## IRC Properties, Inc. IRC

## PSE Disclosure Form LR-A - Comprehentive Cerpornte Disclasure on lasuance of Shares (Private Placements, Share Swaps, Property-for-Share Swaps or Converaige of Lablitities Debt into Equity) Aoforance: Aula on Addilionar Listing of Securties

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| PPOMESAT MECPERTIES INC. | 45,415,500 | 8.18 | 65, 815500 | 4.20 |
| ASUNCIDN NEXHDERG | 70.714000 | 7.98 | 30.014000 | 478 |
| UHBUHAY HCLDINGS COPPORATION | 34,400,543 | 239 | 34.160 .645 | 2 Ee |
| PCD HONmee COAP. (2) | 34,345,080 | 254 | 23,145000 | 2.53 |
| RIZN PARTNGRS COMPANTETO | 127.200 .000 | 1129 | 127,209000 | 888 |
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## SECRETARY'S CERTIFICATE

L. DEIFN P. ANGCAO, of tegal age, Filipino, with office address at the 30d Flocr, The Valero Tower, 122 Valero Street, Salcedo Village, Makati City, after having been dafy swom to in accordince with taw, do hereby depose and state that:

1 I am the duly elected and qualified Corperate Secretary of IRC PROPRETIIS, INC. (the "Corpocation"), a corporation duly organixed and existing under the laws of the Philippines with principal office address at $35 / \mathrm{F}$ Rufino Pacific Tower, 6784 Ayala Avernue, Legaspi Village, Makati City.
2. Ithereby certify that to the best of my knowledge and based on the records of the Corporation, nose of the Corporation's Regular Directors Independent Directors and Officers are appointed or employed in any Peilippine government agency of instrumentality.

IN WITNESS WHEREOF, this Certificate was signed and isswed this检 $1+\%$ 涫 at Makati City, Philippines.

SUBCCRIBED AND SWORN TO BIGORI ME a Notary Public for and in the Cify of Makati. Philsppines, this $\qquad$ affiant who personally known to me and whose identify ! have confirmed shrough his Pesteport No. EB4959861, issued at Manila on March 16, 2012, bearing the affiant's photograph and signature, and who showed to me his Commanity Tax Certificate No. 05125616 isucd at Makati Cify on February 04, 2016.

Doc: No $\frac{27 t}{d t}$
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Series of 2776


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# Isla Lipana \& Co. 

## Independent Auditor's Report

Tothe Board of Directom and shantheders of 1FC Properties, Ine. 35/F Rafins Pacific Tonert 6744 Apala Avenue, Malati Ciry

## Report on the Consolldated Funaneial Stelernents

We have andited the acoemparying consolifatod fluanchal statements of IRC Properties, low and Subsifiry, whith comprise the consobisiated statemtate of fisancial position as at December 31, 2015 and abs, and the eonsolidated staterments of total eomprebensive froume, emnsolidated statements of changes in equity and coosolidatef etatements of caul flows for etch of the three years is the pertiod ested Devember 32, 2015, and asummary of signiticant acoounting polides asd cther explanatary information.

## Mavagoment's Responsiliulty for the Consolidated Financial Statements

Management is responsille foe the preparation and fair jocsentation of these censolidated financial atatetbents in accordanoe whit Phappise Flasecial Repoeting Stindands, and for such laternal coutrol as matagement determines is noessary to eable the preparation of consolilised finnscial atatumentar that are free from material mistatumest, whether dos to frand or error.

## Autifor's Responsibility

Our responsibility is to express an opinion on these enasclidated franelal statements based te our autite. We cooflucted oer andits in acoortance wit Pialipplae Standards os Nuditing. Those standaeds sequise that we comply with eshical recuiremeats and plas sad perform the aolie to obtain neasonalle asturnace abvet whetiler the onasolidated financial stutemtats are free from material misstatement

An undit involves perborming proodures to ebtula andit evidence abour the amnunts asd disclosures in the consolidated financial statements. The prootfurea subected depend on the anditsche jadganst. inclading the assessment of the risk of material misatatement of the evnsolblated financhal statetrents, whether duse to frand or error. In making those riak wasesmesats, the asthice considers iaternal centrol relevant to the entity/s preparation and fair presentation of the consolidated financial stabements in order To detiga audit procodures that are approprate ia the circumataness, bat not for the purpode of eppresing an epinian on the effoeriveness of the eatity's internal epatrol. An modl also inchindes eviluating the appropritesess af nccousting pollifes sed asd the reasimableness of actosating estimates made by utatagement as well as evaluiring the evernil posentation of the conseliduted francial statements.
We belive that the asdit evidonce we lave obtained is oufficient and appropriate to peovide a besh for cur andit opaios.

[^2]
## Isla Lipana \& Co.

Independent Anditor's Report
To the Board of Directecs and shavbolders of IRCC Properties, Inc.
Fatea

## Opinion

In OFF ojetion, the acoompanying coneotblated fisanclal statements poesent fairty, in all material rapects, the finascial position of IRC Prepertiex, Inc, and Subasidlary as at Docember 31, 2015 and a014, and thecir financial performance aad their cash flows for the three years in the perisod ended December 32,2015 in accordanse with Phalippine Financisl Reporting Sandacis.

## Isla Lipana \& Co.


P.T.R. No. 0007703; ispued on Jsmury 6. 2016 at Malati City

SEC A.N. (Godvidah) as general audibors oogs-AR-3. Category A; effective usell Aprit 30, sot6
SEC A.N. (firm) as general asthees ooog-FR-u: Category Ac effective undl Jaly 25,2018
TIN. 158-071-916



Makesf City
April 4, 2016

Isla Lipana \& Co.

Statumeats Requirod by Role 65, Secoritien Regulation Code (SRC),<br>Alamended on Ortnber 20.204<br>To the Board of Dereoton and sharcholleas of IRC Propertics, Ine-<br>35/F Rutins Puctisc Tourt<br>6784 Avala Avense, Makati City

We hove asdited the consolidated fnamital atatenesta of TRC Properties, Inc. and Sobebdiary as at and foe the year ended Deoember 31, 2015, on which we hwve rendered the artached report dated April 14, 2016
 Interpretations effective as at Desember 31, 2015 , and Revoncliation of Retained Earnings for Divjleni Dediaration and as reqaired by Pan I, Section 4 of Fale 68 of the SxsC, and Stap of the Groep of Comparies within vticb the Reporting Entiy Belonss, Schedules A, B, C, D, E, F, G, and H as required by Fart II, Eection 6 of Itale 68 of the SRC, are presented for purposes of fining with the Sectrities and Exchange Commiasion and are not required parts of the hasic ennooliduted flnascial statemests, Such supplementary irformation are the reponohility of management and have bees subjected to the aud ring peocedures spptiad is the ander of the buslo conabliduted financfal etatemeste, In our opintion, the supplementary infoeration huve been peepared in acooedance with Parts 1 and II of Rule 68 of the SRC.

## IsLa Lipana Ex Co.



## Malati Cly

April 14,2016

## STATEMENT OF MANAGEMENT \& RESPCNSIBLITY FOR FINANCIAL STATEMENTS

The management of IRC PROPERTIES, INC. AND SUBSIDIARY is responsible for the preparation and for presentation of the Enancial statements as at and for the year ended December 31, 2015, including the additional components attached therein in accordance with the prescribed frisncial reporting framework indicated therein. This rotponsbüty includes designing and implementing internal controls relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are seasonable in the circumstances.

The Board of Directors reviews and approves the financial statements and submit the same lo the stockholders.

Ila Lipana \& Co., the independent auditors appointed by the stockholders, has examined ind trancial statements of the company in accordance with Philippine Standards on Audisng and in its reportio the stockholders or members, has expressed its opinion on the faimess of presentsfion upon completion of such examination.


ESTEBAN G. PE GA BY Chaiman of the Board of Directors/ CEO


SUBSCRIBED AND SWORN TO before me, a Notary Public, for and in Makati City, this \& "al\% day of Ape! 2016, affiasks exhibiting to me their Community Tax Cerypintes End/or Passports, as follows


## IRC Properties, Inc. and Subsidiary

Consolidated Statements of Financial Position
December 31, 2015 and 2014
(All amounts in Philippine Peso)

|  | Notes | 2015 | 2014 |
| :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |
| Current assets |  |  |  |
| Cash | 5 | 9,047,223 | 46,175,692 |
| Receivables | 6 | 40,575,504 | 4,898,865 |
| Available-for-sale financial assets | 7 | 620,380 | 620,380 |
| Funds held by custodian bank | 9 | 15,907,315 | 15,785,832 |
| Land held for development | 10 | 1,012,316,259 | 974,082,661 |
| Real properties held for sale and development | 10 | 29,714,419 | 938,437 |
| Prepayments and other current assets | 8 | 31,111,553 | 39,460,104 |
| Total current assets |  | 1,139,292,653 | 1,081,961,971 |
| Non-current assets |  |  |  |
| Investment property | 11 | 2,077,087,128 | 1,870,759,079 |
| Property and equipment, net | 12 | 2,274,679 | 1,824,624 |
| Other assets | 13 | 1,116,403 | 1,145,448 |
| Total non-current assets |  | 2,080,478,210 | 1,873,729,151 |
| Total assets |  | 3,219,770,863 | 2,955,691,122 |

## LIABILITIES AND EQUITY

| Current liabilities |  |  |  |
| :--- | :--- | ---: | ---: |
| $\quad$ Accounts payable and accrued expenses | 14 | $218,627,809$ | $274,248,126$ |
| Current portion of provision for clearing costs | 15 | $110,253,111$ | $3,401,017$ |
| Short-term borrowings | 16 | $369,631,432$ | $368,131,432$ |
| $\quad$ Liability for refund of stock rights subscription | 9,17 | $15,907,315$ | $15,785,832$ |
| $\quad$ Total current liabilities |  | $714,419,667$ | $661,566,407$ |
| Non-current liabilities |  |  |  |
| $\quad$ Deferred tax liability, net | 21 | $402,455,596$ | $383,277,995$ |
| $\quad$ Provision for clearing costs, net of current portion | 15 | $608,652,984$ | $627,440,900$ |
| $\quad$ Retirement benefit obligation | 24 | $3,962,857$ | - |
| $\quad$ Total non-current liabilities |  | $1,015,071,437$ | $1,010,718,895$ |
| $\quad$ Total liabilities |  | $1,729,491,104$ | $1,672,285,302$ |
| Equity |  |  |  |
| $\quad$ Share capital | 17 | $1,127,113,978$ | $999,913,978$ |
| Additional paid-in capital | 17 | $50,880,000$ | - |
| $\quad$ Treasury shares | 17 | $(174)$ | $(14)$ |
| $\quad$ Fair value reserve | 7 | $(8,943)$ | $(8,943)$ |
| $\quad$ Retained earnings |  | $312,294,738$ | $283,500,799$ |
| $\quad$ Total equity |  | $1,490,279,759$ | $1,283,405,820$ |
| Total liabilities and equity |  | $3,219,770,863$ | $2,959,691,122$ |

The notes on pages 1 to 38 are integral part of these consolidated financial statements.

## IRC Properties, Inc. and Subsidiary

Consolidated Statements of Total Comprehensive Income For each of the three years in the period ended December 31, 2015 (All amounts in Philippine Peso)

|  | Notes | 2015 | 2014 | 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |
| Sales of real estate | 10 | 24,473,400 | 11,636,500 | 93,859,481 |
| Fair value gain on investment property | 11 | 65,000,000 | 97,500,000 | 537,597,080 |
| Interest income | 5 | 126,492 | 44,548 | 4,272 |
| Miscellaneous income |  | 60,553 | - | - |
|  |  | 89,660,445 | 109,181,048 | 631,460,833 |
| Costs and expenses |  |  |  |  |
| Cost of sales | 10 | 5,619,757 | 5,861,245 | 128,659,059 |
| Professional fees and other outside services |  | 10,487,733 | 9,734,578 | 2,066,969 |
| Salaries, wages and employee benefits | 18 | 6,143,038 | 5,607,187 | 5,207,027 |
| Retirement benefit expense | 24 | 3,962,857 | - | - |
| Rent | 20 | 3,707,046 | 3,711,146 | 3,708,646 |
| Taxes and licenses |  | 2,651,220 | 1,723,071 | 1,276,751 |
| Meeting expenses |  | 2,373,744 | 2,274,291 | 997,019 |
| Commission |  | 1,889,565 | 862,463 | 788,058 |
| Office supplies |  | 661,454 | 337,555 | 169,185 |
| Depreciation | 12 | 481,485 | 208,509 | 88,920 |
| Others | 19 | 3,711,006 | 2,688,667 | 4,229,118 |
|  |  | 41,688,905 | 33,008,712 | 147,190,752 |
| Income before income tax |  | 47,971,538 | 76,172,336 | 484,270,081 |
| Provision for income tax | 21 | 19,177,601 | 29,393,530 | 161,279,124 |
| Net income for the year |  | 28,793,939 | 46,778,806 | 322,990,957 |
| Other comprehensive income for the year |  | - | - | - |
| Total comprehensive income for the year |  | 28,793,939 | 46,778,806 | 322,990,957 |
| Basic and diluted earnings per share | 17 | 0.03 | 0.05 | 0.32 |

The notes on pages 1 to 38 are integral part of these consolidated financial statements.

## IRC Properties, Inc. and Subsidiary

Consolidated Statements of Changes in Equity
For each of the three years in the period ended December 31, 2015
(All amounts in Philippine Peso)
\(\left.$$
\begin{array}{lccccc}\hline \hline & \begin{array}{c}\text { Share } \\
\text { capital } \\
\text { (Note 17) }\end{array} & \begin{array}{c}\text { Additional } \\
\text { paid in capital } \\
\text { (Note 17) }\end{array} & \begin{array}{c}\text { Treasury } \\
\text { shares } \\
\text { (Note 17) }\end{array} & \begin{array}{c}\text { Fair value } \\
\text { reserve } \\
\text { (Note 7) }\end{array} & \begin{array}{c}\text { Retained } \\
\text { earnings }\end{array}
$$ <br>

Total\end{array}\right]\)| $(86,268,964)$ |
| :--- |
| Balances as at January 1, 2013 |
| Comprehensive income <br> Net income for the year <br> Other comprehensive income for the <br> year |
| Total comprehensive income for |
| the year |

The notes on pages 1 to 38 are integral part of these consolidated financial statements.

## IRC Properties, Inc. and Subsidiary

Consolidated Statements of Cash Flows
For each of the three years in the period ended December 31, 2015
(All amounts in Philippine Peso)

|  | Notes | 2015 | 2014 | 2013 |
| :---: | :---: | :---: | :---: | :---: |
| Cash flows from operating activities |  |  |  |  |
| Income before income tax |  | 47,971,538 | 76,172,336 | 484,270,081 |
| Adjustments for: |  |  |  |  |
| Depreciation | 12 | 481,485 | 208,509 | 88,920 |
| Amortization | 13 | 63,941 | 52,763 | 51,348 |
| Interest income | 5 | $(126,492)$ | $(44,548)$ | $(4,272)$ |
| Fair value gain on investment property | 11 | $(65,000,000)$ | $(97,500,000)$ | $(537,597,080)$ |
| Loss on sale of investment property |  | - | - | 32,147,500 |
| Retirement benefit expense | 24 | 3,962,857 | - | - |
| Operating loss before changes in working capital |  | $(12,646,671)$ | $(21,110,940)$ | $(21,043,503)$ |
| Changes in working capital |  |  |  |  |
| Receivables |  | $(35,676,636)$ | $(25,013,969)$ | 5,042,661 |
| Properties held for sale and development |  | 4,114,976 | $(9,823,129)$ | $(2,239,538)$ |
| Prepayments and other current assets |  | 8,348,551 | $(1,333,573)$ | $(3,197,915)$ |
| Accounts payable and accrued expenses |  | 23,874,578 | 25,023,909 | $(61,253,826)$ |
| Net cash absorbed by operations |  | $(11,985,202)$ | $(32,257,702)$ | $(82,692,121)$ |
| Income taxes paid |  | - | $(122,255)$ | - |
| Interest received |  | 126,492 | 44,548 | 4,272 |
| Settlement of clearing costs | 15 | $(11,025,126)$ | $(1,740,000)$ | $(147,141,357)$ |
| Net cash used in operating activities |  | $(22,883,836)$ | $(34,075,409)$ | $(229,829,206)$ |
| Cash flows from investing activities |  |  |  |  |
| Additional costs capitalized on land held for development | 11 | $(69,740,577)$ | - | - |
| Acquisition of computer software | 13 | $(34,896)$ | $(22,672)$ | - |
| Acquisition of property and equipment | 12 | $(386,940)$ | $(1,900,567)$ | - |
| Proceeds from sale of investment property |  | - | 12,271,275 | 75,000,000 |
| Additions to investment property | 11 | - | $(9,488,879)$ | $(5,051,874)$ |
| Net cash provided by (used in) investing activities |  | $(70,162,413)$ | 859,157 | 69,948,126 |
| Cash flows from financing activities |  |  |  |  |
| Proceeds from issuance of stocks | 17 | 178,080,000 | - | - |
| Proceeds from advances |  | 19,564,261 | - | - |
| Proceeds from borrowings | 16 | 1,500,000 | 80,761,532 | - |
| Interest paid for borrowings |  | $(111,806,479)$ | - | - |
| Payment of advances |  | $(31,420,002)$ | - | - |
| Proceeds from stock rights offerings |  |  |  | 147,291,992 |
| Proceeds from issuance of notes | 16 | - | - | 15,500,000 |
| Settlement of borrowings |  | - | $(5,000,000)$ | - |
| Net cash provided by financing activities |  | 55,917,780 | 75,761,532 | 162,791,992 |
| Net increase (decrease) in cash for the year |  | $(37,128,469)$ | 42,545,280 | 2,910,912 |
| Cash as at January 1 |  | 46,175,692 | 3,630,412 | 719,500 |
| Cash as at December 31 | 5 | 9,047,223 | 46,175,692 | 3,630,412 |

The notes on pages 1 to 38 are integral part of these consolidated financial statements.

## IRC Properties, Inc. and Subsidiary

Notes to Consolidated Financial Statements
As at December 31, 2015 and 2014 and for each of the three years in the period ended December 31, 2015 (In the notes, all amounts are shown in Philippine Peso unless otherwise stated)

## Note 1 - General information

IRC Properties, Inc. (Parent Company) and Interport Development Corporation (IDC) (Subsidiary), (collectively referred to as the "Group") were incorporated in the Philippines on February 24, 1975 and December 21, 1993, respectively. The Parent Company is primarily involved in the acquisition, reclamation, development or exploitation of land, forests, minerals, oil, gas and other resources. IDC is primarily involved in the acquisition and selling of real estate of all kinds or hold such properties for investment purposes.

The Parent Company is $33.04 \%$ (2014-37.24\%) owned by Mabuhay Holdings Corporation (MHC) through direct and indirect shareholdings. The remaining interest is owned by various corporate and individual shareholders. The Parent Company became a public company through an initial public offering in February 27, 1978. There are no other offerings made other than new shares issued arising from stock rights offering in 2010 as discussed below.

On April 14, 2010, the Philippine Stock Exchange has approved the Parent Company's stock rights offering which generated a total of P399 million to partially fund the development and construction of real estate development projects in its property in the municipality of Binangonan, Rizal and to repay its maturing loans.

The Group entered into joint development agreements with two local real estate developers to develop an estimated 29 hectares of clean Binangonan properties. Moreover, the Group is actively in the process of clearing and re-titling the large portion of the property in Binangonan for future developments (Notes 10 and 11).

On July 9, 2014, the Group entered into a joint development agreement with a foreign investor for the development of a four-hectare housing project, the Group's third residential development within its Binangonan property.

As at December 31, 2015, the Group's negotiations with a leading local real estate developer relative to the acquisition of a portion of the 2,000-hectare Binangonan lot have not materialized. The deal is expected to be completed next year. The Group believes that the entry of this leading local real estate developer will jumpstart the development of a new mixed-use community south of Metro Manila.

The Group also deferred its development of Eastridge project (Trocadero Residences), a mix of condominium and townhouses within a 1.34 hectare property also in its Binangonan property adjacent to Thunderbird Resort and Casino and the 18-hole Eastridge Golf Club.

As at December 31, 2015, 163.34 hectares (2014-164.70 hectares) are ready for immediate development.

The Group's management believes that on-going developments will provide for additional funds that will finance other planned developments that are currently in place.

Other major operational developments are discussed in Notes 10 and 11.
On January 27, 2013, the Securities and Exchange Commission ("SEC") approved the Amended Articles of Incorporation of the Parent Company on change of corporate name from Interport Resources Corporation to IRC Properties, Inc., changes in the primary purpose and declassification of stock (Note 17).

The registered office of the Group and its principal place of business is at 35/F Rufino Pacific Tower, 6784 Ayala Avenue, Makati City. The Parent Company has 15 regular employees as at December 31, 2015 (2014-8 employees). The administrative functions of the Subsidiary are handled by the Parent Company's management.

The Parent Company has its primary listing on the Philippine Stock Exchange. As at December 31, 2015, the Parent Company has 566 shareholders (2014-497 shareholders) owning at least 100 shares each.

The financial statements have been approved and authorized for issue by the Board of Directors on April 14, 2016.

## Note 2 - Summary of significant accounting policies

The principal accounting policies adopted in the preparation of these consolidated financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

### 2.1 Basis of preparation

The consolidated financial statements of the Group have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). The term PFRS in general includes all applicable PFRS, Philippine Accounting Standards (PAS), and interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Financial Reporting Standards Council (FRSC) and adopted by the SEC.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and investment property.

The preparation of the consolidated financial statements in conformity with PFRS requires the use of certain critical accounting estimates and assumptions. It also requires management to exercise its judgment in the process of applying the Group's accounting policies. The areas involving a higher degree of judgment or complexity, or areas where estimates and assumptions are significant to the consolidated financial statements are disclosed in Note 4.

## Changes in accounting policies and disclosures

## (a) New standards, amendments to existing standards and interpretations adopted

The following amendments to existing standards and interpretation have been adopted by the Company effective January 1, 2015:

- Annual improvements to IFRSs - 2010 to 2012 cycle and 2011 to 2013 cycle. In December 2013, the International Accounting Standards Board (IASB) has made the following amendments:
- PFRS 3 - clarifies that an obligation to pay contingent consideration is classified as financial liability or equity under the principles in PAS 32 and that all non-equity contingent consideration (financial and non-financial) is measured at fair value at each reporting date.
- PFRS 3 - clarifies that PFRS 3 does not apply to the accounting for the formation of any joint arrangement.
- PFRS 13-confirms that short-term receivables and payables can continue to be measured at invoice amounts if the impact of discounting is immaterial.
- PFRS 13 - clarifies that the portfolio exception in PFRS 13 (measuring the fair value of a group of financial assets and financial liabilities on a net basis) applies to all contracts within the scope of PAS 39 or PFRS 9.
- PAS 16 and PAS 38 - clarifies how the gross carrying amount and accumulated depreciation are treated where an entity measures its assets at revalued amounts.
- PAS 24 - where an entity receives management personnel services from a third party (a management entity), the fees paid for those services must be disclosed by the reporting entity, but not the compensation paid by the management entity to its employees or directors.

Other new standards, amendments and interpretations to existing standards which are effective for the financial year beginning January 1, 2015 are neither considered significant nor relevant to Company's financial statements.

## (b) New standards, amendments to existing standards and interpretations not yet adopted

A number of new standards, and amendments and interpretations to existing standards are effective for annual periods after January 1, 2015, and have not been applied in preparing these financial statements. None of these are expected to have an effect on the Company's financial statements, except as set out below:

- PFRS 9, 'Financial instruments', addresses the classification, measurement and recognition of financial assets and financial liabilities. The complete version of PFRS 9 was issued in July 2014. It replaces the guidance in PAS 39 that relates to the classification and measurement of financial instruments. PFRS 9 retains but simplifies the mixed measurement model and establishes three primary measurement categories for financial assets: amortized cost, fair value through other comprehensive income (OCI) and fair value through profit or loss. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. Investments in equity instruments are required to be measured at fair value through profit or loss with the irrevocable option at inception to present changes in fair value in OCI not recycling. There is now a new expected credit losses model that replaces the incurred loss impairment model used in PAS 39. For financial liabilities, there were no changes to classification and measurement except for the recognition of changes in own credit risk in other comprehensive income for liabilities designated at fair value through profit or loss. PFRS 9 relaxes the requirements for hedge effectiveness by replacing the bright line hedge effectiveness tests.

It requires an economic relationship between the hedged item and hedging instrument and for the 'hedged ratio' to be the same as the one management actually use for risk management purposes. Contemporaneous documentation is still required but is different to that currently prepared under PAS 39. The standard is effective for accounting periods beginning on or after January 1, 2018 with early adoption permitted. The Group's financial instruments are limited to loans and receivables, available-for-sale financial assets, financial assets at fair value through profit or loss and other financial liabilities at amortized cost and based on initial assessment, the adoption of the standard will not materially impact the Group's financial statements. The Group will continue to assess the impact until the date of mandatory adoption.

- PFRS 15, 'Revenue from contracts with customers', deals with revenue recognition and establishes principles for reporting useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from an entity's contracts with customers. Revenue is recognised when a customer obtains control of a good or service and thus has the ability to direct the use and obtain the benefits from the good or service. The standard replaces PAS 18 'Revenue' and PAS 11 'Construction contracts' and related interpretations. The standard is effective for annual periods beginning on or after January 1, 2018 and earlier application is permitted. The Company is currently reviewing its revenue recognition policy and arrangements with customers to assess the full impact of the standard. Based on the on-going review, the adoption of the standard will not materially impact the Group's financial statements. The Group will continue to assess the impact until the date of mandatory adoption.
- PFRS 16, 'Leases', is the new standard for lease accounting that will replace PAS 17, 'Leases'. The new standard sets out the principles for the recognition, measurement, presentation and disclosure of leases for both parties to a contract, i.e. the customer ('lessee') and the supplier ('lessor'). The standard provides a single lessee accounting model, requiring lessees to recognize assets and liabilities for all leases unless the lease term is 12 months or less or the underlying asset has a low value. Lessors continue to classify leases as operating or finance, with the standard's approach to lessor accounting substantially unchanged from PAS 17. The standard is effective for annual reporting periods beginning on or after January 1, 2019. Earlier application is permitted, but only in conjunction with PFRS 15, 'Revenue from Contracts with Customers'. In order to facilitate transition, entities can choose a 'simplified approach' that includes certain reliefs related to the measurement of the right-of-use asset and the lease liability, rather than full retrospective application; furthermore, the 'simplified approach' does not require a restatement of comparatives. In addition, as a practical expedient, entities are not required to reassess whether a contract is, or contains, a lease at the date of initial application (that is, such contracts are "grandfathered"). The amendment is not expected to have a significant impact on the Group's financial statements. The Group will continue its assessment and finalize the same upon effective date of the new standard.


### 2.2 Basis of consolidation

The consolidated financial statements comprise the financial statements of Parent Company and IDC, a wholly-owned subsidiary, as at December 31, 2015 and 2014 and for each of the three years in the period ended December 31, 2015. The Group uses uniform accounting policies, any difference between the Subsidiary and Parent Company are adjusted properly.

As at December 31, 2015 and 2014, IDC is the only subsidiary of the Parent Company.
All subsidiary undertakings are included in the consolidation. The proportion of the voting rights in the subsidiary undertakings held directly by the Parent Company does not differ from the proportion of ordinary shares held.

The summarized financial information of the Subsidiary as at and for the years ended December 31 is as follows:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Total current assets | $49,507,147$ | $49,507,147$ |
| Total current liabilities | $1,802,326$ | $1,761,842$ |
| Net assets | $47,704,821$ | $47,745,305$ |
| Expenses | 40,484 | 35,188 |
| Total comprehensive loss | $(40,484)$ | $(35,188)$ |

The Subsidiary did not generate any cash flows for the years ended December 31, 2015 and 2014.

## (a) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. These are deconsolidated from the date that control ceases.

Subsidiaries are all entities over which the Group has the power to govern the financial and operating policies generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Group controls another entity. The Group also assesses the existence of control where it does not have more than $50 \%$ of the voting power but is able to govern the financial reporting and operating policies by virtue of de facto control. De facto control may arise in circumstances where the size Group's voting rights relative to the size and dispersion of holdings of other shareholders give the Group the power to govern the financial and operating policies.

The Group applies the acquisition method to account for business combinations. The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquiree and the equity interests issued by the Group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. On an acquisition-by-acquisition basis, the Group recognizes any non-controlling interest in the acquiree either at fair value or at the non-controlling interest's proportionate share of the recognized amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.
If the business combination is achieved in stages, the acquisition date carrying value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through profit or loss.

Any contingent consideration to be transferred by the Group is recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognized in accordance with PAS 39 either in profit or loss or as a change to other comprehensive income. Contingent consideration that is classified as equity is not remeasured, and its subsequent settlement is not accounted for within equity.

The excess of the consideration transferred, the amount of any non-controlling interest in the acquiree and the acquisition-date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired is recorded as goodwill. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured is less than the fair value of the net assets of the subsidiary acquired in the case of a bargain purchase, the difference is recognized directly in profit or loss.

Intercompany transactions, balances and unrealised gains on transactions between Group companies are eliminated. Unrealized losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the Group's accounting policies.

## (b) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions-that is, as transactions with the owners in their capacity as owners. For purchases from non-controlling interests, the difference between any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

## (c) Disposal of subsidiaries

When the Group ceases to have control, any retained interest in the entity is re-measured to its fair value at the date when control is lost, with the change in carrying amount recognized in profit or loss. The fair value is the initial carrying amount for purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognized in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognized in other comprehensive income are reclassified to profit or loss.

### 2.3 Cash and restricted funds

For purpose of presentation in the statement of cash flows, cash consists of cash on hand and deposits held at call with banks. Funds that are restricted and designated for particular purpose are shown separately from cash in the consolidated statement of financial position and are classified as current or non-current depending on the expected timing of disbursements. These are stated at face value or nominal amount.

### 2.4 Financial assets

Classification
The Group classifies its financial assets and liabilities according to the categories described below. The classification depends on the purpose for which the financial assets and liabilities were acquired. Management determines the classification of its financial assets and liabilities at initial recognition.

## (a) Financial assets

The Group classifies its financial assets in the following categories: loans and receivables, held-tomaturity investments, available-for-sale and financial assets at fair value through profit or loss. The Group only has financial assets classified as loans and receivables and available-for-sale financial assets.
(i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and where management has no intention of trading. These are included in current assets, except for maturities greater than twelve (12) months after the reporting date, in which case, these are classified as non-current assets. Loans and receivables comprise of cash (Note 2.3), receivables, including a portion of advances to subcontractors (Note 2.5), funds held by custodian bank, and refundable deposits under other assets in the consolidated statement of financial position.
(ii) Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of the other categories. These are included in non-current assets unless management intends to dispose of the financial assets within twelve (12) months from the reporting date. The Group's investments in various listed and unlisted local entities are classified under this category.

## (b) Financial liabilities

The Group classifies its financial liabilities as financial liabilities at fair value through profit or loss or financial liabilities at amortized cost. The Group does not have any financial liability designated at fair value through profit or loss.

Financial liabilities at amortized cost pertains to issued financial instruments that are not classified or designated at fair value through profit or loss and contain contract obligations to deliver cash or another financial asset to the holder or to settle the obligation other than the exchange of a fixed amount of cash.

Financial liabilities at amortized cost are included in current liabilities, except for maturities greater than 12 months after the reporting date, in which case, these are classified as non-current liabilities. The Group's accounts payable and accrued expenses (excluding government related liabilities) (Note 2.12), borrowings (Note 2.13), and liability for refund of stock rights subscription are classified under this category.

Recognition and measurement

## (a) Initial recognition and measurement

Regular purchases and sales of financial assets are recognized on trade date - the date on which the Group commits to purchase or sell the asset. Financial assets and liabilities not carried at fair value through profit or loss are initially recognized at fair value plus transaction costs.

## (b) Subsequent measurement

The Group's loans and receivables and financial liabilities at amortized cost are subsequently measured at amortized cost using the effective interest method.

Available-for-sale financial assets are subsequently carried at fair value, except, investments in equity instruments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured and derivatives that are linked to and must be settled by delivery of such unquoted equity instruments, which shall be measured at cost.

When securities classified as available-for-sale are sold or impaired, the accumulated fair value adjustments recognized in equity are included in profit or loss as gains and losses from investment securities.

Dividends on equity instruments are recognized in profit or loss when the Group's right to receive payment is established.

Impairment of financial assets
The Group assesses at each reporting date whether objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence as a result of one or more events that occurred after the initial recognition of the asset (a "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.
(i) Loans and receivables

For loans and receivables, the Group first assesses whether objective evidence of impairment exists individually for receivables that are individually significant, and collectively for receivables that are not individually significant using the criteria above. If the Group determines that no objective evidence of impairment exists for an individually assessed receivable, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses those for impairment. Receivables that are individually assessed for impairment and for which an impairment loss is or continues to be recognized are not included in a collective assessment of impairment.

The amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The asset's carrying amount is reduced and the amount of the loss is recognized in profit or loss. If a loans and receivable has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using observable market price.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized (such as an improvement in the debtor's credit rating), the reversal of the previously recognized impairment loss is recognized in profit or loss. Reversals of previously recorded impairment provision are based on the result of management's update assessment, considering the available facts and changes in circumstances, including but not limited to results of recent discussions and arrangements entered into with customers as to the recoverability of receivables at the end of the reporting period. Subsequent recoveries of amounts previously written-off are credited against operating expenses in profit or loss.
(ii) Assets classified as available-for-sale

For equity investments, a significant or prolonged decline in the fair value of security below its cost is also evidence that the assets are impaired. If any such evidence exists the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss - is removed from equity and recognized in profit or loss. Impairment losses recognized in profit or loss on equity instruments are not reversed through profit or loss.

## Derecognition

Financial assets are derecognized when the rights to receive cash flows from the assets have expired or have been transferred and the Group has transferred substantially all risks and rewards of ownership.

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired.

Offsetting
Financial assets and liabilities are offset and the net amount reported in the consolidated statement of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Group or the counterparty.

### 2.5 Receivables

Receivables arising from regular sale of land held for development and real properties held for sale and development made in the ordinary course of business are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less any provision for impairment. Other long-term receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less any provision for impairment.

Receivables with average credit term of 30 to 90 days are measured at the original invoice amount (as the effect of discounting is immaterial), less any provision for impairment.

A provision for impairment of receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganization, and default or delinquency in payments are considered indicators that the receivable is impaired. The amount of the provision is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account, and the amount of the loss is recognized in profit or loss within operating expenses. When a receivable remains uncollectible after the Group has exerted all legal remedies, it is written-off against the allowance account for receivables.

### 2.6 Prepayments

Prepayments are recognized in the event that payment has been made in advance of obtaining right of access to receipt of services and measured at the amount of cash paid, which is equal to its nominal amount. Prepayments are recognized as expense either with the passage of time or through use or consumption.

Prepayments in the form of unused tax credits are derecognized when the there is a legally enforceable right to offset the recognized amounts against income tax due and there is an intention to settle on a net basis, or realize the asset and settle the liability simultaneously.

Input value added tax are stated at face value less provision for impairment, if any. Any allowance for unrecoverable input, if any, is maintained by the Group at a level considered adequate to provide for potential uncollectible portions of the claims. Management evaluates the level of impairment provision on the basis of factors that affect the collectivity of the claim. The Group, on a continuing basis, makes a review of the status of the claims designed to identify those that may require provision for impairment losses.

Prepayments are included in current assets, except when the related services are expected to be received or rendered for more than twelve (12) months after the end of the reporting period, in which case, these are classified as non-current assets.

### 2.7 Real properties held for sale; Land held for development

Real properties held for sale and land held for development are stated at the lower of cost and net realizable value. The cost comprises purchase price plus costs directly attributable to the acquisition of the assets including clearing, retitling, site preparation and subsequent development costs. Net realizable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

Borrowing costs associated with on-going development of these properties are capitalized during its construction period.

The fair value of the land transferred from investment property to land held for development account due to change in use on the property is deemed as cost for subsequent accounting. Transfers from investment property to land held for development happen when the Group comes up with a concrete plan to clear the lots and/or when the Group enters into a Memorandum of Agreement (MOA) with a third party to perform retitling and related clearing activities.

Upon disposal, the asset accounts are relieved of the pertinent costs of acquisition and improvements, and provision for decline in value (if any) and the related realized profit on sale is recognized in profit or loss.

As at December 31, 2015, 163.34 hectares of the cleared and retitled Binangonan Property are either under development or intended for immediate development (2014-164.70 hectares). The cost of such property is presented as land held for development.

As at December 31, 2015, real properties held for sale amounts to P29,714,419 (2014-P938,437). This represents completed and fully developed lots under the joint development agreement (Note 10).

### 2.8 Investment property

Investment property is defined as property held by the owner or by the lessee under a finance lease to earn rentals or for capital appreciation or both, rather than for: (a) use in the production of supply of goods or services or for administrative purposes; or (b) sale in the common course of business.

The Group's investment property, principally comprising of properties in Binangonan, Rizal are held for capital appreciation and is not occupied by the Group. The Group has adopted the fair value model for its investment property (Note 11).

After initial recognition, investment property is carried at fair value as determined by an independent firm of appraisers. Fair value is based on market data approach, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Group uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections. These valuations are reviewed annually by the independent appraiser.
Investment property that is being redeveloped for continuing use as investment property or for which the market has become less active continues to be measured at fair value. On a regular basis, an estimate of the recoverable or clearable area over the Group's 2,200-hectare property is done by an independent contractor. An increment in the recoverable area is recognized at fair value, with a consequent provision for estimated clearing costs.

Subsequent expenditure (i.e. provision for clearing costs) is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the profit or loss during the financial period in which they are incurred.

Changes in fair values are recognized in profit or loss.
An investment property is derecognized from the consolidated statement of financial position on disposal or when the investment property is permanently withdrawn from use and no future economic benefits are expected from its disposal.

Removal of an item within investment property is triggered by a change in use, by sale or disposal. If an investment property becomes owner-occupied, it is reclassified as property and equipment (Note 2.9), and its fair value at the date of reclassification becomes its cost for accounting purposes. Gain or loss arising from disposal is determined as the difference between the net disposal proceeds and the carrying amount of the asset. Gain or loss on disposal is recognized in profit or loss in the period of the disposal.

Property that is being constructed or developed for future use as investment property is classified as investment property.

### 2.9 Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and amortization, and any impairment in value. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Group and the cost of the item can be measured reliably. All other repairs and maintenance are charged to profit or loss during the year in which they are incurred.

Depreciation is calculated using the straight-line method over an estimated useful life of five (5) years for all classes of property and equipment.

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each reporting date.

An item of property and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal at which time the cost and their related accumulated depreciation are removed from the accounts. Gain or loss arising from disposal is determined as the difference between the net disposal proceeds and the carrying amount of the asset. Gain or loss on disposal is recognized in profit or loss in the period of the disposal.

### 2.10 Impairment of non-financial assets

Assets that have an indefinite useful life, including land held for development, investment property (carried at fair value) and investment in subsidiaries, are not subject to depreciation and amortization and are tested annually for impairment.

Assets that have definite useful life are subject to depreciation and amortization and are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets that are impaired are reviewed for possible reversal of the impairment at each reporting date.

Where an impairment loss subsequently reverses, the carrying amount of the asset or cash-generating unit is increased to the revised estimate of its recoverable amount, but the increased carrying amount should not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or cash-generating unit in prior years. A reversal of an impairment loss is recognized as income immediately in profit or loss.

### 2.11 Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value of a non-financial asset is measured based on its highest and best use. The asset's current use is presumed to be its highest and best use.

The fair value of financial and non-financial liabilities takes into account non-performance risk, which is the risk that the entity will not fulfill an obligation.

The Group classifies its fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 - Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 - Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices); and
- Level 3 - Inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The appropriate level is determined on the basis of the lowest level input that is significant to the fair value measurement.

## (a) Financial instruments

The fair value of financial instruments traded in active markets is based on quoted market prices at the reporting date. A market is regarded as active if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis. These instruments are included in Level 1. There are no financial instruments that fall under the Level 1 category.

The fair value of financial instruments that are not traded in an active market (for example, over-thecounter derivatives) is determined by using valuation techniques. These valuation techniques maximize the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the asset or liability is included in Level 2. There are no financial instruments that fall under the Level 2 category.

If one or more of the significant inputs is not based on observable market data, the instrument is included in Level 3. There are no financial instruments that fall under the Level 3 category. There were no transfers from one category to another in 2015 and 2014.

## (b) Non-financial assets or liabilities

The Group uses valuation techniques that are appropriate in the circumstances and applies the technique consistently. Commonly used valuation techniques are as follows:

- Market approach - A valuation technique that uses prices and other relevant information generated by market transactions involving identical or comparable (i.e., similar) assets, liabilities or a group of assets and liabilities, such as a business.
- Income approach - Valuation techniques that convert future amounts (e.g., cash flows or income and expenses) to a single current (i.e., discounted) amount. The fair value measurement is determined on the basis of the value indicated by current market expectations about those future amounts.
- Cost approach - A valuation technique that reflects the amount that would be required currently to replace the service capacity of an asset (often referred to as current replacement cost).

Specific valuation techniques used to value financial instruments include:

- Quoted market prices or dealer quotes for similar instruments.
- The fair value of interest rate swaps is calculated as the present value of the estimated future cash flows based on observable yield curves.
- The fair value of forward foreign exchange contracts is determined using forward exchange rates at the reporting date, with the resulting value discounted back to present value.
- Other techniques, such as discounted cash flow analysis, are used to determine fair value for the remaining financial instruments.

Level 2 fair values of have been derived using the sales comparison approach. This comparison approach considers the sales of similar or substitute properties and related market data and establishes a value estimate by processes involving comparison. Sales prices of comparable properties in close proximity are adjusted for differences in key attributes such as property size. The most significant input into this valuation approach is price per square meter.

The investment property of the Group is classified under Level 2 category. The Group has no nonfinancial assets or liabilities classified under Level 3 category.

### 2.12 Accounts payable and accrued expenses

Accounts payable and accrued expenses are recognized in the period in which the related money, goods or services are received or when a legally enforceable claim against the Group is established. These are recognized initially at fair value and subsequently measured at amortized cost using effective interest method. Accounts payable and accrued expenses are classified as current liabilities if payment is due within 12 months or less (or in the normal operating cycle of the business, if longer). If not, these are presented as non-current liabilities.

Accounts payables and accrued expenses are measured at the original invoice amount (as the effect of discounting is immaterial).

### 2.13 Borrowings and borrowing costs

Borrowings (notes payable) are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in profit or loss over the period of the borrowings using the effective interest method.

Borrowings are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least twelve (12) months after the reporting date.

General and specific borrowing costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

All other borrowing costs are recognized in profit or loss in the period in which these are incurred.

### 2.14 Current and deferred income tax

The provision for income tax for the period comprises current and deferred income tax. Tax is recognized in profit or loss, except to the extent that that it relates to items recognized in other comprehensive income or directly in equity. In this case, the tax is also recognized in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the reporting date. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation and establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognized on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates based on existing laws that have been enacted or substantively enacted at the reporting date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized for all deductible temporary differences, carry-forward of unused tax losses (net operating loss carryover or NOLCO) and unused tax credits (excess minimum corporate income tax or MCIT) to the extent that it is probable that future taxable profit will be available against which the temporary differences, unused tax losses and unused tax credits can be utilized.

Deferred income tax assets are recognized on deductible temporary differences arising from investments in subsidiaries, associates and joint arrangements only to the extent that it is probable the temporary difference will reverse in the future and there is sufficient taxable profit available against which the temporary difference can be utilized.

The Group reassesses at each reporting date the need to recognize a previously unrecognized deferred income tax asset.

Deferred income tax liabilities are recognized in full for all taxable temporary differences, except to the extent that the deferred tax liability arises from the initial recognition of goodwill. Deferred income tax liabilities are provided on taxable temporary differences arising from investments in subsidiaries, associates and joint arrangements, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the Group and it is probable that the temporary difference will not reverse in the foreseeable future. Generally, the Group is unable to control the reversal of the temporary difference for associates. Only where there is an agreement in place that gives the Group the ability to control the reversal of the temporary difference not recognized.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income tax assets and liabilities relate to income taxes levied by the same taxation authority on either the taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

Deferred income tax assets and liabilities are derecognized when related bases are realized or when it is no longer realizable.

### 2.15 Employee Benefit

## (a) Retirement benefits

The Group is subject to the provisions of Republic Act No. 7641 (known as the Retirement Law). This Act requires that in the absence of a retirement plan or agreement providing for retirement benefits of employees in the private sector, an employee upon reaching the age of 60 years or more, but not beyond 65 years, who has served at least 5 years in a private entity, may retire and shall be entitled to retirement pay equivalent to at least $1 / 2$ month salary for every year of service, a fraction of at least 6 months being considered as one whole year. This falls within the definition of a defined benefit retirement plan.

A defined benefit plan is a retirement plan that defines an amount of retirement benefit to be provided to an employee upon retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognized in the statement of financial position is the present value of the defined benefit obligation at the reporting date less the fair value of plan assets, if any.

The defined benefit obligation is calculated annually by an independent actuary using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using interest rates of government bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity which approximate the terms of the related retirement benefit liability.

Remeasurement gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited as 'remeasurements' to equity in other comprehensive income in the period in which they arise.

Past service costs are recognized immediately in profit or loss.
The net interest cost is calculated by applying the discount rate to the net balance of the defined benefit obligation and the fair value of plan assets. This cost is included in retirement benefit expense in profit or loss.

## (b) Termination benefits

Termination benefits are payable when employment is terminated by the Group before the normal retirement date, or whenever an employee accepts voluntary redundancy in exchange for these benefits. The Group recognizes termination benefits at the earlier of the following dates: (a) when the Group can no longer withdraw the offer of those benefits; and (b) when the Group recognizes costs for a restructuring that is within the scope of PAS 37 and involves the payment of termination benefits. In the case of an offer made to encourage voluntary redundancy, the termination benefits are measured based on the number of employees expected to accept the offer. Benefits falling due more than 12 months after the end of the reporting period are discounted to their present value. The related liability is derecognized when the obligation is discharged or cancelled.

## (c) Short-term employee benefits

Wages, salaries, paid annual vacation and sick leave credits and other non-monetary benefits are accrued during the period in which the related services are rendered by employees of the Group. Shortterm employee benefit obligations are measured on an undiscounted basis.

### 2.16 Provisions

Provisions are recognized when: the Group has a present legal or constructive obligation as a result of past events; it is more likely than not that an outflow of resources will be required to settle the obligation; and the amount has been reliably estimated. Provisions are not recognized for future operating losses.

Where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to any one item included in the same class of obligations may be small.

Provision for clearing costs represents the Group's expected cost to clear a portion of its Binangonan property from bonafide occupants with superior rights over the Group's investment property (Note 11). The amount is based on the average estimated clearing and titling cost per agreement with the contractor. Such amount represents the peso value quoted by the contractor based on recoverable area and is adjusted regularly to reflect the net present value of obligation associated with clearing of land titles.

When the effect of time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to passage of time is recognized as an interest expense.

Provisions are derecognized when the obligation is settled, cancelled or has expired.

### 2.17 Share capital

## (a) Common shares

Common shares, which are stated at par value, are classified as equity.
Issuance of new shares as a result of options, rights and warrants are shown in equity as an addition to the balance of common shares.

Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction from the proceeds, net of tax. The excess of proceeds from issuance of shares over the par value of shares or additional capital contributions in which no shares were issued are credited to share premium.

## (b) Treasury shares

Where any member of the Group purchases the Parent Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity.

## (c) Stock rights offering

An issue of rights to existing shareholders of the Group that entitles them to purchase additional shares in proportion to their existing holdings, within a fixed time period, at a lower or discounted price to preserve the percentage ownership of the current holders.

Liability for stock rights subscriptions is derecognized once settled.

### 2.18 Earnings per share

Basic earnings per share is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding during the year. Diluted earnings per share is calculated by adjusting the earnings and number of shares for the effects of dilutive potential common shares.

### 2.19 Revenue and expense recognition

Revenue is recognized at fair value of the consideration received or receivable for the sale of real estate in the ordinary course of the Group's activities.

The Group recognizes revenue when the amount of revenue can be reliably measured, it is possible that future economic benefits will flow into the Group and specific criteria have been met for each of its activities as described below.

## (a) Sales of real estate and cost of sales

Revenue is recognized when the substantial risks and rewards are transferred to the buyer which coincides with actual delivery of title and/or when the right of exclusive use is conveyed to the buyer. For properties sold through a financing agreement with Pag-IBIG under the Home Development Mutual Fund (HDMF), revenue is recognized upon receipt of the approved Request for Payment (RFP) instruction from Pag-IBIG.

Cost of sales is recognized simultaneously with revenue. Cost of sales include cost of land allocated to the Group based on assigned lots stated in the agreement entered into with the developer and all other incidental costs incurred by the Group.

## (b) Interest income and expense

Interest income and expense are recognized in profit or loss for all interest-bearing financial instruments using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the original effective interest rate.

Interest income on bank deposits is recognized when earned, net of final tax.

## (c) Dividend income

Dividend income is recognized when the right to receive payment is established.

## (d) Other income

Other income is recognized when earned.
(e) Expenses

Operating expenses are recognized when incurred.

### 2.20 Leases - Company as lessee

Leases in which a significant portion of the risks and rewards of ownership are retained by another party, the lessor, are classified as operating leases. Payments, including prepayments, made under operating leases (net of any incentives received from the lessor) are charged to profit or loss on a straight-line basis over the period of the lease.

When the Group enters into an arrangement, comprising a transaction or a series of related transactions, that does not take the legal form of a lease but conveys a right to use an asset or is dependent on the use of a specific asset or assets, the Group assesses whether the arrangement is, or contains, a lease. The Group does not have such arrangements.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognized as an expense in the period in which the termination takes place.

### 2.21 Foreign currency transactions and translation

## (a) Functional and presentation currency

Items included in the Group's consolidated financial statements are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The Group's consolidated financial statements are presented in Philippine Peso, which is the Group's functional and presentation currency.

## (b) Transactions and balances

Foreign currency transactions are translated into Philippine Peso using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in profit or loss.

### 2.22 Related party transactions and relationships

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercises significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities, which are under common control with the reporting enterprise, or between, and/or among the reporting enterprises and their key management personnel, directors, or their shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

### 2.23 Joint arrangements

The Group has assessed the nature of its joint arrangements and determined them to be joint operations. Joint operations are accounted for in relation to joint operator's interest in: its assets, including its share of any assets held jointly; its liabilities, including its share of any liabilities incurred jointly; its revenue from the sale of its share of the output arising from the joint operation; its share of the revenue from the sale of the output by the joint operation; and its expenses, including its share of any expenses incurred jointly.

### 2.24 Events after the reporting date

Post year-end events that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

## Note 3 - Financial risk and capital management

The Group's activities expose it to a variety of financial risks: market risk, credit risk and liquidity risk. The Group's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Group's financial performance.

Management, under the direction of the Board of Directors is responsible for the management of financial risks. Its objective is to minimize the adverse impacts on the Group's financial performance due to the unpredictability of the real estate industry.

### 3.1.1 Market risk

(a) Currency risk

The Group is not exposed to currency risk as it does not have significant foreign currency transactions.

## (b) Price risk

The Group's exposure on price risk is minimal and limited only to investments classified as available-for-sale financial assets (Note 7). Changes in market prices of these investments are not expected to have a significant impact on the financial position or results of operations of the Group.

## (c) Interest rate risk

Interest rate risk refers to risk that the value of a financial instrument will fluctuate due to changes in market interest rates. The Group's interest-bearing financial instruments include various loans payable and borrowings (Note 16). These financial instruments are not exposed to fair value interest rate risk as they are carried at amortized cost. Likewise, these instruments are not exposed to variability in cash flows as they carry fixed interest rates.

### 3.1.2 Credit risk

The Group takes on exposure to credit risk, which is the risk that a counterparty will cause a financial loss to the Group by failing to discharge an obligation. The following accounts are all considered current and there are no past due but not impaired nor impaired accounts as at December 31, 2015 and 2014.

|  | Notes | 2015 | 2014 |
| :--- | :---: | ---: | ---: |
| Cash in banks | 5 | 8,932233 | $46,145,692$ |
| Receivables | 6 | $40,575,504$ | $4,898,865$ |
| Funds held by custodian bank | 9 | 15907,315 | $15,785,832$ |
| Refundable deposits | 13 | $1,007,763$ | $1,007,763$ |
|  |  | $66,422,805$ | $67,838,152$ |

(a) Cash in banks and funds held by custodian bank

The Group manages credit risk on its cash in bank by depositing in banks that passed the criteria of the Group. Some of these criteria are stability, financial performance, industry-accepted ratings, quality, diversity and responsiveness of products and services.

As at December 31, 2015 and 2014, the Group's cash and funds are maintained with universal and commercial banks as follows:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Universal banks |  |  |
| Funds held by custodian bank | $15,907,315$ | $15,785,832$ |
| Cash in banks | $8,851,892$ | $46,065,692$ |
| Commercial bank | 80,331 | 80,000 |
|  | $24,839,538$ | $61,931,524$ |

The remaining cash in the consolidated statement of financial position pertains to cash on hand which is not subject to credit risk.

## (b) Receivables

Fully performing accounts receivables at December 31, 2015 represents Group's share in the proceeds from sale of assigned units from the joint arrangement (Note 6) and a portion of receivables from subcontractors. Credit risk is not deemed significant because the Group holds on to the title until the amount is fully paid.

In 2014, the Company has collected P12.27 million remaining proceeds of the sale made to Hundred Lake Development Corp. during 2013.
(c) Refundable deposits

Refundable deposits are considered highly recoverable as the counterparty is assessed to have strong capacity to meet its obligation.

### 3.1.3 Liquidity risk

Liquidity risk is the risk that the Group is unable to meet its payment obligations associated with its financial liabilities when they fall due. The consequence may be the failure to meet obligations to repay creditors and fulfill commitments.

As at December 31, 2015 and 2014, the Group does not require intensive working capital requirements. In accordance with the provisions of its joint arrangement agreement with a third party developer, the Group's involvement is limited to the value of the land contributed. The developer will undertake the construction and selling of completed units.

All financial assets and liabilities are current as at reporting dates, except for the non-current portion of accrual for clearing costs (Note 15).

To manage liquidity, funding of maturating obligation will come either from future sale of developed properties or from shareholders.

Expected future interest payments of the Group for the next three years are P39.5 million as at December 31, 2015 and 2014.

### 3.2 Capital management

The Group's objectives when managing capital are to safeguard the Group's ability to continue as a going concern, so that it can provide future returns to its shareholders and to maintain an optimal capital structure to reduce its cost of capital. For this purpose, capital is represented by total equity as shown in the consolidated statement of financial position, less fair value reserve. Calculation is as follows:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Total equity | $1,490,279,757$ | $1,283,405,820$ |
| Add fair value loss | $(8,943)$ | $(8,943)$ |

In order to maintain or adjust the capital structure, the Group may return capital to shareholders, issue new shares or sell assets to reduce debt.

The Group's main objective is to ensure it has adequate capital moving forward to pursue its major land development and housing projects.

As part of the reforms of the PSE to expand capital market and improve transparency among listed firms, PSE requires listed entities to maintain a minimum of ten percent (10\%) of their issued and outstanding shares, exclusive of any treasury shares, held by the public. The Group has fully complied with this requirement.

There are no other externally imposed capital requirements on the Group.

### 3.3 Fair value of financial assets and liabilities

The carrying amounts and fair values of significant financial assets and liabilities as at December 31 are as follows:

|  | Note | 2015 |  | 2014 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Carrying Value | Fair Value | Carrying Value | Fair Value |
| Loans and receivables |  |  |  |  |  |
| Cash | 5 | 9,047,223 | 9,047,223 | 46,175,692 | 46,175,692 |
| Receivables, net | 6 | 40,575,504 | 40,575,504 | 4,898,865 | 4,898,865 |
| Available-for-sale financial assets | 7 | 620,380 | 620,380 | 620,380 | 620,380 |
| Funds held by custodian bank | 9 | 15,907,315 | 15,907,315 | 15,785,832 | 15,785,832 |
| Refundable deposits | 13 | 1,007,763 | 1,007,763 | 1,007,763 | 1,007,763 |
| Total assets |  | 67,158,185 | 67,158,185 | 68,488,532 | 68,488,532 |
| Financial liabilities |  |  |  |  |  |
| Accounts payable and accrued expenses | 14 |  |  | 245,666,580 |  |
| Short-term borrowings | 16 | 369,631,432 | 369,631,432 | 368,131,432 | 368,131,432 |
| Liability for refund of stock rights subscription | 9,17 | 15,907,315 | 15,907,315 | 15,785,832 | 15,785,832 |
| Total liabilities |  | 603,565,748 | 603,565,748 | 629,583,844 | 629,583,844 |

### 3.4 Fair value hierarchy

The Group follows the fair value measurement hierarchy to disclose the fair values of its financial assets and liabilities. At December 31, 2015 and 2014, the Group's available-for-sale financial assets and investment property are classified under Level 1 and 2 categories, respectively.

As at December 31, 2015 and 2014, the fair values of the short-term borrowings approximate their carrying amounts.

## Note 4 - Critical accounting estimates, assumptions and judgments

Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities. Estimates, assumptions and judgments are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

### 4.1 Critical accounting estimates and assumptions

(a) Estimate offair value of investment property (Note 11)

The Parent Company's Binangonan property has an estimated market value of P1,000 per square meter as at December 31, 2015 and 2014 based on the following significant assumptions used by the independent appraiser:

- current prices in an active market for properties of similar nature, condition or location, adjusted to reflect possible differences; and
- recent prices of similar properties in less active markets, with adjustments to reflect any changes in economic conditions since the date of the transactions that occurred at those prices.

There are no changes in the estimated market value of the Binangonan property from prior year.
The investment properties of the Group are classified under Level 2 category which uses the market approach. The value of the investment properties was based on sales and listings of comparable property registered within the vicinity premised on the factors of time, unit area/size, unit location, unit improvements, building location, building feature/amenities, bargaining allowance and others.

Fair value gain on investment property represents significant amounts both in value of property and income. Any $+/-10 \%$ change in fair value per square meter increases/decreases total assets and income before tax by P188.13 million (2014-P187.08 million).

### 4.2 Critical accounting judgments

## (a) Recognition of deferred income tax assets (Note 21)

Management reviews at each reporting date the carrying amounts of deferred income tax assets. The carrying amount of deferred income tax assets is reduced to the extent that it is no longer probable that sufficient taxable profit will be available against which the related tax assets can be utilized.

Management believes that the non-recognition of deferred income tax assets of P83.22 million (2014-P94.46 million) is appropriate due to the Group's limited capacity to generate sufficient taxable income in the immediately succeeding three to five years given current development activities.

## (b) Investment property/Estimate of clearing costs (Note 15)

As discussed in Note 11, the Supreme Court affirmed the validity of the Group's titles over its 2,200 hectare Binangonan property. However, due to a number of factors, including the recognition of Supreme Court over the superior rights of the bonafide occupants as well as potential challenges in clearing and re-titling of this large area of land, management has estimated that only 480 hectares are expected to be recovered/cleared and re-titled in the name of the Parent Company as at December 31, 2015 (2014-470 hectares). This estimate is assessed at regular intervals of one to three years based on independent contractor's interaction with current occupants.

Given the above, management has estimated total clearing and re-titling costs to be approximately P718.90 million as at December 31, 2015 (2014-P630.84 million). These estimate is based on the assumption that the Group will no longer involve the existing contractor and will shoulder all costs incurred related to the clearing activities at an average price of P350 per square meter. The outstanding provisions do not include re-titled lots which have already been reclassified to land held for development in the statement of financial position.

Such cost estimates are discounted using a pre-tax rate of $6.0 \%$ which management assessed as reflective of current market assessments of the time value of money and the risks specific to the liability. Each year, the provision is reviewed for any change in estimate and consider accretion of discount, if any.

Where the discount rate used increased/decreased by $1 \%$ from management's estimates, the provision for clearing costs would be an estimated P25.49 million higher or P71.31 million lower.

Management believes that the above is the best estimate based on existing conditions and circumstances as at December 31, 2015 and 2014. With this, it is reasonably possible, based on existing knowledge, that the outcomes within the next financial year that are different from estimates could require a material adjustment to the carrying amount of the provision for clearing costs.

## (c) Joint arrangements

Management enters into joint arrangements for the development of its properties. Per contractual agreements, the Group's contribution on the joint arrangements is limited only to the value of the land and any obligations related to development are on the account of the counterparty in the joint operations. The joint arrangement is not structured through a separate vehicle and the Group has direct access to the arrangements' assets and obligations for liabilities. As such, the arrangement is classified as joint operations.

Total land contributed to joint operations as at December 31,2015 and 2014 is 17.68 hectares and is recorded as part of land held for development in the statement of financial position.

## (d) Impairment of trade and other receivables

The provision for impairment of receivables is based on the Group's assessment of the collectability of payments from its debtors. This assessment requires judgment regarding the ability of the debtors to pay the amounts owed to the company and the outcome of any disputes. Any change in the Group's assessment of the collectability of receivables could significantly impact the calculation of such provision and results of its financial performance. Total receivables subjected to this assessment are shown in Note 6. In 2014, the Group has written-off its receivable for quitclaim agreements amounting to P7.47 million (2015 and 2013 - nil), which was previously provided for. As at December 31, 2015, the carrying value of Group's receivables amounted to P 40.58 million (2014-P4.90 million).

## Note 5 - Cash

Cash as at December 31 consist of:

|  |  | 2015 |
| :--- | ---: | ---: |
| Cash in banks | $8,932,223$ | $46,145,692$ |
| Cash on hand | 115,000 | 30,000 |
|  | $9,047,223$ | $46,175,692$ |

Cash in banks earn interest at the prevailing bank deposit rates. Interest income earned from bank deposits for the year ended December 31, 2015 amounted to P126,492 (2014-P44,548; 2013-P4,272).

## Note 6 - Receivables

Receivables as at December 31 consist of:

|  | Note | 2015 | 2014 |
| :--- | ---: | ---: | ---: |
| Receivables from subcontractors <br> Receivables from sale of land and real properties held of <br> sale and development |  | $33,421,962$ | $2,882,744$ |
| Others |  |  |  |

Receivables do not contain impaired assets as at December 31, 2015 and 2014.

## Note 7 - Available-for-sale financial assets

Available-for-sale financial assets as at December 31, 2015 and 2014 consist of:

| Unlisted | 626,443 |
| :--- | ---: |
| Listed | 2,880 |
| Total | 629,323 |
| Cumulative fair value adjustment | $(8,943)$ |
|  | 620,380 |

Listed available-for-sale financial assets pertain to an insignificant number of equity shares held in a publicly listed universal bank and domestic manufacturing corporation (Level 1), fair value of which is based on the quoted market prices. Unlisted available-for-sale financial assets pertain to club membership shares (Level 2). The fair value of unlisted membership shares was determined by obtaining quoted market prices or executable dealer quotes for identical or similar instruments in inactive markets, or other inputs that are observable or can be corroborated by observable market data.

There were no purchases and disposals of available-for-sale financial assets for the years ended December 31, 2015 and 2014. There were also no changes in the fair values of the available-for-sale financial assets for the years then ended.

## Note 8 - Prepayments and other current assets

Prepayments and other current assets as at December 31 consist of:

|  |  |  |
| :--- | ---: | ---: |
| Creditable withholding taxes | 2015 | 2014 |
| Advances to subcontractors | $13,998,409$ | $13,722,268$ |
| Input value-added taxes (VAT) | $11,173,000$ | $24,062,622$ |
| Prepaid insurance | $5,695,925$ | $1,611,581$ |
| Others | 77,588 | 47,002 |
|  | 166,631 | 16,631 |

Advances to subcontractors comprise of payments made by the Parent Company relating to services, materials and supplies needed for the construction of Project Casas Aurora. These are expected to be liquidated within a period of not more than 12 months.

## Note 9 - Funds held by custodian bank

The account represents restricted funds from the proceeds of the Group's cancelled stock rights offering in 1996 which were deposited with a local custodian bank. The local custodian bank is responsible for monitoring withdrawals or disbursements from the funds, and ensuring that all withdrawals and orders for payment made are in connection with, or relating to, any of the purposes specified in the work program submitted by the Group to the SEC in connection with the stock rights offering.

Details of funds held by custodian bank as at December 31 consist of:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Special savings deposit | $15,888,000$ | $15,784,000$ |
| Receivables | 27,583 | 14,798 |
| Demand deposit | 10,725 | 10,160 |
| Payables | $(18,993)$ | $(23,126)$ |
|  | $15,907,315$ | $15,785,832$ |

Following SEC's order to refund the money, the proceeds have been presented as liability in the statement of financial position. The Group does not have legal right to defer payment beyond one year for any claims received, hence, the amount was presented as current liability.

During 2014, there was a payment of the principal amounting to $\mathrm{P}_{3,140}$. There were no withdrawals from the fund during 2015.

## Note 10 - Land held for development and real properties held for sale and development

Land held for development as at December 31 consists of:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| As at January 1 | $974,082,661$ | $1,046,511,452$ |
| Additions, including capitalized interest | $43,853,355$ | $15,684,374$ |
| Reversal of capitalized cost | - | $(82,251,920)$ |
| Transferred to completed jobs and cost of sales | $(5,619,757)$ | $(5,861,245)$ |
| As at December 31 | $1,012,316,259$ | $974,082,661$ |

In 2010, the Group entered into a joint development agreement with a third party developer to develop social housing units (the Project). Under the agreement, the Group shall contribute 7.6248 hectares of cleared lots to the Project (Phase 1) and another 1.337 hectares of cleared lots known as Phase 2. In 2012, the Group entered again into a joint development agreement with a different third party developer to develop social housing units. The Group shall contribute 8.717 hectares of cleared lots to the Project. In both agreements, the developer will undertake all the necessary construction, including the application for permits. The developer shall also act as the principal agent for the sale of finished housing units. The Group shall receive, as its share in the Project, the amount of sale of finished housing units assigned to the Group. Total share of the Group from sold units in 2015 amounted P24.47 million (2014 - P11.64 million, 2013 - P93.86 million). Total cost of lots sold amounted to P5.62 million (2014- P5.86 million, 2013-128.66 million).

Relative to the agreement with a leading real estate developer, legal due diligence of titles and tax declarations are being conducted. Reclassification for the Phase 1-A lots has been applied with the Binangonan Local Government is awaiting approval. Total cost of reclassification and DAR conversions for additional areas covered in the supplement to the Memorandum of Agreement amounting to $\mathrm{P}_{5} .27$ million (2014-P4.98 million) is capitalized as land held for development.

Total borrowing costs capitalized as land held for development at December 31, 2015 amounted to P1,383,979 (2014-P2,687,750).

As at December 31, 2015, real properties held for sale and development amounted to P29,714,419 (2014-P938,437). These comprise of completed and fully developed lots under the agreement.

Except for the transactions reported in the statement of cash flows, the other movements in the account are non-cash transactions.

## Note 11 - Investment property

The movements in investment property for the years ended December 31 are as follows:

|  | Note | 2015 | 2014 |
| :--- | ---: | ---: | ---: |
| As at January 1 |  | $1,870,759,079$ | $1,678,607,000$ |
| Fair value gain | 15 | $65,000,000$ | $97,500,000$ |
| Clearing costs on additional recoverable hectares |  | $52,500,000$ |  |
| Clearing cost adjustment |  | $64,089,304$ | - |
| Additions, including capitalized interest |  | $42,238,745$ | $42,152,079$ |
| As at December 31 |  | $2,077,087,128$ | $1,870,759,079$ |

As at December 31, 2015, the fair value of the Group's investment property amounted to P2.08 billion (2014-P1.87 billion). The property, which is situated in Binangonan, Rizal, was acquired in 1978 primarily for purpose of development of a subdivision project. This property has a total area of about 2,200 hectares and is registered in the Group's name in several Transfer Certificate of Titles.

Increase in fair value of the investment property for the year ended December 31, 2015 and 2014 is attributed to increase in recoverable hectares (Note 2.8) while that for 2013 is attributed to on-going developments on the property.

Fair value of investment property is determined on the basis of appraisal made by an independent external appraiser. Valuation technique employed by the appraisers pertains to market approach making use of prices and other relevant information generated by market transactions of involving identical or comparable properties (Note 2.11). The most significant observable input used is price per square meter of similar properties for sale within the location. As at December 31, 2015 and 2014, the cumulative fair value gain on investment property amounts to P1.35 billion (2014-P1.28 billion).

The Group does not currently earn income and does not incur direct operating expenses from its investment property. Total cumulative borrowing costs capitalized as at December 31, 2015 amounted to P210.08 million (2014-P167.84 million).

On November 21, 1991, the Supreme Court affirmed previous decisions by the Court of Appeals and the Regional Trial Court confirming the validity of the Group's titles over its Binangonan property. However, in the same Supreme Court decision, it was also declared that the Parent Company's ownership of the titles shall be subject to the declared superior rights of bonafide occupants with registered titles within the area covered by the questioned decree and bonafide occupants who have acquired ownership through acquisitive prescription of dominion and other real rights. The area of present claimants to certain parcels of land within the Group's titled property is currently being identified and verified by the Group's legal counsel.

On September 10, 2013, the Group sold 18.37 hectare of its investment property to Hundred Lake Development Corp. with a carrying amount of P119.42 million (P650 per square meter) for P87.27 million (P475 per square meter). The disposal of the investment property resulted in a loss of P32.15 million. The Group received payments of P75.00 million upon execution of the Contract to Sell in 2013 and P12.27 million upon transfer of title in 2014.

Except for the transactions reported in the statement of cash flows, the other movements in the account are non-cash transactions.

## Note 12 - Property and equipment, net

Details and movements of property and equipment as at and for the years ended December 31 follow:

|  | Office <br> equipment | Furniture <br> and fixtures | Transportation <br> equipment | Communication <br> equipment | Total |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Cost |  |  |  |  |  |
| As at January 1, 2014 | $2,084,354$ | $2,122,399$ | 431,818 | 202,278 | $4,840,849$ |
| Additions | 68,625 | - | $1,831,942$ | - | $1,900,567$ |
| As at December 31,2014 | $2,152,979$ | $2,122,399$ | $2,263,760$ | 202,278 | $6,741,416$ |
| Additions | 162,621 | 74,275 | 694,644 | - | 931,540 |
| As at December 31, 2015 | $2,315,600$ | $2,196,674$ | $2,958,404$ | 202,278 | $7,672,956$ |
| Accumulated depreciation |  |  |  |  |  |
| As at January 1, 2014 | $2,025,690$ | $2,048,503$ | 431,817 | 202,273 | $4,708,283$ |
| Depreciation | 43,383 | 42,996 | 122,130 | - | 208,509 |
| As at December 31,2014 | $2,069,073$ | $2,091,499$ | 553,947 | 202,273 | $4,916,792$ |
| Depreciation | 54,327 | 40,503 | 386,655 | - | 481,485 |
| As at December 31, 2015 | $2,123,400$ | $2,132,002$ | 940,602 | 202,273 | $5,398,277$ |
| Net book value |  |  |  |  |  |
| As at December 31, 2015 | 192,200 | 64,672 | $2,017,802$ | 5 | $2,274,679$ |
| As at December 31, 2014 | 83,906 | 30,900 | $1,709,813$ |  | 5 |

As at December 31, 2015, fully depreciated property and equipment with cost of P4,849,497
(2014-P634,096) are still in use.

## Note 13-Other assets

Other assets as at December 31 consist of:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Refundable deposits | $1,007,763$ | $1,007,763$ |
| Computer software, net | 46,590 | 75,635 |
| Others | 62,050 | 62,050 |
|  | $1,116,403$ | $1,145,448$ |

Computer software is net of accumulated amortization amounting to P279,873 (2014-P215,932). Amortization expense charged to profit or loss for the year ended December 31, 2015 amounted to P63,941 (2014-P52,763, 2013 - P51,348).

Details and movements of computer software as at and for the years ended December 31 follow:

|  | Computer <br> software |
| :--- | ---: |
| Cost | 268,895 |
| As at January 1, 2014 | 22,672 |
| Additions | 291,567 |
| As at December 31,2014 | 34,896 |
| Additions | 326,463 |
| As at December 31, 2015 |  |
| Accumulated depreciation | 163,169 |
| As at January 1, 2014 | 52,763 |
| Depreciation | 215,932 |
| As at December 31,2014 | 63,941 |
| Depreciation | 279,873 |
| As at December 31, 2015 | 46,590 |
| Net book value | 75,365 |
| As at December 31, 2015 |  |
| As at December 31, 2014 |  |

## Note 14 - Accounts payable and accrued expenses

Accounts payable and accrued expenses as at December 31 consist of:

|  |  |  | 2015 | 2014 |
| :--- | ---: | ---: | ---: | ---: |
| Accounts payable |  | $19,498,364$ | $10,476,964$ |  |
| Retention payable |  | $2,631,943$ | 376,054 |  |
| Accrued expenses and other payables |  |  |  |  |
| Interest, penalties and related charges | 16 | $144,808,718$ | $225,290,427$ |  |
| Real property taxes |  | $28,581,547$ | $28,581,546$ |  |
| Customer's deposits | 18 | $14,334,975$ | $1,341,765$ |  |
| Salaries, wages and benefits | $1,228,116$ | 645,309 |  |  |
| Others |  | $7,544,146$ | $7,536,061$ |  |
|  | $218,627,809$ | $274,248,126$ |  |  |

Interest, penalties and related charges represent interest arising from Group's notes payable to MHC, Tagaytay Properties \& Holdings Corporation and T\&M Holdings, Inc. (Note 16) bearing annual interest ranging from $12 \%$ to $22 \%$.

## Note 15 - Provision for clearing costs

The movements in provision for clearing costs for the years ended December 31 are as follows:

|  | Note | 2015 | 2014 |
| :--- | ---: | ---: | ---: |
| As at January 1 |  | $630,841,917$ | $580,081,917$ |
| Additions during the year | 11 | $35,000,000$ | $52,500,000$ |
| Adjustment to reflect latest estimate, net of discounting |  | $64,089,304$ | - |
| Payments |  | $(11,025,126)$ | $(1,740,000)$ |
| As at December 31 |  | $718,906,095$ | $630,841,917$ |

In 2015, the Group assessed the level of provision in view of slower than expected delivery of cleared parcels of land and consequently decreased the same to reflect current time value of money.

Expected timing of cash flows as at December 31 is as follows:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Current | $110,253,111$ | $3,401,017$ |
| Non-current | $608,652,984$ | $627,440,900$ |
|  | $718,906,095$ | $630,841,917$ |

## Note 16 - Short-term borrowings

Short-term borrowings as at December 31 consist of:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Related parties |  |  |
| MHC | $224,869,900$ | $224,869,900$ |
| T\&M Holdings, Inc. | $15,500,000$ | $15,500,000$ |
| Tagaytay Properties and Holdings Corporation | $3,500,000$ | $2,000,000$ |
| Total | $243,869,900$ | $242,869,900$ |
| Third parties | $125,761,532$ | $125,761,532$ |
|  | $369,631,432$ | $368,131,432$ |

The borrowings from MHC are unsecured with no definite payment terms and bear interest from 12\% to $18 \%$ per annum. MHC is the largest stockholder of the Parent Company.

Notes payable to T\&M Holdings, Inc., a related party, amounting to P15.5 million as at December 31, 2015 and 2014 are unsecured borrowings and carry interest rate of $15 \%$ per annum.

In 2015, the Group issued notes payable to Tagaytay Properties and Holding Corporation, a related party, amounting to P1.5 million (2014-P3.50 million). These new borrowings are unsecured and carry interest at a rate of $15 \%$ per annum.

Loan from PrimeEast Properties, Inc. arose directly from reacquisition of land in Binangonan, Rizal and is unsecured and has no definite payment terms.

Advances from third parties are unsecured and is payable in cash within one year from availment date.
Interest and related charges from these related party and third party borrowings for the year ended December 31, 2015 amounted to P42.23 million and P1.38, respectively (2014-P44.68 million and P2.68 million ; 2013-P41.64 million and P2.68 million, respectively) and are capitalized as part of the cost of investment property and land held for development (Notes 10 and 11).
The borrowings are presented as current liabilities as balances are deemed payable in cash on demand in the absence of definite payment terms.

## Note 17-Share capital; Earnings per share

(a) Share capital

Details of share capital as at December 31, 2015 and 2014 consist of:

|  | Authorized |  | Issued |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Number of <br> shares | Amount | Number of <br> shares | Amount |
| Common shares, with par value <br> P1 per share (2014) | $1,000,000,000$ | $1,000,000,000$ | $999,913,978$ | $999,913,978$ |
| Common shares with par value <br> P1 per share (2015) | $1,500,000,000$ | $1,500,000,000$ | $1,127,113,978$ | $1,127,113,978$ |

In 2013, proceeds from issuance of $147,291,992$ shares at a price of $P 1$ per share was presented under cash flows from financing activities in the consolidated statement of cash flows. There were no issuances in 2014.

In 2015, an increase in authorized capital shares of $500,000,000$ was approved by the SEC. Proceeds from issuance of $127,200,000$ shares at a price of P1.40 per share was presented under cash flows from financing activities in the consolidated statement of cash flows. The transaction also resulted in an additional paid-in capital of P50.88 million. There was no issuance of shares in 2014.
(b) Treasury shares

The Parent Company acquired some of its shares of stock as a reserve for future claims of shareholders which are shown in its transfer agent's records but not in its accounts. It is the Group's policy to honor such claims and therefore, issue the said reacquired shares to shareholders upon their presentation of the original unrecorded stock certificates.

## (c) Earnings per share

Basic and diluted earnings per share, which are the same due to absence of dilutive potential common shares, for the years ended December 31 are as follows:

|  | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| Net income for the year | $28,793,939$ | $46,778,806$ | $322,990,957$ |
| Weighted average number of shares outstanding | $1,127,113,978$ | $999,913,978$ | $999,913,978$ |
| Earnings per share | 0.03 | 0.05 | 0.32 |

## (d) Liability for refund of stock rights subscription

On February 19, 1996, the SEC approved the Parent Company's application for the issuance of 40 billion shares, by way of stock rights offering, at an offer price of Po.012 per share. The Parent Company commenced its stock rights offering on March 31, 1997. However, on July 15, 1997, the SEC revoked the Certificate of Permit to Sell Securities and ordered the Parent Company and its custodian bank to immediately return to subscribers the proceeds from the rights offering currently held in escrow (see Note 9). The proceeds from the said offering, which were not yet claimed by the subscribers, are shown as "Liability for refund of stock rights subscription" in the liability section of the consolidated statements of financial position.

## Note 18 - Salaries, wages and employee benefits

Details of salaries, wages and employee benefits for the years ended December 31 are as follows:

|  |  |  |  |
| :--- | ---: | ---: | ---: |
| Salaries and wages | $4,803,006$ | $4,457,260$ | $4,632,930$ |
| Bonus and allowances | $1,208,937$ | $1,056,129$ | 509,033 |
| SSS, Philhealth and HDMF | 131,095 | 93,798 | 65,064 |
|  | $6,143,038$ | $5,607,187$ | $5,207,027$ |

The total compensation of the Parent Company's key management personnel for the year ended December 31, 2015 and 2014 amounted to P3.1 million.

## Note 19-Other expenses

Details of other expenses for the years ended December 31 are as follows:

|  | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| Gasoline, oil and parking | 616,526 | 562,282 | 357,194 |
| Medical | 493,690 | - | 264,472 |
| Dues and subscription | 455,634 | 386,339 | 254,770 |
| Representation expense | 370,696 | 278,470 | - |
| Light and water | 312,638 | 330,778 | 335,825 |
| Repairs and maintenance | 282,657 | 85,436 | 127,151 |
| Christmas expense | 259,430 | 185,297 | 180,648 |
| Communication expense | 250,939 | 142,235 | 97,414 |
| Transportation and travel | 132,897 | 86,054 | $1,563,761$ |
| Miscellaneous | 535,989 | 631,776 | $1,047,883$ |
|  | $3,711,006$ | $2,688,667$ | $4,229,118$ |

Miscellaneous expenses mainly include contractual fees, training expenses and other operating costs.

## Note 20 - Lease commitments

The Group has entered into a non-cancellable lease agreement with a related party for its office space. The lease original agreement has a term of three (3) years, expiring in 2014, and is renewable annually.

Rent expense charged to operations for the three years in the period ended December 31, 2015 amounted to P3.71 million.

## Note 21 - Income taxes

Provision for income tax for the years ended December 31 follows:

|  | 2015 | 2014 | 2013 |
| :--- | :---: | :---: | :---: |
| Current | - | - | - |
| Deferred | $19,177,601$ | $29,393,530$ | $161,279,124$ |
|  | $19,177,601$ | $29,393,530$ | $161,279,124$ |

The reconciliation of the provision for income tax computed at the statutory tax rate to actual provision shown in the statement of total comprehensive income is as follows:

|  | 2015 | 2014 | 2013 |
| :--- | ---: | ---: | ---: |
| Income before income tax | $47,971,540$ | $76,172,336$ | $484,341,971$ |
| Provision for income tax at income |  |  |  |
| $\quad$ tax rate of $30 \%$ | $14,391,462$ | $22,851,701$ | $145,302,592$ |
| Tax effects of: |  |  |  |
| $\quad$ Unrecognized DTA on NOLCO | $4,768,202$ | $6,411,663$ | $15,317,814$ |
| Expired MCIT | 55,885 | 143,530 | - |
| $\quad$ Income subject to final tax | $(37,948)$ | $(13,364)$ | $(1,282)$ |
| $\quad$ Non-deductible expenses | - | - | 660,000 |
|  | $19,177,601$ | $29,393,530$ | $161,279,124$ |

Details of deferred income tax liabilities and deferred charges as at December 31 are as follows

|  | 2015 | 2014 | 2013 |
| :--- | ---: | :---: | :---: |
| Fair value gains on investment property | $402,949,385$ | $383,449,385$ | $354,199,385$ |
| MCIT | $(493,789)$ | $(171,390)$ | $(199,415)$ |
|  | $402,455,596$ | $383,277,995$ | $353,999,970$ |

Deferred income tax liability relating to fair value gain on investment property is expected to be settled beyond 12 months after reporting date. Deferred charges relating to MCIT are expected to be realized within 12 months after reporting date. For the years ended December 31, 2015 and 2014, the movement in deferred income tax liability arising from fair value gain on investment property was charged to profit or loss.

Deferred income tax assets are recognized to the extent that the realization of the related tax benefit through the future taxable profits is probable.

Details of deferred income tax assets of the Group which were not recognized as at December 31, 2015 and 2014 since management believes that these may not be recovered due to the Group's limited capacity to generate taxable income are as follows:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| NOLCO | $31,206,941$ | $26,003,497$ |
| Accrued interest, and related charges | $43,442,615$ | $59,877,472$ |
| Accrued real property taxes | $8,574,464$ | $8,574,464$ |
|  | $83,224,020$ | $94,455,433$ |

Details of NOLCO at December 31, which could be carried over as deduction from taxable income for three consecutive years following the year of incurrence, follow:

| Year | Valid until | 2015 | 2014 |
| :---: | :---: | ---: | :---: |
| 2015 | 2018 | $17,154,952$ | - |
| 2014 | 2017 | $21,337,023$ | $21,372,211$ |
| 2013 | 2016 | $51,059,381$ | $51,131,270$ |
| 2012 | 2015 | $14,471,780$ | $14,144,842$ |
|  |  | $104,023,136$ | $86,678,23$ |
| Deferred income tax asset not recognized at 30\% |  | $31,206,941$ | $26,003,497$ |

The Parent Company is liable to MCIT equivalent to $2 \%$ of gross income, as defined in the tax regulations. The details of the Parent Company's excess MCIT over normal income tax which are recognized as deferred tax assets and can be claimed as deduction against future corporate income tax due are as follows:

| Year | Valid until | 2015 | 2014 |
| ---: | :---: | :---: | :---: |
| 2015 | 2018 | 378,284 | - |
| 2014 | 2017 | 115,505 | 115,505 |
| 2012 | 2015 | - | 55,885 |
| MCIT |  | 493,789 | 171,390 |

## Note 22 - Contingencies

The Group has contingent liabilities with respect to claims, lawsuits and taxes which are pending decision by the courts or being contested, the outcome of which are not presently determinable. Management is of the opinion that an adverse judgment in any one case will not materially affect its financial position and financial performance. Management believes that liability arising is not probable thus no provisions were made during the year. The details of these claims, lawsuits and taxes were not disclosed as it might prejudice the on-going litigations.

The Group has also unbooked contingent assets pertaining to Binangonan properties. Such assets will be recognized when assets are cleared and/or under the legal and economic possession of the Group.

## Note 23 - Related party transactions and balances

The table below summarizes the Group's transactions and balances with its related parties as at and for the years ended December 31.

|  | 2015 |  |  |
| :---: | :---: | :---: | :---: |
|  | Transactions | Outstanding receivable (payable) | Terms and conditions |
| Investor Rental expense | 3,707,046 | $(2,118,320)$ | The transactions arise from a lease agreement with MHC, its largest stockholder (Note 20). The balance is unsecured, with no guarantee, is payable in cash on demand, and bears no interest. |
| Investor Short-term borrowings Principal Interest | $\begin{array}{r} 1,500,000 \\ 42,238,745 \end{array}$ | $\begin{aligned} & (243,869,990) \\ & (134,898,990) \end{aligned}$ | The balance is unsecured, consists of several promissory notes payable in cash with no definite payment terms and guarantee and bearing interest of $12 \%$ to $18 \%$ per annum (Note 16). |
| Key management personnel Salaries, wages and shortterm benefits | 3,062,274 | $(1,228,116)$ | The balance is unsecured, with no guarantee and is payable in cash on demand. |
|  |  |  | 2014 |
|  | Transactions | Outstanding receivable (payable) | Terms and conditions |
| Investor Rental expense | 3,711,146 | - | The transactions arise from a lease agreement with MHC, its largest stockholder (Note 20). The balance is unsecured, with no guarantee, is payable in cash on demand, and bears no interest. |
| Investor Short-term borrowings Principal Interest | $\begin{array}{r} 2,000,000 \\ 42,002,079 \end{array}$ | $\begin{array}{r} (242,369,900) \\ (92,660,245) \end{array}$ | The balance is unsecured, consists of several promissory notes payable in cash with no definite payment terms and guarantee and bearing interest of $12 \%$ to $18 \%$ per annum (Note 16). |
| Key management personnel Salaries, wages and shortterm benefits | 3,112,615 | $(438,864)$ | The balance is unsecured, with no guarantee and is payable in cash on demand. |

## Note 24 - Retirement benefits

An actuarial valuation of the retirement benefits was sought from an independent actuary as at and for the year ended December 31, 2015 driven by the increase in manpower. As at December 31, 2015, the Parent Company has 15 regular employees (2014-8 regular employees) making it mandatory for the Company to adopt the requirements of Republic Act No. 7641 (RA), Retirement Law.

The Company sought a valuation for defined benefit plan which covers the retirement, death, and disability benefits of all its qualified employees in accordance with the provisions of the RA. Under the plan, the normal retirement age is 60 with at least five (5) years of credited service and the normal retirement benefit is equal to one-half $(1 / 2)$ of monthly salary for every year of credited service.

The defined benefit obligation is determined using the "Projected Unit Credit" (PUC) method. Under the PUC method, the annual normal cost for the portion of the retirement is determined using the amount necessary to provide for the portion of the retirement benefit accruing during the year.

The amount of retirement benefit obligation and expense recognized in the consolidated statement of financial position and consolidated statement of total comprehensive income as at and for the year ended December 31, 2015 amounted to $\mathrm{P}_{3}, 962,857$. This is the calculated present value of the defined benefit obligation and current service cost as at reporting date. Prior year impact is considered immaterial.

The sensitivities of the defined benefit obligation as at December 31, 2015 to changes in the weighted principal assumptions are:

|  | Impact on defined benefit obligation |  |  |
| :--- | :---: | :---: | :---: |
|  | Change in | Increase in | Decrease in |
|  | assumption | assumption | assumption |
| Discount rate | $1.0 \%$ | $(59,179)$ | 71,358 |
| Salary increase rate | $1.0 \%$ | 64,120 | $(54,097)$ |

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated.

When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions, the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the pension benefit liability recognized within the statements of financial position.

The expected maturity analysis of undiscounted benefit payments as at December 31, 2015 are as follows:

|  | 2015 |
| :--- | :---: |
| Next year | $3,617,600$ |
| Between 2-5 years | - |
| Over 5 years | - |
| At December 31 | $3,617,600$ |

The principal actuarial economic assumptions used for the year ended December 31, 2015 are as follows:

| Discount rate | $6.04 \%$ |
| :--- | :--- |
| Expected rate of salary increase | $5.00 \%$ |

## Note 25 - Agrarian reform law and land use

Under the agrarian reform law currently in effect in the Philippines and the regulations issued thereunder by the Department of Agrarian Reform (DAR), land classified for agricultural purposes as at or after June 15, 1988 cannot be converted to non-agricultural use without the prior approval of DAR.

The Group obtained from concerned government agencies Exemption dated August 11, 2008 and October 17, 2008 over several parcels of land with an area of 29.23 hectares and 27.97 hectares, respectively, in Binangonan, Rizal.

Land use may be also limited by zoning ordinances enacted by local government units. Once enacted, land use may be restricted in accordance with a comprehensive land use plan approved by the relevant local government unit. Lands may be classified under zoning ordinances as commercial, industrial, residential or agricultural. While a procedure for change of allowed land use is available, this process may be lengthy and cumbersome. The Group's management considers it impracticable to disclose with sufficient reliability the possible financial impact surrounding the above provisions.

## IRC Properties, Inc. and Subsidiary

Schedule of Philippine Financial Reporting Standards and Interpretations Effective as at December 31, 2015

The following table summarizes the effective standards and interpretations as at December 31, 2015:

|  |  | Adopted | Not Adopted | Not Applicable |
| :---: | :---: | :---: | :---: | :---: |
| Framework for the Preparation and Presentation of Financial Statements <br> Conceptual Framework Phase A: Objectives and qualitative characteristics |  | $\checkmark$ |  |  |
| PFRSs Practice Statement Management Commentary |  |  |  | $\checkmark$ |
| Philippine Financial Reporting Standards |  |  |  |  |
| PFRS 1 <br> (Revised) | First-time Adoption of Philippine Financial Reporting Standards | $\checkmark$ |  |  |
|  | Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate | $\checkmark$ |  |  |
|  | Amendments to PFRS 1: Additional Exemptions for First-time Adopters |  |  | $\checkmark$ |
|  | Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters |  |  | $\checkmark$ |
|  | Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters |  |  | $\checkmark$ |
|  | Amendments to PFRS 1: Government Loans |  |  | $\checkmark$ |
| PFRS 2 | Share-based Payment |  |  | $\checkmark$ |
|  | Amendments to PFRS 2: Vesting Conditions and Cancellations |  |  | $\checkmark$ |
|  | Amendments to PFRS 2: Group Cash-settled Sharebased Payment Transactions |  |  | $\checkmark$ |
| PFRS 3 <br> (Revised) | Business Combinations |  |  | $\checkmark$ |
| PFRS 4 | Insurance Contracts |  |  | $\checkmark$ |
|  | Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts |  |  | $\checkmark$ |
| PFRS 5 | Non-current Assets Held for Sale and Discontinued Operations |  |  | $\checkmark$ |
| PFRS 6 | Exploration for and Evaluation of Mineral Resources |  |  | $\checkmark$ |


|  |  | Adopted | Not Adopted | Not Applicable |
| :---: | :---: | :---: | :---: | :---: |
| PFRS 7 | Financial Instruments: Disclosures | $\checkmark$ |  |  |
|  | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition |  |  | $\checkmark$ |
|  | Amendments to PFRS 7: Improving Disclosures about Financial Instruments | $\checkmark$ |  |  |
|  | Amendments to PFRS 7: Disclosures - Transfers of Financial Assets |  |  | $\checkmark$ |
|  | Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities | $\checkmark$ |  |  |
|  | Amendments to PFRS 7: Transition Disclosures* |  | $\checkmark$ |  |
|  | Amendments to PFRS 7: Disclosures - Hedge Accounting* |  | $\checkmark$ |  |
| PFRS 8 | Operating Segments |  |  | $\checkmark$ |
| PFRS 9 | Financial Instruments* |  | $\checkmark$ |  |
|  | Amendments to PFRS 9: Transition Disclosures* |  | $\checkmark$ |  |
| PFRS 10 | Consolidated Financial Statements | $\checkmark$ |  |  |
|  | Amendments to PFRS 10, PFRS 12 and PAS 27: Consolidation for Investment Entities | $\checkmark$ |  |  |
|  | Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture* |  | $\checkmark$ |  |
|  | Amendments to PFRS 10, PFRS 12 and PAS 28: Application of the Consolidation Exception* |  | $\checkmark$ |  |
| PFRS 11 | Joint Arrangements | $\checkmark$ |  |  |
|  | Amendments to PFRS 11: Acquisitions of an Interest in a Joint Operation* |  | $\checkmark$ |  |
| PFRS 12 | Disclosure of Interests in Other Entities | $\checkmark$ |  |  |
|  | Amendments to PFRS 10, PFRS 12 and PAS 28: Application of the Consolidation Exception* |  | $\checkmark$ |  |
| PFRS 13 | Fair Value Measurement | $\checkmark$ |  |  |
| PFRS 14 | Regulatory Deferral Accounts* |  | $\checkmark$ |  |
| PFRS 15 | Revenue from Contracts with Customers* |  | $\checkmark$ |  |

(2)

|  |  | Adopted | Not Adopted | Not Applicable |
| :---: | :---: | :---: | :---: | :---: |
| PFRS 16 | Leases* |  | $\checkmark$ |  |
|  | Presentation of Financial Statements | $\checkmark$ |  |  |
|  | Amendment to PAS 1: Capital Disclosures | $\checkmark$ |  |  |
|  | Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation |  |  | $\checkmark$ |
|  | Amendments to PAS 1: Presentation of Items of Other Comprehensive Income | $\checkmark$ |  |  |
|  | Amendments to PAS 1: Financial Statement Disclosures* |  | $\checkmark$ |  |
| PAS 2 | Inventories | $\checkmark$ |  |  |
| PAS 7 | Statement of Cash Flows | $\checkmark$ |  |  |
| PAS 8 | Accounting Policies, Changes in Accounting Estimates and Errors | $\checkmark$ |  |  |
| PAS 10 | Events after the Reporting Period | $\checkmark$ |  |  |
| PAS 11 | Construction Contracts |  |  | $\checkmark$ |
| PAS 12 | Income Taxes | $\checkmark$ |  |  |
|  | Amendment to PAS 16 - Deferred Tax: Recovery of Underlying Assets | $\checkmark$ |  |  |
| PAS 16 | Property, Plant and Equipment | $\checkmark$ |  |  |
|  | Amendments to PAS 16 and PAS 38: Acceptable Methods of Depreciation and Amortization* |  | $\checkmark$ |  |
|  | Amendments to PAS 16 and PAS 41: Bearer Plants* |  | $\checkmark$ |  |
| PAS 17 | Leases | $\checkmark$ |  |  |
| PAS 18 | Revenue | $\checkmark$ |  |  |
| $\text { PAS } 19$ | Employee Benefits | $\checkmark$ |  |  |
|  | Amendments to PAS 19: Contributions from Employees or Third Parties* |  | $\checkmark$ |  |
| PAS 20 | Accounting for Government Grants and Disclosure of Government Assistance |  |  | $\checkmark$ |
| PAS 21 | The Effects of Changes in Foreign Exchange Rates | $\checkmark$ |  |  |
|  | Amendment to PAS 21: Net Investment in a Foreign Operation |  |  | $\checkmark$ |
| PAS 23 |  | $\checkmark$ |  |  |

(3)

|  |  | Adopted | Not Adopted | Not Applicable |
| :---: | :---: | :---: | :---: | :---: |
| (Revised) | Borrowing Costs |  |  |  |
| PAS 24 (Revised) | Related Party Disclosures | $\checkmark$ |  |  |
| PAS 26 | Accounting and Reporting by Retirement Benefit Plans* |  | $\checkmark$ |  |
| PAS 27 (Revised) | Separate Financial Statements |  |  | $\checkmark$ |
|  | Amendments to PFRS 10, PFRS 12 and PAS 27: Consolidation for Investment Entities | $\checkmark$ |  |  |
|  | Amendments to PAS 27: Use of Equity Method in Separate Financial Statements* |  | $\checkmark$ |  |
| PAS 28 <br> (Revised) | Investments in Associates and Joint Ventures |  |  | $\checkmark$ |
|  | Amendments to PFRS 10 and PAS 28: Sale or Contributions of Assets between an Investor and its Associate or Joint Venture* |  | $\checkmark$ |  |
|  | Amendments of PFRS 10, PFRS 12 and PAS 28: Application of the Consolidation Exception* |  | $\checkmark$ |  |
| PAS 29 | Financial Reporting in Hyperinflationary Economies |  |  | $\checkmark$ |
| PAS 32 | Financial Instruments: Presentation | $\checkmark$ |  |  |
|  | Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation |  |  | $\checkmark$ |
|  | Amendment to PAS 32: Classification of Rights Issues |  |  | $\checkmark$ |
|  | Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities | $\checkmark$ |  |  |
| PAS 33 | Earnings per Share | $\checkmark$ |  |  |
| PAS 34 | Interim Financial Reporting |  |  | $\checkmark$ |
| PAS 36 | Impairment of Assets | $\checkmark$ |  |  |
|  | Amendment to PAS 36: Recoverable Amount Disclosures | $\checkmark$ |  |  |
| PAS 37 | Provisions, Contingent Liabilities and Contingent Assets | $\checkmark$ |  |  |
| PAS 38 | Intangible Assets |  |  | $\checkmark$ |
|  | Amendments to PAS 16 and PAS 38: Acceptable Methods of Depreciation and Amortization* |  | $\checkmark$ |  |
| PAS 39 | Financial Instruments: Recognition and | $\checkmark$ |  |  |

(4)

|  |  | Adopted | Not Adopted | Not Applicable |
| :---: | :---: | :---: | :---: | :---: |
|  | Measurement |  |  |  |
|  | Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities | $\checkmark$ |  |  |
|  | Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions |  |  | $\checkmark$ |
|  | Amendments to PAS 39: The Fair Value Option |  |  | $\checkmark$ |
|  | Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts |  |  | $\checkmark$ |
|  | Amendments to PAS 39: Eligible Hedged Items |  |  | $\checkmark$ |
|  | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets |  |  | $\checkmark$ |
|  | Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition |  |  | $\checkmark$ |
|  | Amendments to IFRIC 9 and PAS 39: Embedded Derivatives |  |  | $\checkmark$ |
|  | Amendments to PAS 39: Novation of Derivatives |  |  | $\checkmark$ |
|  | Amendments to PAS 39: Hedge Accounting* |  | $\checkmark$ |  |
| PAS 40 | Investment Property | $\checkmark$ |  |  |
| PAS 41 | Agriculture |  |  | $\checkmark$ |
|  | Amendments to PAS 16 and PAS 41: Bearer Plants* |  | $\checkmark$ |  |
| Philippine Interpretations |  |  |  |  |
| IFRIC 1 | Changes in Existing Decommissioning, Restoration and Similar Liabilities |  |  | $\checkmark$ |
| IFRIC 2 | Members' Share in Co-operative Entities and Similar Instruments |  |  | $\checkmark$ |
| IFRIC 4 | Determining Whether an Arrangement Contains a Lease | $\checkmark$ |  |  |
| IFRIC 5 | Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds |  |  | $\checkmark$ |
| IFRIC 6 | Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment |  |  | $\checkmark$ |
| IFRIC 7 | Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies |  |  | $\checkmark$ |
| IFRIC 10 | Interim Financial Reporting and Impairment |  |  | $\checkmark$ |


|  | Not <br> Adopted |  | Not <br> Applicable |  |
| :--- | :--- | :--- | :---: | :---: |
| IFRIC 12 | Service Concession Arrangements |  |  | $\checkmark$ |
| IFRIC 13 | Customer Loyalty Programmes |  |  | $\checkmark$ |
| IFRIC 14 | The Limit on a Defined Benefit Asset, Minimum <br> Funding Requirements and their Interaction |  |  | $\checkmark$ |
|  | Amendments to IFRIC 14: Prepayments of a <br> Minimum Funding Requirement |  |  | $\checkmark$ |
| IFRIC 15 | Agreements for the Construction of Real Estate* |  | $\checkmark$ |  |
| IFRIC 16 | Hedges of a Net Investment in a Foreign Operation |  |  | $\checkmark$ |
| IFRIC 17 | Distributions of Non-cash Assets to Owners |  |  | $\checkmark$ |
| IFRIC 18 | Transfers of Assets from Customers |  |  | $\checkmark$ |
| IFRIC 19 | Extinguishing Financial Liabilities with Equity <br> Instruments |  |  | $\checkmark$ |
| IFRIC 20 | Stripping Costs in the Production Phase of a <br> Surface Mine |  |  | $\checkmark$ |
| IFRIC 21 | Levies | $\checkmark$ |  |  |
| SIC-7 | Introduction of the Euro |  |  | $\checkmark$ |
| SIC-10 | Government Assistance - No Specific Relation to <br> Operating Activities |  |  | $\checkmark$ |
| SIC-15 | Operating Leases - Incentives | $\checkmark$ |  |  |
| SIC-25 | Income Taxes - Changes in the Tax Status of an <br> Entity or its Shareholders |  |  | $\checkmark$ |
| SIC-27 | Evaluating the Substance of Transactions Involving <br> the Legal Form of a Lease | $\checkmark$ |  |  |
| SIC-29 | Service Concession Arrangements: Disclosures |  |  | $\checkmark$ |
| SIC-31 | Revenue - Barter Transactions Involving Advertising <br> Services |  |  | $\checkmark$ |
| SIC-32 | Intangible Assets - Web Site Costs |  |  | $\checkmark$ |

*These are standards, interpretations and amendments to existing standards that have been issued but not yet effective as at December 31, 2015.

The standards and interpretations that are labeled as "Not Applicable" are either already effective or not yet effective as at December 31, 2015 but will never be relevant/applicable to the Group or are currently not relevant to the Group because it has currently no related transactions.

## IRC Properties, Inc.

Map of the Group of Companies within which the Reporting Entity Belongs December 31, 2015


## IRC Properties, Inc.

Financial Ratios
December 31, 2015

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Net profit ratio | $77.04 \%$ | $42.85 \%$ |
| Return on asset | $0.89 \%$ | $1.58 \%$ |
| Return on equity | $1.93 \%$ | $3.64 \%$ |
| Current ratio | $159.47 \%$ | $163.55 \%$ |
| Acid test ratio | $7.03 \%$ | $7.81 \%$ |
| Debt to equity | $116.05 \%$ | $130.30 \%$ |
| Debt to asset | $53.715 \%$ | $56.58 \%$ |
| Asset to equity | $216.05 \%$ | $230.30 \%$ |
| Earnings per share | 0.03 | 0.05 |

## IRC Properties, Inc

Schedule A. Financial Assets
December 31, 2015

| Name of issuing entity and association of each issue | Number of shares or principal amount of bonds and notes | Amount shown in the balance sheet | Valued based on market quotation at balance sheet date | Income received and accrued |
| :---: | :---: | :---: | :---: | :---: |
| Equitable Banking Corp. | 120 shares | 2,880 | 2,880 | - |
| Victorias Milling Corp. | 70,000 shares | - | - | - |
| Tower Club | 1 share | 617,500 | 617,500 | - |
| Total |  | 620,380 | 620,380 | - |

## IRC Properties, Inc.

Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other Than Related Parties)

December 31, 2015

|  | Balance at <br> beginning of <br> period | Additions | Amounts <br> collected | Amounts <br> written off | Current | Not CurrentBalance at end <br> of period |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Name and designation of debtor |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |

## IRC Properties, Inc.

Schedule C. Amounts Receivable from Related Parties which are Eliminated during the Consolidation of the financial statements

December 31, 2015

| Name and designation of debtor | Balance at beginning of period | Additions |  | Amounts collected | Amounts written off | Current | Not Current | Balance at end of period |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interport Development Corporation | 83,347,364 | 142,106 | - |  | - | 83,489,470 | - | 83,489,470 |
| Total | 83,347,364 | 142,106 | - |  | - | 83,489,470 | - | 83,489,470 |

## IRC Properties, Inc.

Schedule D. Intangible Assets - Other Assets
December 31, 2015

|  | Beginning balance | Additions at cost | Charged to cost and expenses | Charged to other accounts | Other changes additions (deductions) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | balance | cost |  | other accounts |  | Ending balance |

NONE

## IRC Properties, Inc.

Schedule E. Long-term debt
December 31, 2015

|  | Amount shown under <br> caption "Current |
| :--- | :---: |
| portion of long-term | Amount shown under |
| debt" in related | caption "Long-term debt" |
| Title of issue and type of obligation | imount authorized by |
| indenture related balance sheet" |  |

NONE

## IRC Properties, Inc.

Schedule F. Indebtedness to related parties (Long-term loans from Related Companies)
December 31, 2015

|  | Balance at beginning of |  |
| :--- | ---: | ---: |
| Name of related party | period | Balance at end of period |
| Mabuhay Holdings Corporation | $224,869,900$ | $224,869,900$ |
| PrimeEast Properties, Inc. | $50,000,000$ | $50,000,000$ |
| T\&M Holdings, Inc. | $15,500,000$ | $15,500,000$ |
| Tagaytay Properties and Holdings Corporation | $2,000,000$ | $3,500,000$ |
|  | $292,369,900$ | $293,869,900$ |

## IRC Properties, Inc.

Schedule G. Guarantees of Securities of Other Issuers
December 31, 2015

|  | Title of issue of <br> each class of | Total amount | Amount owned by |  |
| :--- | :---: | :--- | :--- | :--- |
| Name of issuing entity of securities guaranteed by the | securities <br> guaranteed | guaranteed and <br> outstanding | person for which <br> statement is filed | Nature of guarantee |

NONE

## IRC Properties, Inc.

Schedule H. Capital Stock
December 31, 2015

| Title of issue | Number of shares authorized | Number of shares issued and outstanding as shown under related balance sheet caption | Number of shares reserved for options, warrants, conversion and other rights | Number of shares held by related parties | Directors, officers and employees | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PCD NOMINEE CORP. (F) | 472,373,031 | 472,373,031 | - |  |  | 472,373,031 |
| T \& M HOLDINGS, INC. | 214,916,000 | 214,916,000 | - | 214,916,000 |  |  |
| RIZAL PARTNERS CO. LTD. | 127,200,000 | 127,200,000 |  |  |  | 127,200,000 |
| PRIMEEAST PROPERTIES, INC. | 69,815,500 | 69,815,500 | - |  |  |  |
| ASUNCION, ALEXANDER G. | 63,589,000 | 63,589,000 | - |  | 63,589,000 | 63,589,000 |
| T \& M HOLDINGS, INC. | 47,689,200 | 47,689,200 | - | 47,689,200 |  | 47,689,200 |
| PCD NOMINEE CORP. (NF) | 33,545,000 | 33,545,000 | - |  |  |  |
| MABUHAY HOLDINGS CORPORATION | 29,719,197 | 29,719,197 | - | 29,719,197 |  |  |
| ASUNCION, ALEXANDER G. | 26,425,000 | 26,425,000 | - |  | 26,425,000 |  |
| MABUHAY HOLDINGS CORPORATION | 7,499,446 | 7,499,446 | - |  |  | 7,499,446 |
| MARILAQUE LAND, INC. | 4,125,500 | 4,125,500 | - |  |  | 4,125,500 |
| VALMORA INVESTMENT AND | 2,300,000 | 2,300,000 |  |  |  | 2,300,000 |
| MANAGEMENT |  |  | - |  |  |  |
| DEE, ALICE T. | 2,165,000 | 2,165,000 | - |  |  | 2,165,000 |
| MARILAQUE LAND, INC. | 1,872,500 | 1,872,500 | - |  |  | 1,872,500 |
| TAN, PEDRO O. | 1,235,000 | 1,235,000 | - |  |  | 1,235,000 |
| EQUITY MANAGERS ASIA, INC. | 1,000,000 | 1,000,000 | - |  |  | 1,000,000 |
| MABUHAY HOLDINGS CORPORATION | 942,000 | 942,000 | - |  |  | 942,000 |
| GUPIT, JEANETTE A. | 750,000 | 750,000 | - |  |  | 750,000 |
| DAVID GO SECURITIES | 729,000 | 729,000 |  |  |  | 729,000 |
| CORPORATION |  |  | - |  |  |  |
| GOKONGWEI JR., JOHN | 642,000 | 642,000 | - |  |  | 642,000 |
| Others | 391,467,66 | 18,581,604 | - |  |  | 18,581,604 |
|  | 1,127,113,978 | 1,127,113,978 | - | 292,324,397 | 90,014,000 | 752,693,281 |

## IRC Properties, Inc.

Schedule H. Capital Stock
December 31, 2014

| Title of issue | Number of shares authorized | Number of shares issued and outstanding as shown under related balance sheet caption | Number of shares reserved for options, warrants, conversion and other rights | Number of shares held by related parties | Directors, officers and employees | Others |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| COMMON SHARES | 1,000,000,000 | 1,127,113,978 |  | 292,324,397 | 90,014,000 | 752,693,281 |
|  | 1,000,000,000 | 1,127,113,978 |  | 292,324,397 | 90,014,000 | 752,693,281 |

## ANNEX 68-C

## IRC Properties, Inc.

Reconciliation of Retained Earnings
As at December 31, 2015
(All amounts in Philippine Peso)

| Unappropriated Retained Earnings, based on audited financial statements, beginning |  | 277,005,494 |
| :---: | :---: | :---: |
| Less: Cumulative fair value adjustment of investment property resulting to gain |  | $(1,280,000,000)$ |
| Unappropriated Retained Earnings, adjusted |  | (1,002,994,506) |
| Add: Net income actually earned/realized during the period | 28,834,423 |  |
| Less: Non-actual/unrealized income net of tax |  |  |
| Equity in net income of associate/joint venture | - |  |
| Unrealized foreign exchange gain (except those attributable to cash and cash equivalents) | - |  |
| Unrealized actuarial gain | - |  |
| Fair value adjustment | - |  |
| Fair value adjustment of investment property resulting to gain | $(65,000,000)$ |  |
| Adjustment due to deviation from PFRS/GAAP - gain | - |  |
| Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under PFRS | - |  |
| Sub-total | $(36,165,577)$ | $(36,165,577)$ |
| Add: Non actual losses |  |  |
| Depreciation on revaluation in revaluation increment (after tax) | - |  |
| Adjustment due to deviation from PFRS/GAAP - loss | - |  |
| Loss on fair value adjustment of investment property (after tax) | - |  |
| Net income actually earned during the period |  |  |
| Add (Less): |  |  |
| Dividend declarations during the year | - |  |
| Appropriations of retained earnings during the year | - |  |
| Reversals of appropriations | - |  |
| Effects of prior period adjustments | - |  |
| Treasury shares | - |  |
| Accumulated share in income of an associate | - |  |
|  |  | $(1,039,160,083)$ |

# SECURITIES AND EXCHANGE COMMISSION 

## SEC FORM - ACGR

## ANNUAL CORPORATE GOVERNANCE REPORT

1. Report is Filed for the Year: $2 \mathbf{2 0 1 2}$ (with consolidated changes for the Year 2015)
2. Exact Name of Registrant as Specified in its Charter: IRC PROPERTIES INC.
3. 35/F Rufino Pacific Tower, 6784 Ayala Ave., Makati City Address of Principal Office

1223
Postal Code
4. SEC Identification Number: $6 \underline{0312}$
5.
(SEC Use Only) Industry Classification Code
6. BIR Tax Identification Number: $\underline{000-464-876}$
7. Issuer's Telephone number, including area code : (632) 750-2000
8. Former name or former address, if changed from the last report: Not Applicable

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## A. BOARD MATTERS

1) Board of Directors

(a) Composition of the Board

Complete the table with information on the Board of Directors:

| Director's Name | Type [Executive (ED), NonExecutive (NED) or Independe nt Director (ID)] | If <br> nominee, identify the principal | Nominator in the last election (if ID, state the relationship with the nominator) | Date first elected | Date last elected (if ID, state the number of years served as ID) ${ }^{1}$ | Elected when <br> (Annual <br> /Special <br> Meeting) | No. of years served as director |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Esteban G. Peña Sy | ED |  | Araceli C. Molina | 3/12/08 | Sept. 10, 2015 | ASM * | 7 |
| Alexander G. Asuncion | ED |  | Araceli C. Molina | 3/12/08 | Sept. 10, 2015 | ASM* | 7 |
| Wong Peng Chong | NED |  | Araceli C. Molina | 9/23/10 | Sept. 10, 2015 | ASM* | 5 |
| Gil Miguel Puyat | NED |  | Araceli C. Molina | 3/12/08 | Sept. 10, 2015 | ASM* | 7 |
| Roberto V. San Jose | NED |  | Araceli C. Molina | 3/12/08 | Sept. 10, 2015 | ASM* | 7 |
| Georgina A. Monsod | ED |  | Araceli C. Molina | 10/5/12 | Sept. 10, 2015 | ASM* | 3 |
| Steven G. Virata | NED |  | Araceli C. Molina | 3/12/08 | Sept. 10, 2015 | ASM* | 7 |
| Rodrigo B. Supeña | ID |  | Esteban Pena Sy | 9/23/10 | Sept. 10, 2015 | ASM* | 5 |
| Antonio V. Syyap | ID |  | Esteban Pena Sy | 3/12/08 | Sept. 10, 2015 | ASM* | 7 |
| Yasuhiro Ishikawa | NED |  | Araceli C. Molina | 9/10/15 | Sept. 10, 2015 | ASM* | - |
| Cher Chen Lung | NED |  | Araceli C. Molina | 9/10/15 | Sept. 10, 2015 | ASM* | - |

*Annual Stockholders Meeting held on September 10, 2015
(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

## Treatment of all shareholders

Each share entitles the holder to one vote that may be exercised in person or by proxy at shareholder meetings, including the Annual Stockholders' Meeting. The shareholders have the right to elect, remove and replace directors and vote on certain corporate acts in accordance with the Corporation Code. Voting procedures on matters presented for approval to the stockholders in the Annual Stockholders' Meeting are set out in the Definitive Information Statement, which is sent out to all stockholders of record at least 15 business days before the date of meeting. It is the duty of the Board to promote the rights of the stockholders, remove impediments to the exercise of those rights and provide an adequate avenue for them to seek timely redress for breach of their rights. Accurate and timely information should be made available to the stockholders to enable them to make a sound judgment on all matters brought to their attention for consideration or approval.

## Respect for the rights of minority shareholders and of other stakeholders

The Board of Directors ensures that all rights of stockholders as mandated and set forth in the Corporation Code of the Philippines, Articles of Incorporation and By Laws of the Company shall be respected. Among these rights of stockholders as provided for in the Corporation Code are: right to vote on all matters that require their consent or approval; right to inspect corporate books and records; right to information; right to dividends; and appraisal right.

[^3]Although all stockholders should be treated equally or without discrimination, minority stockholders may request in writing the holding of meetings and the items for discussion in the agenda that relate directly to a legitimate purpose and the business of the Corporation, subject to the requirement under the By-laws that such requesting stockholder is the holder of record of not less than one-fourth of the outstanding voting capital stock of the Corporation.

## Disclosure Duties

The essence of corporate governance is transparency. The Board believes that the transparency in the internal workings of the corporation shall diminish or discourage mismanagement of the corporation or misappropriation of assets. It is therefore essential that all material information about the corporation which could adversely affect its viability or the interest of the stockholders should be publicly and timely disclosed. Such information include, among others, earnings results, acquisition or disposition of assets, off balance sheet transactions, related party transactions, minimum public ownership, direct/ indirect remuneration of members of the Board and Management and other corporate disclosures required for reporting by the regulators.
All required information are fully disclosed through the submissions and filings made to the SEC and the PSE.

## Board Responsibilities

It is the Board's responsibility to foster the long-term success of the Corporation, and to sustain its competitiveness and profitability in a manner consistent with its corporate objectives and the best interests of its stockholders.
The Board recognizes that a good corporate governance system is integral to the mandate bestowed upon them by the Company's stockholders. They are fully conscious of their fiduciary duties, accountabilities and responsibilities to all stakeholders, and they subscribe to the belief that the pursuit of corporate goals must be bound by high ethical standards. Its duties and responsibilities as defined in the Company's amended By-laws include: (1) acting on a fully informed basis, in good faith, with due diligence and care, and in the best interest of the Company and its stockholders; (2) staying up-to date on developments in finance and corporate governance; (3) acting with confidentiality and discretion in the use of information proprietary to the Company; (4) avoiding any conflict of interest; (5) conducting fair business transactions with the Corporation (6)disclosing any relationship that can compromise a Director's independence;(7) fostering a non-discriminatory work and business environment; (8) exercising due prudence in the use of Company's resources; (9) keeping Board authority within powers of the institution; (10) respecting the rights of all stakeholders; (11) submitting to a vote of shareholders all matters requiring their approval under the Corporation Code; and (12) adhering to all laws and regulations defining the Board's obligations.
(c) How often does the Board review and approve the vision and mission?

The board reviews and approves the company's vision \& mission every three (3) years.
(d) Directorship in Other Companies
(i) Directorship in the Company's Group ${ }^{2}$

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group:

| Director's Name | Corporate Name of the <br> Group Company | Type of Directorship <br> (Executive, Non-Executive, <br> Independent). Indicate if <br> director is also the Chairman. |
| :--- | :--- | :--- |
| Esteban G. Peña Sy | Mabuhay Holdings Corp. | Executive |
| Roberto V. San Jose | Mabuhay Holdings Corp. | Non-Executive/ Chairman |
| Wong Peng Chong | Mabuhay Holdings Corp. | Non-Executive |
| Rodrigo B. Supeña | Mabuhay Holdings Corp. | Independent |
| Steven G. Virata | Mabuhay Holdings Corp. | Independent |

[^4](ii) Directorship in Other Listed Companies

Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group:

| Director's Name | Name of Listed Company | Type of Directorship <br> (Executive, Non-Executive, <br> Independent). Indicate if <br> director is also the Chairman. |
| :--- | :--- | :--- |
| Roberto V. San Jose | Anglo Phil. Holdings Corp. <br> Vulcan Industrial \& Mining Corp. <br> ISM Communications Corporation | Non-Executive <br> Non-Executive <br> Non-Executive |
| Wong Peng Chong | COL Capital Limited* | Executive |

* the shares of which are listed on the Main Board of the Stock Exchange of Hong Kong Limited (the "SEHK")
(iii) Relationship within the Company and its Group

Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group:

| Director's Name | Name of the <br> Significant Shareholder | Description of the relationship |
| :--- | :--- | :--- |
| Esteban G. Peña Sy | Mabuhay Holdings Corp. | ED/President |

(iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

No, the company has not yet set a limit on the number of board seats in other companies or five(5) board seats in other publicly listed companies that an individual director or CEO may hold simultaneously.

|  | Guidelines | Maximum Number of <br> Directorships in other <br> companies |
| :--- | :---: | :---: |
| Executive Director | NA |  |
| Non-Executive Director | NA |  |
| CEO | NA |  |

(e) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

| Name of Director | Number of Direct <br> shares | Number of <br> Indirect shares / Through <br> (name of record owner) | \% of Capital Stock |
| :--- | ---: | ---: | ---: |
| Esteban G. Peña Sy | $\mathbf{2 5 0}$ | 592,000 | $\mathbf{0 . 0 5 \%}$ |
| Alexander G. Asuncion | $\mathbf{9 0 , 0 1 4 , 0 0 0}$ | $\mathbf{2 6 , 6 9 2 , 0 0 0}$ | $\mathbf{1 0 . 3 5 \%}$ |
| Gil Miguel T. Puyat | 11,000 |  | $0.00 \%$ |
| Roberto V. San Jose | 1,000 |  | $0.00 \%$ |
| Wong Peng Chong | 10,000 |  | $\mathbf{0 . 0 0 \%}$ |
| Rodrigo B. Supeña | 150 | $0.00 \%$ |  |
| Antonio V. Syyap | 1,000 |  | $\mathbf{0 . 0 0 \%}$ |
| Steven G. Virata | 150 | $0.00 \%$ |  |
| Georgina A. Monsod | 1,000 |  | $\mathbf{0 . 0 0 \%}$ |
| Cher Chen Lung | 50 |  | $\mathbf{0 . 0 0 \%}$ |


| Yasuhiro Ishikawa | 50 |  | $0.00 \%$ |
| :--- | ---: | ---: | ---: |
| TOTAL | $\mathbf{9 0 , 0 3 8 , 6 5 0}$ | $\mathbf{2 7 , 2 8 4 , 0 0 0}$ | $\mathbf{1 0 . 4 0 \%}$ |

2) Chairman and CEO
(a) Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe the checks and balances laid down to ensure that the Board gets the benefit of independent views.


Identify the Chair and CEO:

| Chairman of the Board \& CEO | Esteban G. Peña Sy |
| :--- | :---: |
| President | Alexander G. Asuncion |

Although the position of Chairman and CEO is vested in one person only, management decisions are made by management committee where major decisions are approved by the board.
(b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

|  | Chairman | Chief Executive Officer |
| :---: | :---: | :---: |
| Role | He effectively manages the affairs of the Board. He exercises such powers which are given him by the company's By-Laws and such other duties customarily incident to the said office and those which may be prescribed by the Board of directors from time to time. Generally he ensures that the Board is effective in its tasks of setting and implementing the company's direction and strategy. | The Chief Executive Officer of the Corporation together with the President are responsible for the effective management of the Company. He supervises and manages the internal organization and business affairs of the Corporation and ensures that the administrative and operational policies of the Corporation are carried out under his supervision and control. |
| Accountabilities | Presides at all meetings of the Stockholders and of the Board of Directors. <br> Maintains qualitative and timely lines of communication and information between the Board and Management. <br> Holds board meetings in accordance with the by-laws or as he may deem necessary. | Upon authority granted by the Board of Directors, the CEO; <br> - signs deeds, bonds, contracts, or other instruments; <br> - authorizes the purchase or acquisition of properties, furniture, fixtures, or other office equipments <br> - approves all expenses or disbursements authorized in the budget of the Corporation <br> - represents the Corporation in any negotiation which may be necessary to make in the usual course of business <br> - represents the Corporation in any judicial or administrative proceedings <br> - appoints and discharges employees occupying the positions authorized by the Board of Director <br> - performs all other duties customarily incident to his office and as may be prescribed by the Board from time to time. |
| Deliverables | Considers suggestions of the President, Management and the Directors in making meeting agenda to be prepared by the Corporate Secretary. <br> Recommendation regarding the business of the Corporation is submitted for consideration of the Board of Directors. | Submits and recommends for Board approval: <br> - short and long range plans for the Corporation; <br> - Balance Sheet, Profit and Loss <br> Statement, Budget of administration expenses and <br> - Annual Report on the operation and condition of the Corporation Executes all resolutions of the stockholders and the Board of directors. |

3) Explain how the board of directors plan for the succession of the CEO/Managing Director/President and the top key management positions?

The President and the Board of Directors are made aware of all transactions, projects and developments through
regular Board Meetings, so that each Director can assume or succeed the higher positions vacated. The same is done with the key management positions.
4) Other Executive, Non-Executive and Independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the board? Please explain.

The company has an implied policy of nominating and electing to the Board persons who are knowledgeable of the real estate industry practices, banking \& finance and legal practice. All Directors sitting in the Board have the necessary skills, competence and experience, in terms of management capabilities. They also possess practical understanding of the business of the Company.

Does it ensure that at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

The company has four non-executive directors who possess the competence and experience in the real estate industry where the Company belongs to.

Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors:

|  | Executive | Non-Executive | Independent Director |
| :---: | :---: | :---: | :---: |
| Role | The President is responsible for the effective management of the Company. He supervises and manages the internal organization and business affairs of the Corporation and ensures that the administrative and operational policies of the Corporation are carried out under his supervision and control. | A director's office is one of trust and confidence. Directors should act in the best interest of the corporation in a manner characterized by transparency, accountability and fairness. He should also exercise leadership, prudence and integrity in directing the corporation towards sustained progress. In addition, an independent director identifies the most critical issues for the board to deal with and assist the board in achieving consensus on important issues. |  |
| Accountabilities | Upon authority granted by the Board of Directors the President; <br> - signs deeds, bonds, contracts, or other instruments; <br> - authorizes the purchase or acquisition of properties, furniture, fixtures, or other office equipments <br> - approves all expenses or disbursements authorized in the budget of the Corporation - represents the Corporation in any negotiation which may be necessary to make in the usual course of business <br> - represents the Corporation in any judicial or administrative proceedings <br> - appoints and discharge employees occupying the positions authorized by the Board of Directors. <br> - performs all other duties customarily incident to his office and as may be prescribed by the Board from time to time. | He shall observe the following norms of conduct: <br> - Conduct fair business transactions with the corporation and ensure that personal interest does not prejudice Board decisions; <br> - Devotes time and attention necessary to properly discharge his duties and responsibilities; <br> - Acts judiciously; <br> - Exercises independent judgment; <br> - Have working knowledge of the statutory and regulatory requirements affecting the Corporation, including the contents of its Articles of Incorporation, By-laws, the requirements of the SEC, and where applicable the requirements of other regulatory agencies such as the IC; <br> - Observes confidentiality; <br> - Ensures the continuing soundness, effectiveness and adequacy of the Company's internal control system. <br> Directors shall have the duty of preparing and actively participating in board meetings. Independent directors should always attend board meetings. |  |
| Deliverables | Submits and recommends for Board approval: | The Board establishes the general policies and guidelines which will enable Management to render an effective |  |



Provide the company's definition of "independence" and describe the company's compliance to the definition.

Independent Director refers to a person other than an officer or employee of the Corporation, its parent or subsidiaries, or any other individual having any relationship with the Corporation, which would interfere with the exercise of independent judgment in carrying out the responsibilities or a director. This means that apart from directors' fees and shareholdings, he should be independent of Management and free from any business or other relationships which could materially interfere with the exercise of his independent judgment. He must also possess all the qualifications and none of the disqualifications of an independent director provided under IC Circular Letter No. 31-2005, SRC Rule 38, the SEC Revised Code of Corporate Governance, and other relevant IC and SEC issuances and regulations.

Pursuant to the applicable rules and regulations of the SEC, independent directors are nominated and elected in the Annual Stockholders' Meeting and each director issues a certification confirming his independence within 30 days from his election. Messrs. Rodrigo B. Supeña and Antonio V. Syyap are currently the Company's Independent Directors.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

The Company follows the SEC's guidelines on setting the term limit for an Independent Director. The Company will formalize its policy which will be consistent with the related SEC Memorandum Circular 9, Series of 2011 on the Term Limits for Independent Directors, which took effect on January 2, 2012.
5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)
(a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

| Name | Position | Date of Cessation | Reason |
| :---: | :---: | :---: | :---: |
|  |  |  |  |

(b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

| Procedure | Process Adopted | Criteria |
| :---: | :---: | :---: |
| a. Selection/Appointment |  |  |




$\left.\begin{array}{|l|l|l|}\hline \hline & & \begin{array}{l}\text { other relevant issuances of the } \\ \text { SEC. } \\ \text { He shall likewise be disqualified } \\ \text { during his tenure under the }\end{array} \\ \text { following instances or causes: } \\ \text { 1. He becomes an officer or } \\ \text { employe of the corporation } \\ \text { where he is such member of the }\end{array}\right\}$

|  |  | 6. A temporarily disqualified director shall, within 60 business days from such disqualification, take the appropriate action to remedy or correct the disqualification. If he fails or refuses to do so for unjustified reasons, the disqualification shall become permanent. |
| :---: | :---: | :---: |
| (ii) Non-Executive Directors | (Same process stated above for Executive Directors is adopted.) | (Same criteria for temporary disqualifications, as stated above for Executive Directors is adopted.) |
| (iii) Independent Directors | (Same process stated above for Executive Directors is adopted.) | (Same criteria for temporary disqualifications, as stated above for Executive Directors is adopted.) |
| e. Removal |  |  |
| (i) Executive Directors | Vacancy in the Board. Any vacancy in the Board of Directors, other than those caused by removal by the stockholders or expiration of term, shall be filled by the vote of at least a majority of the remaining directors, if still constituting a quorum; otherwise, said vacancies must be filled by the stockholders in a regular or special meeting called for that purpose. A director so elected to fill a vacancy shall be elected only for the unexpired term of his predecessor in office. | He possesses any of the criteria enumerated for permanent disqualifications, as stated above |
| (ii) Non-Executive Directors | (same process as stated above is adopted) | He possesses any of the criteria enumerated for permanent disqualifications, as stated above |
| (iii) Independent Directors | Nomination Committee shall review and evaluate the qualifications of all persons nominated to the Board of Directors. <br> The termination and cessation of an Independent director shall be governed by the provisions of SEC Memorandum Circular 2, otherwise known as the Code of Corporate Governance, the Securities Regulation Code and its Amended Implementing Rules and Regulations, and such other relevant issuances of the Securities and Exchange Commission. | He possesses any of the criteria enumerated for permanent disqualifications, as stated above |
| f. Re-instatement |  |  |
| (i) Executive Directors | (Same process as stated above in the selection/appointment and reelection of both regular and independent directors is adopted.) | (Same criteria is used as stated above in the selection/appointment and re-election of both regular and independent directors is adopted.) |
| (ii) Non-Executive Directors |  |  |


| g. Suspension |  |  |
| :---: | :--- | :--- |
| (i) Executive Directors | (Same process as stated above in | (Same criteria is used as stated |
| (ii) Non-Executive Directors | (he removal of both regular and |  |
| independent directors is adopted.) | above in the removal of both <br> regular and independent <br> ind <br> directors is adopted. |  |
| (iii) Independent Directors |  |  |

Voting Result of the last Annual General Meeting

| Name of Director | Votes Received |
| :---: | :---: |
| Esteban G. Peña Sy | The number of nominees for directors was 11 and this equalled the number of board seats available so that upon the resolutions of the stockholders during the annual general meeting, each of the said 11 nominees for directors received equal number of votes. |
| Alexander G. Asuncion |  |
| Roberto V. San Jose |  |
| Wong Peng Chong |  |
| Gil Miguel T. Puyat |  |
| Georgina A. Monsod |  |
| Cher Chen Lung |  |
| Yasuhiro Ishikawa |  |
| Steven G. Virata |  |
| Rodrigo B. Supeña |  |
| Antonio V. Syyap |  |

6) Orientation and Education Program
(a) Disclose details of the company's orientation program for new directors, if any.

The Company does not have a formal orientation program however, new directors are provided with reference reading materials to assist them in understanding better the business and operations of the Company. Among the reading materials provided are: (1) Audited Financial Statements, (2) SEC Form 20-ISInformation Statement/ Annual Report, (3) Revised Manual of Corporate Governance, (4) Amended Articles of Incorporation, (5) Amended By-laws, (6) MHC Company Policy Manual that includes the Company's Code of Ethics and Code of Conduct, (7) Definitive Information Statement, (8) Board Committee Charters, (9) Minutes of Annual Stockholders' Meeting, (10) Other relevant write-ups, references or real estate industry reports.
(b) State any in-house training and external courses attended by Directors and Senior Management ${ }^{3}$ for the past three (3) years:
(c) Continuing education programs for directors: programs and seminars and roundtables attended during the year.

| Name of <br> Director/Officer | Date of Training | Program | Name of Training <br> Institution |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  |  |  |  |

## B. CODE OF BUSINESS CONDUCT \& ETHICS

[^5]1) Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

|  <br> Ethics | Directors |
| :--- | :--- | :--- |


|  | They should not trade the company's securities using price available publicly, and obtained by reason of position, contact within, or other relationship with the Company. |
| :---: | :---: |
| (f) Use of Company Funds, Assets and Information | Directors, Officers and Employees shall use company property and resources including company time, supplies and software, efficiently, responsibly and only for legitimate business purposes only. They shall safeguard company assets from loss, damage, misuse or theft and shall respect intellectual property rights. |
| (g) Employment \& Labor Laws \& Policies | Employment in the Company signifies willingness and commitment to perform according to standards set by management and to abide by all the policies and procedures as well as rules and regulations of the Company. The Company has an Employees' Manual of Policies and Procedures which provides for employee rights, obligations and sets policies on employee-related matters to ensure uniformity and consistency in the interpretation and implementation of Human Resources Policies and Programs, which are consistent with and in accordance with relevant provisions of the Labor Code. |
| (h) Disciplinary action | In accordance with the Company's Code of Discipline and depending on the nature of the misconduct, the Company may mete out the following disciplinary actions to erring employees, officers and directors: <br> (a) Verbal warning, (b) Written warning, (c) Suspension, and (d) Termination |
| (i) Whistle Blower | No written policy on this. |
| (j) Conflict Resolution | Done in accordance with the Company's Code of Discipline: If an employee is aggrieved by disciplinary action taken by his superior, he/she may appeal within three (3) days of its occurrence in the following manner: <br> (a) An employee alleging that he/she has a grievance must immediately lodge it in writing to his superior within three (3) days. <br> (b) If the matter is not resolved within three (3) working days after such grievance is lodged, the matter will be referred to the Personnel Manager for mediation within a further period of three (3) days. <br> (c) If the matter is still not resolved, the Executive Committee will form a Disciplinary Board comprising a member of the EXCO, the Personnel Manager and one (1) other manager. Investigation will be made and witnesses may be called to give evidence. The decision of the Disciplinary Board is final. Although no occurrence of conflict resolution had been experienced for Directors, a similar process will be followed. |

2) Has the code of ethics or conduct been disseminated to all directors, senior management and employees?

Yes.
3) Discuss how the company implements and monitors compliance with the code of ethics or conduct.

The Personnel Manager implements and monitors compliance with the Company's Code of Ethics. HR policy manual is provided to all employees. General meetings are held to reiterate policies. So far, no Director had been sanctioned for violation of the Company's Policies on Code of Ethics and Discipline.
4) Related Party Transactions
(a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

| Related Party Transactions | Policies and Procedures |
| :--- | :--- |
| (1) Parent Company | Related party relationship exists when one party has the ability to <br> control, directly, or indirectly through one or more intermediaries, or |
| (2) Joint Ventures | exercises significant influence over the other party in making <br> financial and operating decisions. Such relationship also exists |
| (3) Subsidiaries | between and/or among entities which are under common control <br> with MHC, or between, and/or among its key management <br> personnel, directors, or its shareholders. In considering each <br> possible related party relationship, attention is directed to the |
| (4) Entities Under Common Control |  |


|  | substance of the relationship and not merely the legal form. Transactions entered into by the Company with related parties are at arm's length and have terms similar to the transactions entered into with third parties. |
| :---: | :---: |
| (5) Substantial Stockholders | Beneficial ownership transactions disclosed with SEC and PSE. Other transactions are at arm's length. |
| (6) Officers including spouse/children/siblings/parents |  |
| (7) Directors including spouse/children/siblings/parents |  |
| (8) Interlocking director relationship of Board of Directors |  |

(b) Conflict of Interest
(i) Directors/Officers and 5\% or more Shareholders

Identify any actual or probable conflict of interest to which directors/officers/5\% or more shareholders may be involved.

|  | Details of Conflict <br> of Interest (Actual or Probable) |
| :--- | :--- |
| Esteban G. Peña Sy, Director/Chairman of the Board | President of Mabuhay Holdings Corp., a <br> significant shareholder |
| Alexander G. Asuncion, Director/ President | A significant shareholder owning more than <br> 5\% shares. |
| Roberto V. San Jose, Director |  <br> San Jose law offices, legal counsel of IRC <br> Properties Inc. |
| Delfin P. Angcao, Corporate Secretary |  <br> San Jose law offices, legal counsel of IRC <br> Properties Inc. |
| Georgina A. Monsod | Executive Vice-President of PrimeEast <br> Properties Inc. and Dell Equipment <br> Equipment \& Construction Corporation |

(ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

|  | Directors/Officers/Significant Shareholders |
| :--- | :--- |
| Company | Policies requiring disclosures on direct and indirect beneficial <br> ownership in accordance with the SEC and PSE rules. |
| Group |  |

5) Family, Commercial and Contractual Relations
(a) Indicate, if applicable, any relation of a family, ${ }^{4}$ commercial, contractual or business nature that exists between the holders of significant equity ( $5 \%$ or more), to the extent that they are known to the company: NONE

| Names of Related <br> Significant Shareholders | Type of Relationship | Brief Description of the <br> Relationship |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

[^6](b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity ( $5 \%$ or more) and the company: NONE

| Names of Related <br> Significant Shareholders | Type of Relationship | Brief Description |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |

(c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company: NONE

| Name of Shareholders | \% of Capital Stock affected <br> (Parties) | Brief Description of the <br> Transaction |
| :---: | :---: | :---: |
|  |  |  |
|  |  |  |

6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

|  | Alternative Dispute Resolution System |
| :--- | :---: |
| Corporation \& Stockholders | No conflict for the last 3 years |
| Corporation \& Third Parties | No conflict for the last 3 years |
| Corporation \& Regulatory Authorities | No conflict for the last 3 years |

## C. BOARD MEETINGS \& ATTENDANCE

1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

Board meetings are scheduled quarterly but special board meetings are held as the need arises.
2)

Attendance of Directors

| Board | Name | Date of <br> Election | No. of <br> Meetings Held <br> during the <br> year | No. of <br> Meetings <br> Attended | \% |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Chairman | Esteban G. Peña Sy | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |
| Member | Alexander G. Asuncion | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |
| Member | Gil Miguel T. Puyat | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |
| Member | Roberto V. San Jose | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |
| Member | Frisco San Juan | $7 / 29 / 14$ | 11 | 9 | $81 \%$ |
| Member | Steven G. Virata | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |
| Member | Wong Peng Chong | $9 / 10 / 15$ | 11 | 10 | $90 \%$ |
| Member | Kong Muk Yin | $7 / 29 / 14$ | 9 | 7 | $77 \%$ |
| Member | Georgina A. Monsod | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |
| Member | Cher Chen Lung | $9 / 10 / 15$ | 2 | 1 | $50 \%$ |
| Member | Yasuhiro Ishikawa | $9 / 10 / 15$ | 2 | 2 | $100 \%$ |
| Independent | Antonio V. Syyap | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |
| Independent | Rodrigo B. Supeña | $9 / 10 / 15$ | 11 | 11 | $100 \%$ |

3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times? NONE.
4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

The quorum requirement meets what is set by the Corporation Code, which is, majority of the board members.
5) Access to Information
(a) How many days in advance are board papers ${ }^{5}$ for board of directors meetings provided to the board? Distributed at least three days before the board meeting.
(b) Do board members have independent access to Management and the Corporate Secretary? YES.
(c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

Yes, the Corporate Secretary prepares the board agenda for review and approval of the Chairman and the President. His other responsibilities are:

- Responsible for the safekeeping and preservation of the integrity of the minutes of the meetings of the Board and its committees, as well as the other official records of the Corporation;
- Be loyal to the mission, vision and objectives of the Corporation;
- Work fairly and objectively with the Board, Management and stockholders;
- Have appropriate administrative and interpersonal skills;
- Be aware of the laws, rules and regulations necessary in the performance of his duties and responsibilities;
- Have a working knowledge of the operations of the Corporation;

Inform the members of the Board, in accordance with the by-laws of the agenda of their meetings and ensure that the members have before them accurate information that will enable them to arrive at.
(d) Is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in the negative.

Yes, the Company's Corporate Secretary is both a lawyer and a Certified Public Accountant.
(e) Committee Procedures

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

$$
\text { Yes } J \text { No } \square
$$

| Committee | Details of the procedures |
| :--- | :--- |
| Executive | Notice and Agenda are given at least three days before the <br> meeting; The Committees have free access to the management <br> and staff for any queries prior to the meeting. |
| Audit |  |
| Nomination |  |
| Remuneration |  |
| Others (specify) |  |

6) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

[^7]| Procedures | Details |
| :---: | :---: |
| The Directors have full access to Company's external counsel and external auditors for advice |  |

7) Change/s in existing policies

Indicate, if applicable, any change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason $/ \mathrm{s}$ for the change:

| Existing Policies | Changes | Reason |
| :---: | :---: | :---: |
|  | No Changes |  |

## D. REMUNERATION MATTERS

1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

| Process | CEO | Top 4 Highest Paid Management Officers |
| :---: | :---: | :---: |
| (1) Fixed remuneration | Company Salary Structure, market rates used as a guide; salary adjustments based on performance and changes in responsibilities and authorities. Salaries of Chairman \& CEO and President are endorsed by Remuneration \& Compensation Committee for Board approval. The salaries of the SVP, VP \& AVP follow existing company salary structure. |  |
| (2) Variable remuneration | None |  |
| (3) Per diem allowance | Requires Board approval. Compensation and Remuneration Committee determines the remuneration and endorses to the Board for approval. Existing per diem is P3,000/meeting. | The President and SVP both receive P3,000.00/board meeting |
| (4) Bonus | None |  |
| (5) Stock Options and other financial instruments | None |  |
| (6) Others (specify) | The Chairman \& CEO, President \& 3 highest paid management officers are provided health insurance. <br> Retirement Pay: All employees are entitled to retirement benefits as provided for the in the New Retirement Law under the Labor Code after having served the Company for more than five (5) years and upon reaching the age of sixty (60) for voluntary retirement or sixty five (65) for compulsory retirement. |  |

2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

| Remuneration <br> Policy | Structure of <br> Compensation Packages | How <br> Compensation is <br> Calculated |
| :---: | :---: | :---: |


|  | Follows Company's <br> salary structure and <br> benefit package and | Compensation / salary <br> package is composed of: <br> Board-approved rate / <br> Basic monthly pay <br> Company provided <br> vehicle Representation <br> and travel allowances <br> Annual vacation and <br> sick leave <br> Health Insurance | Basic monthly salary <br> divided by 26.17 is | used to arrive at the <br> daily rate used in <br> computing other <br> benefits (e.g. sick |
| :--- | :--- | :--- | :--- | :--- |
| leave, vacation leave, |  |  |  |  |
| etc.) |  |  |  |  |

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-inkind and other emoluments) of board of directors? Provide details for the last three (3) years. NO.

| Remuneration Scheme | Date of <br> Stockholders' Approval |
| :---: | :---: |
| Not Applicable | Not Applicable |

3) 

Aggregate Remuneration
Complete the following table on the aggregate remuneration accrued during the most recent year:

| Remuneration Item | Executive Directors | Non-Executive Directors (other than independent directors) | Independent Directors |
| :---: | :---: | :---: | :---: |
| (a) Fixed Remuneration | P4,800,000.00 |  |  |
| (b) Variable Remuneration |  |  |  |
| (c) Per diem Allowance | P3,000.00/meeting |  |  |
| (d) Bonuses |  |  |  |
| (e) Stock Options and/or other financial instruments |  |  |  |
| (f) Others (Specify) |  |  |  |
| Total | P6,800,000.00 | P3,000.00/meeting | P3,000.00/meeting |


| Other Benefits |  | $\begin{array}{c}\text { Executive } \\ \text { Directors }\end{array}$ | $\begin{array}{c}\text { Non-Executive Director } \\ \text { (other than independent } \\ \text { directors) }\end{array}$ |
| :--- | :--- | :--- | :--- | \(\left.\begin{array}{c}Independent <br>


Directors\end{array}\right]\)| 1) Advances |  |  |
| :--- | :--- | :--- |
| 2) Credit granted |  |  |
| 3)Pension Plan/s <br> Contributions |  |  |
| (d) Pension Plans, |  |  |
| Obligations incurred |  |  |
| (e) Life Insurance Premium |  |  |
| (f) Hospitalization Plan | P131,000.00 |  |


| (g) Car Plan |  |  |  |
| :---: | :---: | :--- | :--- |
| (h) Others (Specify) |  |  |  |
| Total | P131,000.00 |  |  |

4) Stock Rights, Options and Warrants
(a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

| Director's Name | Number of Direct <br> Option/Rights/ <br> Warrants | Number of <br> Indirect <br> Option/Rights/ <br> Warrants | Number of <br> Equivalent <br> Shares | Total \% from <br> Capital Stock |
| :--- | :---: | :---: | :---: | :---: |
| Not Applicable |  |  |  |  |

(b) Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

| Incentive Program | Amendments | Date of <br> Stockholders' Approval |
| :---: | :---: | :---: |
| No amendments introduced |  |  |

5) Remuneration of Management

Identify the five (5) members of management who are not at the same time executive directors and indicate the total remuneration received during the financial year:

| Name of Officer/Position | Total Remuneration |
| :--- | :---: |
| Araceli C. Molina | P901,960.17 |
| Alwin P. Remante |  |

## E. BOARD COMMITTEES

1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board:

| Committee | No. of Members |  |  | Committee Charter | Functions | Key Responsibilities | Power |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Execut ive Direct or (ED) | Nonexecut ive Direct or (NED) | Indepe ndent Directo $r$ (ID) |  |  |  |  |
| Executive |  |  |  |  |  |  |  |
| Audit |  | 3 | 2 | Audit Committee Charter |   <br> To assist the <br> Board of <br> Directors in <br> fulfilling its <br> oversight  <br> responsibilities  | The Audit Committee has the following responsibilities: <br> 1.Provide oversight over senior Management's | The Audit Committee is empowered to conduct or authorize investigations |



2) Committee Members
(a) Executive Committee

| Office | Name | Date of <br> Appointment | No. of <br> Meetings <br> Held | No. of <br> Meetings <br> Attended | $\%$ | Length of <br> Service in <br> the <br> Committee |
| :--- | :--- | :---: | :---: | :---: | :--- | :--- |
| Chairman | Esteban G. Peña Sy | 2009 | 6 | 6 | $100 \%$ | 6 Years |
| Member (ED) | Alexander G. Asuncion | 2009 | 6 | 6 | $100 \%$ | 6 Years |
| Member (ED) | Georgina A. Monsod | 2009 | 6 | 6 | $100 \%$ | 6 Years |
| Member | Delfin P. Angcao | 2009 | 6 | 6 | $100 \%$ | 6 Years |

(b) Audit Committee

| Office | Name | Date of <br> last <br> appointme <br> nt | No. of <br> Meeting <br> s Held | No. of <br> Meetings <br> Attended | Length of <br> $\%$ <br> Service in <br> the <br> Committee |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| Chairman (ID) | Antonio V. Syyap | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 5 years |
| Member (ED) |  |  |  |  |  |  |
| Member (NED) | Steven G. Virata | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 5 years |
|  | Gil Miguel T. Puyat | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 5 years |
|  | Cher Chen Lung | $9 / 10 / 15$ | - | - |  | - |
| Member (ID) | Rodrigo B. Supeña | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 5 years |

Disclose the profile or qualifications of the Audit Committee members.

## Antonio V. Syyap - Independent Director

Mr. Syyap is a senior marketing executive with depth experience in real estate development and Marketing with multiple ASPAC (9) Countries exposure in field of distribution amd Product Development, Manufacturing, and Retailing (Specialty Business Development). He also serves as a Director of Landco Pacific Corporation. He graduated at De La Salle University in Bachelor of Science Major in Accounting. Also, with a Master's degree of Administration in Retailing from New York University, USA. His business experience for the last five years includes being presently the Chairman of Forest Lake Development Inc. and Director of Landco Pacific Corp. He is also a director of Mabuhay Satellite Corp and President/Managing Director of Today Realty Inc.

## Steven G. Virata, Director

Mr. Virata is degree holder of B.S. Architecture from the University of the Philippines, he has more than 10 years experience in the aviation industry, marketing, architecture, graphic design and production, theater industry and farm management. He is currently a Director of C. Virata and Associates, Mabuhay Holdings Corp., ATAR-IV, Inc., Chico Holdings, Inc. and V.L. Araneta Properties Inc.

## Gil Miguel T. Puyat, Director

Mr. Puyat earned his Marketing Strategy Course, Asian Institute of Management, M.A Economics (candidate), University of San Francisco, BS Agriculture Economics, University of Wisconsin. He finished grade school and high school at La Salle Greenhills.

His present business affiliations are as follows: Chairman and President, TFS Credit Corporation, Chairman and President, Tambunting Puyat Pawnshop, Inc., Director and President, Dell Properties, Inc., Director and Vice President, Loyola Group Marketing and Management Corporation, Director, Loyola Memorial Chapel, Inc., Director , Loyola Cemetery Services, Inc., Director, Philippine Pawnshop \& Jewelry, Inc., Director, Omega Finance, Inc. Director and Treasurer, Militan Management Corporation.

Some of his civic affiliations are as follows: District Secretary, Rotary International - District 3830, Member, Alumni Association of Asian Institute of Management, Board of Trustees, Rotary Club of Makati, Board of Advisers, Development Center for the Handicapped Foundation, Inc.

Rodrigo B. Supeña, Independent Director - Mr. Rodrigo B. Supeña has been elected as Independent Director of the Company since March 31, 2009, and has served as such for more than two years now . Mr. Supeña, a seasoned banker who previously held various key positions in Land Bank of the Philippines and Bank of the Philippine Islands, is currently a Consultant of Land Bank of the Philippines and a Board Member of LBP Leasing Corporation. A Certified Public Accountant, he earned his Master in Business Administration from Ateneo Graduate School of Business.

Cher Chen Lung, aged 41. Born and raised in Penang, Malaysia. After winning the national champion in Comquiz and graduated from Chung Ling High School, he went to Japan to further his studies in Sophia University in Tokyo. Upon his graduation, he joined Kyodo News Markets as Product Manager. And then he joined Nomura Research Institute, the largest think tank in Japan helping to form alliances between overseas startup and the company. In 2008, he joined private equity and venture capital firm, Nikko ant factory and actively involved in internet related investment in Asian market. In 2014, he became the CEO of Asia Alliance Holdings, a listed investment company in Japan and became the youngest foreigner CEO in Tokyo Stock Exchange.

Describe the Audit Committee's responsibility relative to the external auditor.

The Audit Committee does the following relative to the external auditor:

- Performs oversight functions over the Corporation's external auditors. It ensures that the external auditors are given unrestricted access to all records, properties and personnel to enable them to perform their audit functions;
- Reviews the appointment of an independent external auditor, the audit fees and any question of resignation or dismissal. Before the audit commences, the Audit Committee discusses with the external auditor the nature and scope of the audit.
- Evaluates and determines non-audit work by the external auditor and keeps under review the non-audit fees paid to the external auditor both in relation to their significance to the auditor and in relation to MHC's total expenditure on consultancy. The non audit work should be disclosed in the annual report.
(c) Nomination Committee

| Office | Name | Date of <br> Appointment | No. of <br> Moetings <br> Held | No. of <br> Meetings <br> Attended | $\%$ | Length of <br> Service in <br> the <br> Committee |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| Chairman (ID) | Wong Peng Chong | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 2 years |
| Member (ED) | Esteban G. Peña Sy | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 5 years |
| Alexander G. Asuncion | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 5 years |  |
| Member (NED) | Roberto V. San Jose | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 5 years |
| Member (ID) | Rodrigo B. Supeña <br> Antonio Syyap | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 4 years |
| Member | Georgina A. Monsod | $7 / 29 / 14$ | 6 | 6 | $100 \%$ | 2 year |

(d) Remuneration Committee

| Office | Name | Date of <br> Appointment | No. of <br> Meetings <br> Held | No. of <br> Meetings <br> Attended | Length of <br> \% <br> Service in <br> the <br> Committee |  |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: |
| Chairman (ID) | Rodrigo B. Supeña | $7 / 29 / 14$ | 2 | 2 | $100 \%$ | 3 years |
| Member (ID) | Antonio Syyap | $7 / 29 / 14$ | 2 | 2 | $100 \%$ | 1 year |
| Member (NED) | Wong Peng Chong | $7 / 29 / 14$ | 2 | 2 | $100 \%$ | 3 years |
|  | Steven Virata | $7 / 29 / 14$ | 2 | 2 | $100 \%$ | 1 year |
|  | Gil Miguel T. Puyat | $7 / 29 / 14$ | 2 | 2 | $100 \%$ | 3 years |
|  | Yasuhiro Ishikawa | $9 / 10 / 15$ | - | - |  |  |

(e) Others (Specify) - Not Applicable

Provide the same information on all other committees constituted by the Board of Directors:

| Office | Name | Date of <br> Appointment | No. of <br> Meetings <br> Held | No. of <br> Meetings <br> Attended | Length of <br> $\%$ <br> Servise in <br> the <br> Committee |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Chairman |  |  |  |  |  |
| Member (ED) |  |  |  |  |  |
| Member (NED) |  |  |  |  |  |
| Member (ID) |  |  |  |  |  |
| Member | Not Applicable |  |  |  |  |

3) Changes in Committee Members

Indicate any changes in committee membership that occurred during the year and the reason for the changes:

| Name of Committee | Name | Reason |  |
| :--- | :--- | :--- | :---: |
| Executive |  |  |  |
| Audit |  |  |  |
| Nomination |  |  |  |
| Remuneration |  |  |  |
| Others (specify) |  |  |  |

4) Work Done and Issues Addressed

Describe the work done by each committee and the significant issues addressed during the year.

| Name of Committee | Work Done | Issues Addressed |
| :--- | :--- | :--- |
| Executive | Not Applicable |  |
| Audit | Review of annual and quarterly Financial <br> Statements. <br> Discussion of SEC findings on Second <br> Quarter Report. | Nothing significant. |
| Nomination | Recommendation of nominees to be <br> included in the final list of independent <br> directors. | Nothing significant. |
| Remuneration | Recommendation of salary increases. | Nothing significant. |
| Others (specify) |  |  |

5) Committee Program

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

| Name of Committee | Planned Programs | Issues to be Addressed |
| :--- | :--- | :--- |
| Executive | Not Applicable |  |
| Audit | Review of control policies and <br> procedures. | Nothing significant. |
| Nomination | Pre screen qualifications of nominees for <br> independent directors. | Nothing significant. |
| Remuneration | Review and evaluate existing <br> remuneration policies and procedures | Nothing significant. |
| Others (specify) | Not Applicable |  |

## F. RISK MANAGEMENT SYSTEM

1) Disclose the following:
(a) Overall risk management philosophy of the company;

The Company aims to identify, measure, analyze, monitor, and control all forms of risks that would affect the Company. It is an integral part of the planning and operations process of the Company in order to meet corporate goals and objectives.
(b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

The Board of Directors through the Audit Committee is tasked to review the effectiveness of the risk management system the Company employs. In the Audited Financial Statements which the Board and the
shareholders approve each year, it says, among others, that "The Management, under the direction of the Board of Directors of the Group is responsible for the management of financial risks. Its objective is to minimize the adverse impacts on the Group's financial performance due to the unpredictability of financial markets."
(c) Period covered by the review;

The Audit Committee periodically reviews the Company's risk management system.
(d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness; and

The adequacy of the risk management system is reviewed annually by the Audit Committee. On a quarterly basis, specific risk management processes and findings are reviewed and evaluated.
(e) Where no review was conducted during the year, an explanation why not.

## Not applicable.

2) Risk Policy
(a) Company

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

| Risk Exposure | Risk Management Policy | Objective |
| :--- | :--- | :--- |
| Foreign Currency Risk | The Company closely monitors the HK <br> and US dollar rates vis-à-vis Philippine <br> Peso since it has foreign currency <br> loans payable in US and HK dollars. | To avoid or minimize loss <br> associated with foreign currency <br> fluctuations. |
| Liquidity Risk | The Company monitors its cash <br> position and makes cash projections to <br> ensure that obligations are met as <br> they fall due. | To minimize risk of not being able to <br> meet funding obligations. |
| Interest Rate Risk | The Company borrows at fixed interest <br> rates. | To manage interest cost. |
| Credit Risk | The Company deposits its available <br> funds only to reputable and stable <br> banks. | To maintain a high grade of credit <br> quality of the Company's financial <br> assets. |
| Equity Price Risk | Movement in the Company's share <br> price is monitored on daily basis. | To determine the impact of the <br> Company's share price on its financial <br> position. |

(b) Group

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

| Risk Exposure | Risk Management Policy | Objective |
| :---: | :---: | :---: |
| Same as in 2 (a) above |  |  |

(c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

## Risk to Minority Shareholders

Due to statutory limitations on the obligations of majority shareholders with respect to minority shareholders, minority shareholders are subject to the risk of the exercise by the majority shareholders of their voting power. However, the Corporation Code provides for minority shareholders' protection
in certain instances wherein a vote by the shareholders representing at least two-thirds of the Corporation's outstanding capital stock is required. The Corporation Code also grants shareholders an appraisal right allowing a dissenting shareholder to require a corporation to purchase his share in certain instances.
3) Control System Set Up
(a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure | Risk Assessment <br> (Monitoring and Measurement Process) | Risk Management and Control (Structures, Procedures, Actions Taken) |
| :---: | :---: | :---: |
| Foreign Currency Risk | The Company regularly monitors and measures the risk exposure of the Company. | Continuous improvement of information system and internal controls within the Company. |
| Liquidity Risk |  |  |
| Interest Rate Risk |  |  |
| Credit Risk |  |  |
| Equity Price Risk |  |  |

(b) Group

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure | Risk Assessment <br> (Monitoring and Measurement Process) | Risk Management and Control <br> (Structures, Procedures, Actions Taken) |
| :---: | :---: | :---: |
| Same as in $3(\mathrm{a})$ above |  |  |

(c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

| Committee/Unit | Control Mechanism | Details of its Functions |
| :---: | :--- | :--- |
| Audit Committee |  | Reviews the external auditors' <br> findings on internal controls |
|  | Oversight of the integrity of the <br> financial statements and related <br> disclosures <br> Oversight, assessment and review <br> of internal controls | Recommends to the Board the <br> appointment or re-appointment of <br> external auditors |
|  |  |  |
|  |  |  |
|  |  |  |

## G. INTERNAL AUDIT AND CONTROL

1) Internal Control System

Disclose the following information pertaining to the internal control system of the company:
(a) Explain how the internal control system is defined for the company;

Internal controls encompass a set of rules, policies and procedures an organization implements to provide reasonable assurance that (a) its financial reports are reliable; (b) its operations are effective and efficient, and (c) its activities comply with applicable laws and regulations.
(b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;
The Board, through its Audit Committee, meets to discuss and oversee whether the Company is able to comply with the required financial reporting and audit processes, including compliance with applicable laws, rules and regulations.
(c) Period covered by the review;

2012 (with updates/changes for year 2015)
(d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and
Annually
(e) Where no review was conducted during the year, an explanation why not. Not applicable
2) Internal Audit (This section $\mathbf{2}$ (a) to (e) is not applicable since the Company has no internal auditor yet.)
(a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

| Role | Scope | Indicate whether <br> In-house or <br> Outsource <br> Internal Audit <br> Function | Name of Chief <br> Internal <br> Auditor/Auditing <br> Firm | Reporting <br> process |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  |  |  |  |  |

(b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?
(c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?
(d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the thirdparty auditing firm) and the reason/s for them.

| Name of Audit Staff | Reason |
| :---: | :--- |
|  |  |
|  |  |
|  |  |

(e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

| Progress Against Plans |  |
| :--- | :--- |
| Issues $^{6}$ |  |
| Findings $^{7}$ |  |
| Examination Trends |  |

[The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

1) Preparation of an audit plan inclusive of a timeline and milestones;
2) Conduct of examination based on the plan;
3) Evaluation of the progress in the implementation of the plan;
4) Documentation of issues and findings as a result of the examination;
5) Determination of the pervasive issues and findings ("examination trends") based on single year

[^8]result and/or year-to-year results;
6) Conduct of the foregoing procedures on a regular basis.]
(f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

| Policies \& Procedures | Implementation |
| :--- | :--- |
| Segregation of duties | Yes |
| Safeguard of assets | Yes |
| Compliance to Company Policies and Procedures | Yes |

(g) Mechanisms and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

$\left.$| Auditors |
| :--- | :--- | :--- | :--- | :--- |
| (Internal and External) |$\quad \right\rvert\,$| Financial Analysts |
| :--- |

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

## Compliance Officer countersigned by the Company's President

## H. ROLE OF STAKEHOLDERS

1) Disclose the company's policy and activities relative to the following:

|  | Policy | Activities |
| :--- | :--- | :--- |
| Customers' welfare | The Company upholds the policy of respect <br> and fair dealings with its customers through <br> efficient services and transparency. |  |
| Supplier/contractor selection <br> practice | The Company selects the lowest bidder <br> from at least three suppliers. |  |
| Environmentally friendly | Compliance with environmental laws have <br> not, and are not anticipated to adversely <br> affect the businesses and financial <br> conditions of the Company. Costs of <br> compliance with environmental laws are <br> either charged as ordinary operating <br> expenses or credited as part of project <br> investment by the Company and its <br> subsidiary. |  |


| Community interaction | The Company is fully cognizant of its sociocivic responsibility of contributing towards the improvement of other peoples' lives. | Donations are made to educational and civic organizations, as well as health, relief and rescue undertakings whenever needed. |
| :---: | :---: | :---: |
| Anti-corruption programmes and procedures? | The Company requires that all its directors, officers, and employees will not make, offer, or authorize any payment, gift, promise, or other advantage, whether directly or through any other person or entity, to or for the use or benefit of any public official or any political party or political party official or candidate for office, where such payment, gift, promise or advantage would violate applicable laws of the Philippines. | The Company's Human Resources Department constantly seeks ways to ensure that all of its employees do not seek nor accept solicitations from public offices and their officers in exchange for favors and undue advantages from the Company. |
| Safeguarding creditors' rights | All dealings with creditors are presented to and approved by the Board of Directors. | Loan agreements are signed and promissory notes are issued to creditors in compliance with the requirements. |

2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

NONE.
3) Performance-enhancing mechanisms for employee participation.
(a) What are the company's policy for its employees' safety, health, and welfare?

Company's policy for its employee's safety, health \& welfare is stated in the company's policy manual under item 9.13 - Employee Safety \& Health and item 10.4 Medical Benefits, to wit:

### 9.13 Employee Safety \& Health

The Company strives to provide safe working conditions for all employees. The physical premises where company operates shall be secured by appropriate and reasonable means.
9.13.1 The Company strictly prohibits possession of weapons of any type by employees during work hours or any Company-sponsored event or on Company properties and premises. Weapons are further defined to include firearms, knives, explosives or any other deadly weapon or object
9.13.2 All job related injuries should be reported immediately to the supervisor. Fire is an ever-present hazard, especially where electrical equipment is concerned. Every employee should know where the extinguishers are located and how to operate them effectively. All employees are required to unplug their respective office electrical equipments before going home at night and/or weekends or long holidays.
9.13.3 Threats, threatening behavior, acts of violence or any related conduct which disrupts the work environment will not be tolerated. Any employee who makes threats, exhibits threatening behavior or engages in violent acts on Company premises will be subject to disciplinary action up to and including termination.

### 10.4 Medical Benefit

The company provides free healthcare benefits to all permanent employees. It includes both in-patient (hospital confinement), out-patient (consultations) and dental services.
(b) Show data relating to health, safety and welfare of its employees.

| Particulars | Provider/Period Covered |
| :--- | :--- |
| HMO/Healthcare Benefits | Maxicare Healthcare / Feb. 1, 2015 - Jan. 31, 2016 |
| Labor Standards Compliant | DOLE-NCR / 2012 |

(c) State the company's training and development programmes for its employees. Show the data.

No formal training program for employees. However, if there are training seminars offered by outside parties needed by the employees, the Company sends them.
(d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures.

All employees are entitled to retirement benefits as provided for the in the New Retirement Law under the Labor Code after having served the Company for more than five (5) years and upon reaching the age of sixty (60) for voluntary retirement or sixty five (65) for compulsory retirement.
4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retaliation.

Any violation of the Company's Code of Ethics will result in an inquiry to establish the facts and possibly result in disciplinary action. Cases of doubt should be referred to the Executive Committee or the President.

## I. DISCLOSURE AND TRANSPARENCY

1) Ownership Structure
(a) Holding 5\% shareholding or more

| Shareholder | Number of Shares | Percent | Beneficial Owner |
| :--- | :---: | :---: | :--- |
| PCD Nominee | $469,600,031$ | $46.97 \%$ | ATC Securities |
| T\&M Holdings Inc. | $262,605,200$ | $26.26 \%$ | T\&M Holdings |
| Alexander G. Asuncion | $90,014,000$ | $9.00 \%$ | Alexander G. Asuncion |
| PrimeEast Properties | $69,815,500$ | $6.98 \%$ | Primeeast Properties |


| Name of Senior <br> Management | Number of Direct shares | Number of <br> Indirect shares / <br> Through (name of <br> record owner) | \% of Capital <br> Stock |
| :--- | :---: | :---: | :---: |
| Esteban G. Peña Sy | 250 | 652,000 | $0.05927 \%$ |
| Alexander G. Asuncion | $90,014,000$ | $26,692,000$ | $11.67 \%$ |
| Gil Miguel T. Puyat | 11,000 |  | $0.0011 \%$ |
| Roberto V. San Jose | 1,000 |  | $0.00010 \%$ |
| Frisco F. San Juan | 1,000 |  | $0.00010 \%$ |
| Ana Maria Katigbak-Lim | 150 |  | $0.00002 \%$ |
| Wong Peng Chong | 10,000 |  | $0.0010 \%$ |
| Kong Muk Yin | 10,000 |  | $0.0010 \%$ |
| Rodrigo B. Supeña | 150 |  | $0.00002 \%$ |
| Antonio Syyap | 1,000 |  | $0.00010 \%$ |
| Steven G. Virata | 150 |  | $0.00002 \%$ |
| Delfin P. Angcao | 150 |  | $0.00002 \%$ |
| Georgina A. Monsod | 1,000 |  | $0.00010 \%$ |
| Araceli C. Molina | 350 |  | $0.00004 \%$ |

2) Does the Annual Report disclose the following:

| Key risks | Yes |
| :--- | :---: |
| Corporate objectives | Yes |
| Financial performance indicators | Yes |
| Non-financial performance indicators | Yes |


| Dividend policy | Yes |
| :--- | :---: |
| Details of whistle-blowing policy | N/A |
| Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other <br> directorships of listed companies) of directors/commissioners | Yes |
| Training and/or continuing education programme attended by each director/commissioner | No |
| Number of board of directors/commissioners meetings held during the year | No |
| Attendance details of each director/commissioner in respect of meetings held | No |
| Details of remuneration of the CEO and each member of the board of directors/commissioners | Yes (Total <br> remuneration <br> disclosed) |

Should the Annual Report not disclose any of the above, please indicate the reason for the non-disclosure.
3) External Auditor's fee

| Name of auditor | Audit Fee | Non-audit Fee |
| :---: | :---: | :---: |
| Isla Lipana \& Co. Inc. | P 473,000.00 | None |

4) Medium of Communication

List down the mode/s of communication that the company is using for disseminating information.
Written memos, email \& oral communications.
5) Date of release of audited financial report:

April 15, 2015
6) Company Website

Does the company have a website disclosing up-to-date information about the following?

| Business operations | Yes |
| :--- | :--- |
| Financial statements/reports (current and prior years) | Yes |
| Materials provided in briefings to analysts and media | Not applicable. We have <br> not provided materials to <br> analysts and media. |
| Shareholding structure | Yes |
| Group corporate structure | Yes |
| Downloadable annual report | Yes |
| Notice of AGM and/or EGM | Yes |
| Company's constitution (company's by-laws, memorandum and articles of association) | Yes |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

## 7) Disclosure of RPT

| RPT | Relationship | Nature | Value |
| :---: | :---: | :---: | :---: |
| Disclosed in the Audited Financial Statements |  |  |  |

When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders? Transactions entered into by the Group with related parties are at arm's length basis and have terms similar to the transactions entered into by

## J. RIGHTS OF STOCKHOLDERS

1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings
(a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its By-laws.

| Quorum Required | At least a majority of the outstanding capital stock, except in cases <br> where a higher quorum requirement is mandated by the Corporation <br> Code, in which case, two-thirds $(2 / 3)$ of the outstanding shares shall <br> be required. |
| :--- | :--- |

(b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

| System Used | All corporate acts of the Board of Directors and Management are ratified and approved <br> by the stockholders. |
| :--- | :--- |
| Description | In the Notice of Annual Stockholders' Meeting to stockholders as of record date, the <br> agenda includes the ratification of resolutions, contracts and acts of the Board of <br> Directors and Management. The corporate acts are then ratified and approved by the <br> stockholders during the actual stockholders' meeting. |

(c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

| Stockholders' Rights under <br> The Corporation Code | Stockholders' Rights not in <br> The Corporation Code |
| :---: | :---: |
| In accordance with the Company's By-Laws and Manual <br> on Corporate Governance | None |

Dividends

| Declaration Date | Record Date | Payment Date |
| :---: | :---: | :---: |
|  | Not Applicable |  |

(d) Stockholders' Participation

1. State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

| Measures Adopted | Communication Procedure |
| :--- | :--- |
| 1. In the Annual Stockholders' Meeting, the Chairman <br> of the Board always opens the floor to questions from <br> stockholders after the President's Report. | 1. Question and answer portion in the Stockholders' <br> Meeting. |
| 2. The Company put up a website where contact details <br> are provided. | 2. Through telephone, telefax , ordinary mail or email. |

2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
a. Amendments to the company's constitution - Subject to stockholders' approval
b. Authorization of additional shares - Subject to stockholders' approval
c. Transfer of all or substantially all assets, which in effect results in the sale of the company - Subject to

## stockholders' approva

3. Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up? YES
a. Date of sending out notices: August 18, 2015
b. Date of the Annual/Special Stockholders' Meeting: September 10, 2015
4. State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

As is normally the case, after the Management Report of the President, the Chairman of the Board opened the floor to the stockholders for any questions they may have on the Report and the Audited Financial Statements. There had been some questions that were satisfactorily answered, after which, the stockholders applauded as a sign of appreciation for the President's Report.
5. Result of Annual/Special Stockholders' Meeting's Resolutions

| Resolution | Approving | Dissenting | Abstaining |
| :--- | :---: | :---: | :---: |
| Approval of the Minutes of <br> Previous Stockholders' Meeting | $59.16 \%$ | None | None |
| Report of Management and <br> approval of the 2011 Audited <br> Financial Statements | $59.16 \%$ | None | None |
| Ratification of the Corporate <br> acts of the Board of Directors <br> and Management | $59.16 \%$ | None | None |
| Election of Directors | $59.16 \%$ | None | None |
| Appointment of External <br> Auditor | $59.16 \%$ | None | None |

6. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:
(e) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

| Modifications | Reason for Modification |
| :---: | :---: |
| No modifications made | No modifications made |

(f) Stockholders' Attendance
(i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

| Type of <br> Meeting | Names of Board <br> members / <br> Officers present | Date of <br> Meeting | Voting Procedure <br> (by poll, show of <br> hands, etc.) | \% of SH <br> Attending <br> in Person | \% of SH <br> in Proxy | Total \% of SH <br> attendance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Annual |  | 9/10/15 | As Provided for in <br> the Definitive <br> Information <br> Statement |  |  |  |
| Special |  |  |  |  |  |  |

(ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/SSMs?
Representatives from Rizal Commercial Banking Corporation, the Corporation's stock and transfer agent,
attends the Annual Stockholders' Meeting to validate the votes.
(iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares.
Yes.
(g) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

|  | Company's Policies |
| :--- | :--- |
| Execution and acceptance of proxies | In accordance with the Notice of Annual Stockholders' Meeting <br> attached to the Definitive Information Statement issued by the <br> Corporate Secretary. Such notice includes the procedures for the <br> execution and acceptance of proxies. |
| Notary | Required |
| Submission of Proxy | In accordance with the Notice of Annual Stockholders' Meeting |
| attached to the Definitive Information Statement issued by the |  |
| Corporate Secretary. Such notice includes the procedures for the |  |
| execution and acceptance of proxies. |  |
| Several Proxies | Not applicable  <br> Validity of Proxy In accordance with the Notice of Annual Stockholders' Meeting <br> attached to the Definitive Information Statement issued by the <br> Corporate Secretary. Such notice includes the procedures for the <br> execution and acceptance of proxies. <br> Proxies executed abroad Not applicable but in case there will be a violation, it will be dealt <br> with in accordance with the Corporation Code. <br> Invalidated Proxy  |
| Validation of Proxy |  |

(h) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

| Policies | Procedure |  |  |
| :---: | :---: | :---: | :---: |
| In accordance with the SRC Rule 20 |  |  |  |

(i) Definitive Information Statements and Management Report

| Number of Stockholders entitled to receive <br> Definitive Information Statements and <br> Management Report and Other Materials |  |
| :--- | :--- |
| Date of Actual Distribution of Definitive <br> Information Statement and Management Report <br> and Other Materials held by market <br> participants/certain beneficial owners | August 18, 2015 |
| Date of Actual Distribution of Definitive <br> Information Statement and Management Report <br> and Other Materials held by stockholders | August 18, 2015 |
| State whether CD format or hard copies were <br> distributed | CD Format |
| If yes, indicate whether requesting stockholders <br> were provided hard copies | Hard copies were provided. |

(j) Does the Notice of Annual/Special Stockholders' Meeting include the following:

| Each resolution to be taken up deals with only one item. | Yes |
| :--- | :---: |
| Profiles of directors (at least age, qualification, date of first appointment, <br> experience, and directorships in other listed companies) nominated for <br> election/re-election. | Yes |
| The auditors to be appointed or re-appointed. |  |
| An explanation of the dividend policy, if any dividend is to be declared. | Not applicable. No <br> dividends were declared. |
| The amount payable for final dividends. | Yes |
| Documents required for proxy vote. |  |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

## 2) Treatment of Minority Stockholders

(a) State the company's policies with respect to the treatment of minority stockholders.

| Policies | Implementation <br> Right to vote on all matters that require their <br> consent or approval |
| :--- | :--- |
| Right to inspect corporate books and records | One share equals one vote. The stockholders are <br> encouraged to personally attend the Annual <br> Stockholders' Meeting. If they cannot attend, they are <br> appraised ahead of time of their right to appoint a <br> proxy. Subject to the requirements of the by-laws, the <br> exercise of that right is not unduly restricted and any <br> doubt about the validity of a proxy is resolved in the <br> stockholders' favor. |
| Right to information | Affirmative. |
| Right to dividends | The Company's website is open to the public most <br> specially to the stockholders. Material information is <br> disclosed to SEC and PSE. |
|  | The Board of Directors shall, whenever in its opinion <br> the condition of the Corporation's affairs will render it <br> expedient, declare dividends to the Stockholders of the <br> Corporation out of prior year's net profits in such <br> accounts and on such dates as the Board of Directors <br> shall determine. In the declaration of the dividends the <br> Board shall consider the possibility of adopting a policy <br> of declaring dividends in such amount as will equal 50\% <br> of the prior year's net profits. |
| Appraisal right | A stockholder has the right to dissent and demand <br> payment of the fair value of his shares: (i) in case any <br> amendment to the Company's Articles of Incorporation <br> has the effect of changing or restricting the rights of any <br> stockholder or class of shares, or of authorizing |
| preferences over the outstanding shares, or of |  |
| extending or shortening the term of corporate |  |
| existence: (ii) in case of any sale, lease, mortgage or |  |
| disposition of all or substantially all of the corporate |  |
| property or assets; (iii) in case of merger or |  |
| consolidation; and (iv) in case of investment of |  |
| corporate funds in another corporation or business or |  |
| for any purpose other than the primary purpose. |  |
| If an action which may give rise to the right of appraisal |  |
| is proposed at the meeting, any stockholder who voted |  |,


|  | against the proposed action and who wishes to exercise <br> such right must make a written demand, within thirty <br> (30) days after the date of the meeting or when the <br> vote was taken, for the payment of the fair market <br> value of his shares. Upon payment, he must surrender <br> his ertificates of stock. No payment shall be made to <br> any dissenting stockholder unless the Company has <br> unrestricted retained earnings in its books to cover <br> such payment. <br>  <br>  <br> There are no matters or corporate actions that had <br> given rise to a possible exercise by security <br> shareholders of their appraisal rights under the <br> provisions of the Corporation Code of the Philippines. |
| :--- | :--- |

(b) Do minority stockholders have a right to nominate candidates for board of directors?

## K. INVESTORS RELATIONS PROGRAM

1) Discuss the company's external and internal communications policies and how frequently they are reviewed. Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.

External and internal policies are all in accordance with the Company's By-Laws, Manual on Corp. Governance and Company Policy Manual. The Corporate Secretary is responsible for reviewing the company disclosures, getting approval from the President or Chairman for the release of such disclosures to the public.
2) Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

|  | Details |
| :--- | :--- |
| (1) Objectives | 1. Timely disclosure of material information to stakeholders. <br> 2. Disclosure of annual and quarterly financial performance. |
| (2) Principles | Timely and accurate disclosure of material and relevant information to <br> shareholders. |
| (3) Modes of Communications | Company website and telephone lines |
| (4) Investors Relations Officer | No designated officer as such. However, the following officers can be <br> contacted: <br> Georgina A. Monsod, SVP/Treasurer/ Compliance Officer <br> Araceli C. Molina, Chief Financial Officer <br> Delfin P. Angcao, Corporate Secretary |

3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

## Legal and regulatory requirements of SEC and PSE will be followed in case of such events.

Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

No such events took place. The Company is open to hire external assistance for due diligence.

## L. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

| Initiative | Beneficiary |
| :--- | :--- |
| Social upliftment for the municipality of Binangonan <br> through provisions of water supply, training \& education. | Binangonan Municipality |

## M. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.


## N. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

| Violations | Sanctions |
| :--- | :--- |
| First Violation | Depending on the offense, written reprimand, suspension <br> for a no. of days, or dismissal. |
| Second Violation | Depending on the offense, suspension for a no. of days or <br> dismissal. |
| Third Violation | Dismissal |
| Fourth Violation | Fifth Violation |

fursuant to the requlremert of the Securities and Exchange Conmission, this Annal Corporate Sovernance Report is signed on behall of the registant by the undersigned, thereunto fuly authorieed, in the CIty of Malati on Aprili4, 2916.


## REPUBLIC OF THE PHILIPPINES)

## SECRETARY'S CERTIFICATE

1. DELFIN P. ANGCAO, Corporate Secretary of IRC PROPERTIES, INC, a corporation duly organized and existing under Philippine Laws with principul office at 35/F Rafino Prcific Tower, 6784 Ayala Avenue, Legaspi Village, Makati City, hereby certify that at the meeting of the Boand of Directors of the Corporation held on April 27, 2016, the following resolution was unanimously approved:
"RISOLYED, that the Chaimma and CEO, Ms. Estoban G. Pefla Sy, be authorized to sign for and on behalif of Mr. Antonio V. Syyap the Corporation's Anmual Corporate Governance Report or SEC Form ACOR, in the absence or unavailability of Mr. Antonio V. Syyap. "

IN WITNESS WHEREOF, I have bereunto set my hand this ___ day of APC2 172015 at Makati City.


SUBSCRIBED AND SWORN TO BEFORE ME a Notary Public foe and in the City of Makati, Philippines, this $\qquad$ 2016, affiant who is personally known to me and whose identity t have condirmed through his Pasoport No. EBA959861, issued at Manila on March 16, 2012, bearing the afflant's photograph and signature, and who showed to me his Community Tax Certificate No. No, 95125616 issued on February 4.2016.

Doc. Ne 7nd; Page Na 48 Book No. IT, Series of 2016 .


ERIC BENJAMIN D. LVADIA
Appoctanyst Nis M-24]
Notary Rat -Ciry of Motard Letes 11 Docuriver 261s
CatilloLatar Tepavtiloos A Sae loue luw Firs
The Wikro Tewn, 129 viters Sewet fivede vitrob, Mast City

 Poll Nat 69731

## COVER SHEET

| - | - | - | - | - | $\mathbf{6}$ | $\mathbf{0}$ | $\mathbf{3}$ | $\mathbf{1}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

SEC Registration Number

|  |  |  |  |  |  | $\mathbf{I}$ | $\mathbf{R}$ | $\mathbf{C}$ |  | $\mathbf{P}$ | $\mathbf{R}$ | $\mathbf{O}$ | $\mathbf{P}$ | $\mathbf{E}$ | $\mathbf{R}$ | $\mathbf{T}$ | $\mathbf{I}$ | $\mathbf{E}$ | $\mathbf{S}$ | $\mathbf{r}$ |  | $\mathbf{I}$ | $\mathbf{N}$ | $\mathbf{C}$ | . |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | (Company's Full Name)


|  |  |  |  |  |  | $\mathbf{3}$ | $\mathbf{5}$ | $\mathbf{T}$ | $\mathbf{H}$ |  | $\mathbf{F}$ | $\mathbf{L}$ | $\mathbf{O}$ | $\mathbf{O}$ | $\mathbf{R}$ |  | $\mathbf{R}$ | $\mathbf{U}$ | $\mathbf{F}$ | $\mathbf{I}$ | $\mathbf{N}$ | $\mathbf{O}$ |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |


|  | $\mathbf{P}$ | $\mathbf{A}$ | $\mathbf{C}$ | $\mathbf{I}$ | $\mathbf{F}$ | $\mathbf{I}$ | $\mathbf{C}$ |  | $\mathbf{T}$ | $\mathbf{O}$ | $\mathbf{W}$ | $\mathbf{E}$ | $\mathbf{R}$ |  | $\mathbf{6}$ | $\mathbf{7}$ | $\mathbf{8}$ | $\mathbf{4}$ |  | $\mathbf{A}$ | $\mathbf{Y}$ | $\mathbf{A}$ | $\mathbf{L}$ | $\mathbf{A}$ |  | $\mathbf{A}$ | $\mathbf{V}$ | $\mathbf{E}$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | $\mathbf{.}$



GEORGINA A. MONSOD
Contact Person
SEC Form 17-Q

FORM TYPE
Fiscal Year

750-2000
Company Telephone Number

| 1 | 2 | 3 | 1 |
| :---: | :---: | :---: | :---: | :---: |
| Month <br> Fiscal Year | Day |   | Month <br> Annual |

Secondary License Type, If Applicable

|  |  |  |
| :--- | :--- | :--- |



N/A
Amended Articles Number / Section
Total Amount of Borrowings


To be accomplished by SEC Personnel concerned
$\square$
File Number
LCU
$\qquad$
Cashier
$\square$
Remarks: Please use BLACK ink for scanning purposes

```
SEC Number \(\mathbf{6 0 3 1 2}\)
```

File Number $\qquad$

IRC PROPERTIES, INC.
(Company's Full Name)

# 35F Rufino Pacific Tower, 6784 Ayala Avenue, Makati City 

(Company's Address)
(02) 750-2000
(Telephone Numbers)

December 31
(Fiscal Year Ending)
(month and day)

Quarterly Report
Form Type

Amendment Designation (if applicable)

March 31, 2016
Period Ended Date

## Publicly Listed Corporation

(Secondary License Type and File Number)

QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2) (b) THEREUNDER

1. For the quarterly period ended : March 31, 2016
2. Commission Identification Number : 60312 3. BIR Tax Identification Number: $\mathbf{0 0 0 - 4 6 4 - 8 7 6}$
3. Exact name of registran as specified in its charter: IRC PROPERTTES, INC.
4. Provisce, coantry or other jurisdiction of incorpocation or erganization : Metre Manila, Philippines
5. Industry Clastification Code $\square$ (SEC Use Only)
6. Address of registrant's peincipal office

35F Rufino Pacifie Towkr, 6784 Ayala Avenue, Malati City
Postal Code 1223
3. Registrant's teleplone number, inchading area code ;
(0632) 750-2000
9. Former name, former address and former fiscal ycar, if changed since last report

$$
N / A
$$

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Secions 4 and 8 of the RSA

Title of EnchClass
Commen

Number of shares oststanking
1.127,988,964
11. Are any or all of the securities liged oe a Srock Exchange?
Yes [x] No []

If yes, stase the name of sach Stock Exchatge and the chasvies of securities listed therein.

## Philippinc Suck Exchange

$\qquad$
12. Indicate by check mark whether the registram:
(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereander or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines during the preceding twelve (12) months (or for such shonter period that the registrant was required to file sach reports).
Yes [x] No []
(b) has been wabject to such filing requirements for the past ninety (90) dayz.
Yes [x] No []

IRC PROPERTIES, INC. AND SUBSIDIARY
CONSOLIDATED BALANCE SHEETS
(All amounts in Philippine Peso)

|  | MARCH | DEC. 2015 | MARCH |
| :---: | :---: | :---: | :---: |
|  | 2016 | AUDITED | 2015 |


| $\underline{\text { A S S E T S }}$ |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CURRENT ASSETS |  |  |  |  |  |  |
| Cash on hand and in banks | P | 24,072,469 | P | 9,047,223 | P | 17,126,848 |
| Receivables, net |  | 52,663,901 |  | 40,575,504 |  | 5,728,502 |
| Available-for-sale financial assets |  | 620,380 |  | 620,380 |  | 620,380 |
| Prepayments |  | 21,190,164 |  | 31,111,553 |  | 61,786,456 |
| Funds held by custodian bank |  | 15,937,491 |  | 15,907,315 |  | 15,815,002 |
| Land held for development |  | 1,021,565,780 |  | 1,012,316,259 |  | 979,032,919 |
| Real properties held for sale and development |  | 21,402,507 |  | 29,714,419 |  | 938,437 |
| Total current assets | P | 1,157,452,692 | P | 1,139,292,653 | P | 1,081,048,543 |

## NON-CURRENT ASSETS

| Investment property | P | $2,087,771,382$ | P | $2,077,087,128$ | P |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Property and equipment |  | $2,196,171$ |  | $2,274,679$ | $1,167,990$ |
| Other assets | $1,110,679$ | $1,116,403$ | $1,130,516$ |  |  |


| Total non-current assets | P | $2,091,078,231$ | P | $2,080,478,210$ | P | $1,884,007,494$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Total assets |  |  |  |  |  |  |

## LIABILITIES AND EQUITY

## CURRENT LIABILITES

Accounts payable and accrued expenses
Provision for clearing costs
P 62,333,367 P $218,627,809 \quad$ P $265,095,954$

Payable to the Joint Venture
Advances due to others
Notes payable
Subscription payable
Liability for refund of stock rights

| Total current liabilities | P | $745,684,295$ | P | $714,419,667$ | P | $672,861,329$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## NON-CURRENT LIABILITES

Deferred tax liability P 402,455,596 P 402,455,596 P 383,277,995
Provision for clearing costs
608,652,984 608,652,984 627,440,900
Retirement benefit obligation
Total non-current liabilities
P 1,015,071,437
3,962,857
0

Total liabilities
P 1,760,755,732
P 1,729,491,10
P 1,683,580,224

## EQUITY

| Share capital | P | 1,127,113,978 | P | 1,127,113,978 | P | 999,913,978 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Additional Paid-In capital |  | 50,880,000 |  | 50,880,000 |  | - |
| Treasury shares |  | (14) |  | (14) |  | (14) |
| Fair value and other reserves |  | $(8,943)$ |  | $(8,943)$ |  | $(8,943)$ |
| Retained earnings (Deficit) |  | 309,790,173 |  | 312,294,738 |  | 281,570,784 |
| Total equity | P | 1,487,775,194 |  | 1,490,279,759 | P | 1,281,475,805 |
| Total liabilities and equity | P | 3,248,530,923 | P | 3,219,770,869 | P | 2,965,056,037 |

See accompanying Notes to Consolidated Financial Statements
IRC PROPERTIES, INC. AND SUBSIDIARY
STATEMENT OF INCOME AND EXPENSES


IRC PROPERTIES, INC. AND SUBSIDIARY
STATEMENT OF CHANGES IN EQUITY

|  | Quarter Ending March 31 |  |  | Year Ending March 31 |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 | $\mathbf{2 0 1 5}$ |  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |  |  |
|  |  |  |  |  |  |  |  |
| Capital Stock, beginning | P | $1,127,113,978$ | P | $999,913,978$ | P | $1,127,113,978$ | P |
| Additional subscription |  |  |  | - |  |  |  |
| CAPITAL STOCK |  |  |  |  |  |  |  |

ADDITIONAL PAID IN CAPITAL


## RETAINED EARNINGS (DEFICIT)

| Balance beginning | $P 312,294,738$ | $P 283,500,799$ | $P 312,294,738$ | $P 283,500,799$ |
| :--- | :--- | :--- | :--- | :--- | :--- |

Cumulative effect of change in accounting policy for investment property
Prior year adjustment $\quad-\quad-\quad-\quad-$


BALANCE, END
P 1,487,775,194 P1,281,475,806 P1,487,775,194 P 1,281,475,806

STATEMENT OF CASHFLOW

| CASH FLOWS FROM OPERATING ACTIVITIES | Quarter Ending March 31 |  |  |  | Year Ending March 31 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2016 |  | 2015 |  | 2016 |  | 2015 |  |
| (Loss) income for the period | P | $(2,504,564)$ | P | $(1,930,011)$ | P | $(2,504,564)$ | P | $(1,930,011)$ |
| Adjustments for: |  |  |  |  |  |  |  |  |
| Depreciation |  | 115,958 |  | 115,639 |  | 115,958 |  | 115,639 |
| Interest income |  | $(11,978)$ |  | $(48,784)$ |  | $(11,978)$ |  | $(48,784)$ |
| Miscellaneous income |  | - |  | - |  | - |  |  |
| Operating loss before changes in operating assets and liabilities | P | $(2,360,584)$ | P | $(1,863,155)$ | P | $(2,360,584)$ | P | $(1,863,155)$ |
| Changes in operating assets and liabilities (Increase) decrease in: |  |  |  |  |  |  |  |  |
| Receivables |  | $(12,088,397)$ |  | $(829,637)$ |  | $(12,088,397)$ |  | $(829,637)$ |
| Prepayments |  | 9,921,389 |  | (22,326,352) |  | 9,921,389 |  | (22,326,352) |
| Other assets |  | 5,724 |  | 14,932 |  | 5,724 |  | 14,932 |
| Real properties held for sale and dev't |  | 8,311,913 |  |  |  |  |  |  |
| Land held for development |  | $(9,249,521)$ |  | $(4,950,258)$ |  | 9,249,521 |  | $(4,950,258)$ |
| (Decrease) increase in accounts payable and |  |  |  |  |  |  |  |  |
| accrued expenses |  | $(135,636,555)$ |  | 18,264,504 |  | $(135,636,555)$ |  | 18,264,504 |
| (Decrease) increase in payable to JV (Decrease) increase in provision for clearing costs |  | - |  | - |  |  |  |  |
| Advances due to others |  | $(5,252,472)$ |  | - |  | $(5,252,472)$ |  |  |
| Net cash used in operations | P | (146,348,504) | P | (20,188,717) | P | $(146,348,504)$ | P | $(20,188,717)$ |
| Interest received |  | 11,978 |  | 48,784 |  | 11,978 |  | 48,784 |
|  | P | $(146,336,527)$ | P | $(20,139,933)$ | P | $(146,336,527)$ | P | $(20,139,933)$ |
| CASH FLOWS FROM INVESTING ACTIVITIES |  |  |  |  |  |  |  |  |
| Property and equipment |  | $(77,451)$ |  |  |  | $(77,451)$ |  |  |
| Investment property <br> Decrease in provision for clearing cost non current |  | (10,684,254) |  | (10,408,911) |  | (10,684,254) |  | $(10,408,911)$ |
| Net cash (used in) from investing activities | P | $(10,761,705)$ | P | $(10,408,911)$ | P | $(10,761,705)$ | P | $(10,408,911)$ |
| CASH FLOWS FROM FINANCING ACTIVITY |  |  |  |  |  |  |  |  |
| Payment of notes payable |  | $(107,876,522)$ | P | 1,500,000 | P | $(10,876,522)$ | P | 1,500,000 |
| Subscription payable |  | 280,000,000 |  |  |  | 280,000,000 |  | - |
| Additional paid in capital |  |  |  |  |  |  |  | - |
| Advances due to / from others |  | - |  |  |  | - |  | - |
| Net cash generated from financing activities |  | 172,123,478 | P | 1,500,000 | P | 172,123,78 | P | 1,500,000 |
| NET INCREASE (DECREASE) IN CASH ON CASH ON HAND AND IN BANKS | P | 15,025,246 | P | $(29,048,844)$ | P | 15,025,246 | P | $(29,048,844)$ |

CASH ON HAND AND IN BANKS

| Beginning balance |  | $9,047,223$ |  | $46,175,692$ |  | $9,047,223$ | $46,175,692$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Balance, September 30 | P | $24,072,468$ | P | $17,126,848$ | P | $24,072,468$ | P |

## IRC PROPERTIES, INC. AND SUBSIDIARY

AGING OF ACCOUNTS RECEIVABLE
As of March 31, 2016

## Amount 1-30 days Over 30 days Over 60 days Over 90 <br> days

## NON-TRADE

LGTM Corporation
TRADE

| Hundred Lake Dev't. Corp. | - | - |  |  |
| :---: | :---: | :---: | :---: | :---: |
| SUB-TOTAL | - | - |  | - |
| OTHERS |  |  |  |  |
| Receivable from JV | 2,599,529 |  |  | 2,599,529 |
| Receivable from HDMF | 2,375,160 | 2,375,160 |  |  |
| Advances to M. Carsula | 782,341 |  |  | 782,341 |
| Advances to officer/ employees | s 284,135 | 284,135 |  |  |
| Refundable cash bond | 971,820 |  |  | 971,820 |
| Advances to affiliates | 183,090 |  |  | 183,090 |
| Other Receivable | 486,420 | 486,420 |  |  |
| Advances for liquidation | 4,100,406 | 4,100,406 |  |  |
| Advances to CLTSJLO | 125,000 |  | 125,000 |  |
| Advances to VGP Const | 21,173,000 |  |  | 21,173,000 |
| Advances to Greenroof Corp | 19,583,000 |  |  | 19,583,000 |
| TOTAL 52 | 2,663,901 | 7,246,121 | 125,000 | 45,292,780 |

Less: Allowance for
Probable loss
RECEIVABLE- NET $\quad \mathbf{5 2 , 6 6 3 , 9 0 1} \quad \mathbf{7 , 2 4 6 , 1 2 1} \quad-\quad \mathbf{1 2 5 , 0 0 0} \quad \mathbf{4 5 , 2 9 2 , 7 8 0}$

## 1. Corporate Information

IRC Properties, Inc. (Parent Company) and Interport Development Corporation (IDC), (collectively referred to as the "Company"), both domestic corporations were incorporated on February 24, 1975 and December 21, 1993, respectively. The Parent Company is primarily involved in the acquisition, reclamation, development or exploitation of land, forests, minerals, oil, gas and other resources. IDC is primarily involved in the acquisition and selling of real estate of all kinds or hold such properties for investment purposes.

The clearing of Binangonan property is still the focus of the Company's operations with the goal of completely freeing from third party claims 480 hectares of the 2,043 hectare property. It is still addressing the Supreme Court's decision on November 21, 1991 declaring that the Company's ownership of the titles shall be "subject to the herein declared superior rights of bonafide occupants therein with lengths of possession which had ripened to ownership, the latter to be determined in an appropriate proceeding". In view of this, the Company has estimated that out of a total 2,043 hectares, 700 hectares can still be recovered from claimants. Although conservatively, the Company has recognized only 480 hectares in its books because this is the area the Company has ascertained to be recoverable in the short term.

On April 1, 2016, Top Consult Incorporated released an appraisal report on the said property with a corresponding fair value of P1000.00/m2 as of December 31, 2015 totalling to P19.085 Billion from previous appraisal of 18.951 conducted by Royal Asia Appraisal Corporation.

The Group entered into joint development agreements with two local real estate developers to develop an estimated 29 hectares of clean Binangonan properties. Moreover, the Group is actively in the process of clearing and re-titling the large portion of the property in Binangonan for future developments (Notes 10 and 11).

On July 9, 2014, the Group entered into a joint development agreement with a foreign investor for the development of a four-hectare housing project, the Group's third residential development within its Binangonan property.

On September 10, 2013, the Company entered into a Contract to Sell with Hundred Lake Development Corporation, whereby the company agreed to sell its land located in Binangonan, Rizal, with an area of 183,729 square meters at $\mathrm{P} 475 / \mathrm{m} 2$. The company received P75 million as down payment upon execution of the Contract to Sell and the balance of P12,271,275.00 was fully collected in 2014 upon transfer of the property to the buyer.

As at December 31, 2014, the Group's negotiations with a leading local real estate developer relative to the acquisition of a portion of the 2,000-hectare Binangonan lot have not materialized. The deal is expected to be completed this year. The Group believes that the entry of the leading local real estate developer will jumpstart the development of a new mixed-use community south of Metro Manila.

The Eastridge project (Trocadero Residences) has been deferred until the Group finds a more opportune moment to develop a mix of condominium and townhouses within a 134 hectare property also in its Binangonan property adjacent to Thunderbird Resort and Casino and the 18 -hole Eastridge Golf Club.

As at December 31, 2014, 164.70 hectares are ready for immediate development (2013-142.54 hectares).

No amount is spent on research and development activities for the last three (3) fiscal years.
The Company posted a net income of $£ 58.153$ million for this quarter and accumulated gains (losses) amounting to $£ 62.137$ million, $£ 46.7$ million and $£ 323$ million as of September 2015, December 31, 2014 and 2013, respectively.

The registered office of the Company is located at 35F Rufino Pacific Tower, 6784 Ayala Avenue, Makati City. As of this quarter, the company has twelve employees and accordingly has not accrued any retirement since it is not required under RA 7641.

## 2. Summary of Significant Accounting Policies

## Basis of Preparation

The consolidated financial statements of the Company have been prepared in accordance with Philippine Financial Reporting Standards (PFRS). The term PFRS in general includes all applicable PFRS, Philippine Accounting Standards (PAS) and Interpretations of the Philippine Interpretations Committee (PIC), Standing Interpretations Committee (SIC) and International Financial Reporting Interpretations Committee (IFRIC) which have been approved by the Financial Reporting Standards Council (FRSC) and adopted by SEC.

The consolidated financial statements have been prepared under the historical cost convention, as modified by the revaluation of available-for-sale financial assets and investment property.

## Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS includes Philippine Accounting Standards (PAS) and interpretations issued by the Financial Reporting Standards Council and adopted by SEC.

## Basis of Consolidation

The consolidated financial statements comprise the financial statements of Parent Company and IDC, a $100 \%$-owned subsidiary as of September 30, 2015 and December 31 2014. The Subsidiary's financial statements are prepared for the same reporting period as the Parent Company. The Company uses uniform accounting policies.
(a) Subsidiary

Subsidiary is an entity (including special purpose entities) over which the Company has the power to govern the financial and operating policies and generally accompanying a shareholding of more than one half of the voting rights. The existence and effect of potential voting rights that are currently exercisable or convertible are considered when assessing whether the Company controls another entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Company. They are de-consolidated from the date that control ceases.

Inter-company transactions, balances and unrealized gains on transactions between the Parent Company and the subsidiary are eliminated. Accounting policies of the subsidiary have been changed where necessary to ensure consistency with the policies adopted by the Company.

## Cash on hand and in banks

Cash on hand and in banks consist of cash on hand and deposits held at call with banks.

## Financial assets

The Company classifies its financial assets in to the following categories: loans and receivables, held-to-maturity financial assets and available-for-sale financial assets. The classification depends on the purpose for which the financial assets were acquired. Management determines the classification of its financial assets at initial recognition.

## Classification

## (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance sheet date. These are classified as non-current assets. The Company's loans and receivables comprise of receivables, prepayments, funds held by custodian bank and cash on hand and in banks in the consolidated balance sheet.

## (ii) Held-to-maturity investments

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities - other than those that meet the definition of loans and receivables that management has the positive intention and ability to hold to maturity, but excluding those which were intended to be held for an undefined period.

The Company did not hold financial assets in this category.

## (iii)Available-for-sale financial assets

Available-for-sale financial assets are non-derivatives that are either designated in this category or not classified in any of other categories of financial assets.

## Initial recognition and derecognition

Regular purchases and sales of investments are recognized on trade-date - the date on which the Company commits to purchase or sell the asset. Investments are initially recognized at fair value plus transaction costs for all financial assets not carried at fair value through profit or loss. Financial assets carried at fair value through profit or loss is initially recognized at fair value, and transaction costs are expensed in the statement of income. Investments are derecognized when the rights to receive cash flows from the investments have expired or have been transferred and the Company has transferred substantially all risks and rewards of ownership.

The company decided not to early adopt PFRS 9 (2009) or PFRS (2010):
(i) After consideration of the result of its impact evaluation, the company decided not to early adopt either PFRS 9 (2009) or PFRS 9 (2010) for its 2013 annual financial reporting because the adoption of this standard is not expected to have a material impact on the

Group's financial statements which only addresses classification, measurement and recognition of financial assets and financial liabilities.
(ii) As such, the company conduct early in 2015 another impact evaluation using outstanding balances as of 31 December 2014.

## Subsequent measurement and determination of fair value

Available-for-sale financial assets are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortized cost using the effective interest method. Unrealized gains and losses arising from changes in the fair value of non-monetary securities classified as available-for-sale are recognized in equity. When securities classified as available-forsale are sold or impaired, the accumulated fair value adjustments recognized in equity are included in the statements of income as net realized gains or losses on financial assets.

Changes in the fair value of monetary securities denominated in a foreign currency and classified as available-for-sale are analyzed between translation differences resulting from changes in the amortized cost of the security and other changes in the carrying amount of the security. The translation differences on monetary securities are recognized in profit or loss; translation differences on nonmonetary securities are recognized in equity. Changes in the fair value of monetary and non-monetary securities classified as available-for-sale are recognized in equity.

Interest on available-for-sale securities calculated using the effective interest method is recognized in the statement of income. Dividends on available-for-sale equity instruments are recognized in the statement of income when the Company's right to receive payments is established.

The fair values of quoted investments are based on current bid prices. If the market for a financial asset is not active, the Company establishes fair value by using valuation techniques. These include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis and option pricing models making maximum use of market inputs and relying as little as possible on entity-specific inputs.

## Impairment

## (i) Assets carried at amortized cost

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. Individually significant financial assets are tested for impairment if there are indicators of impairment. Impairment is measured on a portfolio basis when there is indication of impairment in a group of similar assets (with similar credit characteristics) and impairment cannot be identified with an individual asset within the group. An asset that is deemed impaired on an individual basis is not subsequently included in any group of assets that is tested for impairment on a portfolio basis.

The amount of impairment loss is measured as the difference between the financial asset's carrying amount and the present value of estimated future cash flows discounted at the asset's original effective interest rate (recoverable amount). The calculation of recoverable amount of a collateralized financial asset reflects the cash flows that may result from foreclosure less costs of obtaining and selling the collateral, whether or not foreclosure is probable. Impairment loss is recognized in the statements of income and the carrying amount of the asset is reduced through the use of an allowance.

Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is
based and to remove the effects of conditions in the historical period that do not currently exist. The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

An impairment charge is reversed subsequently by adjusting the allowance account if the decrease in impairment loss can be related objectively to an event occurring after the impairment loss is recognized. The amount of reversal is recognized in the statements of income in the impairment charge for credit losses.
(i) Assets classified as available-for-sale

A significant or prolonged decline in the fair value of available-for-sale securities below cost is considered in determining whether the securities are impaired. The cumulative loss (difference between the acquisition cost and the current fair value) is removed from equity and recognized in the statement of income when the asset is determined to be impaired. Impairment losses recognized on equity instruments are not reversed through the statement of income. If, in a subsequent period, the fair value of a debt instrument classified as available-for-sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognized, the impairment loss is reversed through the statement of income.

## Receivables

Receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market and where management has no intention of trading.

Receivables are recognized initially at fair value and subsequently measured at amortized cost using the effective interest method, less provision for impairment. A provision for impairment of receivables is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. The amount of provision is the difference between the receivable's carrying amount and the present value of estimated future cash flows, discounted at the effective interest rate. The carrying amount of the asset is reduced through the use of an allowance and the amount of the loss is recognized in the statements of income. Bad debts are written-off in the year they are determined to be uncollectible.

## Investment property and Land held for development

Investment property is defined as property (land or a building - or part of a building - or both) held (by the owner or by the lessee under a finance lease) to earn rentals or for capital appreciation or both, rather than for: (a) use in the production of supply of goods or services or for administrative purposes; or (b) sale in the common course of business.

The Company's investment property, principally comprising of properties in Binangonan, Rizal are held for capital appreciation and is not occupied by the Company. Investment property was previously carried at cost, including transaction costs.

In 2008, with management's desire to reflect the true value of its properties in the balance sheet, the Company adopted fair value model in accounting its investment properties. The change has been applied retroactively. Increase in fair value of Binangonan property was again carried in 2012 due to developments on the property. Please see Note 11.

After initial recognition, investment property is carried at fair value as determined by an independent firm of appraiser. Fair value is based on market data approach, adjusted, if necessary, for any difference in the nature, location or condition of the specific asset. If this information is not available, the Company uses alternative valuation methods such as recent prices on less active markets or discounted cash flow projections. These valuations are reviewed annually by the independent appraiser. Investment property that is being redeveloped for continuing use as investment property or for which the market has become less active continues to be measured at fair value.

Subsequent expenditure is charged to the asset's carrying amount only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance costs are charged to the income during the financial period in which they are incurred.

Changes in fair values are recorded in the statement of income.
If an investment property becomes owner-occupied, it is reclassified as property and equipment, and its fair value at the date of reclassification becomes its cost for accounting purposes. Property that is being constructed or developed for future use as investment property is classified as property and equipment and stated at cost until construction or development is complete. At that time, it is reclassified and subsequently accounted for as investment property.
164.7 hectares of the Binangonan property is intended for development as of September 30, 2015. The cost of such property and development cost is presented as land held for development.

## Property and equipment

Property and equipment are stated at historical cost less accumulated depreciation and amortization and impairment, if any. Historical cost includes expenditures that are directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. All other repairs and maintenance are charged to income during the year in which they are incurred.

Depreciation is calculated using the straight-line method over the estimated useful lives of the related assets as follows:

Office equipment
Furniture and fixtures
Transportation equipment
Communication equipment

3 years
5 years
5 years
5 years

The assets' residual values and useful lives are reviewed, and adjusted if appropriate, at each balance sheet date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount of the asset and are included in the statements of income.

## Impairment of non-financial assets

Assets that have an indefinite useful life, for example land, are not subjected to depreciation or amortization and are tested annually for impairment. Assets that have definite useful life are subjected to depreciation or amortization and are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset's carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset's fair value less costs to sell and value in use. For purposes of assessing impairment, assets are grouped at the lowest levels for which there are separately identifiable cash flows (cash-generating units). Non-financial assets that are impaired are reviewed for possible reversal of the impairment at each reporting date.

## Accounts payable and accrued expenses

Accounts payable and other liabilities are recognized in the period in which the related money, goods or services are received or when a legally enforceable claim against the Company is established. These are recognized initially at fair value and subsequently measured at amortized cost using effective interest method.

## Borrowings and borrowing costs

Borrowings are recognized initially at fair value, net of transaction costs incurred. Borrowings are subsequently stated at amortized cost; any difference between the proceeds (net of transaction costs) and the redemption value is recognized in the statement of income over the period of the borrowings using the effective interest method.

Borrowing costs are generally recognized as expense in the year in which these costs are incurred, except those borrowing costs that are directly attributable to the development of the Company's properties which are capitalized as part of "Investment property" account.

The capitalization of borrowing costs commences when the expenditures and borrowing costs for the development of the project are being incurred and activities that are necessary to prepare the property for their intended use or sale are in progress. It is suspended during extended periods in which active development of the property is interrupted and ceases when substantially all the activities necessary to prepare the property for their intended use or sale are complete.

## Income tax

(a) Deferred income tax

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction that at the time of the transaction affects neither accounting nor taxable profit or loss. Deferred income tax is determined using tax rates that have been enacted or substantially enacted at the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognized for all deductible temporary differences to the extent that it is probable that future taxable income will be available against which the temporary differences can be utilized.

The Company reassesses at each balance sheet date the need to recognize previously unrecognized deferred income tax asset.
(b) Recent tax laws

On December 20, 2008, Revenue Regulations No. 16-2008 on the Optional Standard Deduction (OSD) was approved and implemented. The regulation prescribed the rules for the OSD application by corporations in the computation of their final taxable income. For corporations, OSD shall be $40 \%$ based on gross income; "cost of goods sold" and "cost of services" will be allowed to be deducted from gross sales.

On February 18, 2010, the BIR issued Revenue Regulations No. 2-2010. It requires a taxpayer who avails of the OSD in the first quarter of its taxable year to claim the same OSD in determining its taxable income for the rest of the year, including the final annual income tax return. Likewise, a taxpayer who avails of the itemized deduction in the first quarter of its taxable year or fails to file an income tax return for the first quarter of the taxable year shall have to claim the itemized deduction in determining the taxable income for the rest of the year, including the final income tax return. The amendment is applicable beginning annual period ended December 31, 2009.

The Company did not avail of the OSD for purposes of income tax calculation in 2014 and 2013.

## Provisions

Provisions are recognized when the Company has a present legal or constructive obligation as a result of past events, it is more likely than not that an outflow of resources will be required to settle the obligation, and the amount can be reliably estimated. Provisions are not recognized for future operating losses.

Provisions are measured at the present value of management's best estimate of the expenditure required to settle the obligation at the balance sheet date. The discount rate used to determine the present value reflects current market assessments of the time value of money and the risks specific to the obligation.

## Share capital

## a. Common Shares

Common shares are classified as equity.

## b. Treasury shares

Where any member of the Company purchases the Parent Company's equity share capital (treasury shares), the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the Parent Company's equity holders until the shares are cancelled, reissued or disposed of. Where such shares are subsequently sold or reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the Parent Company's equity holders.

## Revenue and expense recognition

The Company recognizes revenue when the amount of revenue can be reliably measured, it is possible that future economic benefits will flow into the Company and specific criteria have been met for each of its activities as described below.

## (a) Interest income and expense

Interest income and expense are recognized in the statement of total comprehensive income for all interest-bearing financial instruments using the effective interest method.

The effective interest method is a method of calculating the amortized cost of a financial asset or a financial liability and of allocating the interest income or interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or when appropriate, a shorter period to the net carrying amount of the financial asset or financial liability.

When calculating the effective interest rate, the Group estimates cash flows considering all contractual terms of the financial instrument but does not consider future credit losses. The calculation includes all fees paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

Once a financial asset or a group of similar financial assets has been written down as a result of an impairment loss, interest income is recognized using the rate of interest used to discount future cash flows for the purpose of measuring impairment loss.

Interest income on bank deposits is recognized when earned.

## (a) Dividend income

Dividend income is recognized when the right to receive payment is established.

## (c) Other income

Other income is recognized when earned.
(d) Expenses

Operating expenses are recognized when they are incurred.

## Leases

(a) The Company is the lessor.

Properties leased out under operating leases are included in investment property in the consolidated balance sheets. Lease income is recognized over the term of the lease on a straight-line basis.
(b) The Company is the lessee

Leases, where a significant portion of the risks and rewards of ownership are retained by another
party, the lessor, are classified as operating leases. Payments, including prepayments, made under operating leases (net of any incentives received from the lessor) are charged to income on a straight-line basis over the period of the lease.

## Foreign currency transactions and translation

(a) Functional and presentation currency

Items included in the Company's financial statements are measured using the currency of the primary economic environment in which the entity operates (the "functional currency"). The Company's financial statements are presented in Philippine Peso, which is the Company's functional and presentation currency.
(b) Transactions and balances

Foreign currency transactions are translated into Philippine Peso using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognized in the statements of income.

## Earnings (loss) per share

Earnings (loss) per share is computed by dividing the net income (loss) by the weighted average number of shares outstanding during the year adjusted to give retroactive effect to any stock dividends declared during the year.

Basic earnings per share is calculated by dividing the profit attributable to equity holders of the Company by the weighted average number of common shares outstanding during the year.

Diluted earnings per share is computed by adjusting the net income for the year attributable to common shareholders and the weighted average number of shares for the effects of all dilutive potential common shares.

There are no dilutive potential common shares as of September 30, 2015.

## Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is the person or group that allocates resources to and assesses the performance of the operating segments of an entity. The Parent Company has determined its President as its chief operating decision maker.

In view of the current status of the Company's operation which primarily is the ongoing developments of a portion of its land in Binangonan, the performance of the Group is being assessed as a single unit. Consequently, detailed segment reporting as required under PFRS 8 is deemed not relevant.

## Related party transactions and relationships

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercise significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or
among entities, which are under common control with the reporting enterprise, or between, and/or among the reporting enterprises and their key management personnel, directors, or their shareholders. In considering each possible related party relationship, attention is directed to the substance of the relationship, and not merely the legal form.

## Financial risk management

The Company's activities are exposed to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. The Company's overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on the Company's financial performance.

The management, under the direction of the Board of Directors of the Company is responsible for the management of financial risks. Its objective is to minimize the adverse impacts on the Company's financial performance due to the unpredictability of financial markets.

## Market risk

a. Currency risk

The Company's transactions are generally denominated in Philippine Peso. The Company therefore is not exposed to significant foreign exchange risk.
b. Price risk

The Company is not exposed to significant price risk in its investments in equity securities classified as available-for-sale financial assets having a carrying amount of only P620,380. (See Note 7).
c. Interest rate risk

The Company's borrowings bear fixed interest rates and are carried at amortized cost. It is not exposed to either cash flow or fair value interest rate risk.

## Credit risk

The Company takes on exposure to credit risk, which is the risk that a counter party will cause a financial loss to the Company by failing to discharge an obligation. Significant changes in the economy, or in the prospects of a particular industry segment that may represent a concentration in the Company's portfolio, could result in losses that are different from those provided for at the reporting date.
a. Maximum exposure to credit risk

The Company's maximum exposure to credit risk consists of the Company's cash in banks as of March 31, 2016 of P 23,957,469 (2015-P17,036,848) and funds held by custodian bank of P15,937,491 (2015 - P15,815,002).

The remaining balances of cash on hand and in banks represent cash on hand of P115, 000 and P90,000 in 2016 and 2015 respectively.

## b. Cash in banks

The Company manages credit risk on its cash in banks by depositing in banks that qualified in the criteria of the Company. Some of these criteria are stability, financial performance, industryaccepted ratings, quality, diversity and responsiveness of products and services.

The Company's cash in banks are deposited in universal banks.
c. Receivables

Fully performing accounts receivable at March 31, 2016 represents receivable from sale of land, advances to joint venture, employees and others.

The impaired receivables are not collateralized and are long overdue. Debtors are mainly individuals without credit history reference.

## d. Refundable deposits

Refundable deposits are considered highly recoverable as the counterparty is assessed to have strong capacity to meet its obligation.

## Liquidity risk

Liquidity risk is the risk that the Company will be unable to meet its payment obligations associated with its financial liabilities when they fall due. The consequence may be the failure to meet obligations to repay creditors and fulfil commitments.

As of March 31, 2016 and December 31, 2015, apart from clearing costs (Note 14), the Company does not require intensive working capital requirements given that the Company is in joint venture agreements with developers to undertake the development of the Company's 30 hectare land in Binangonan.

On April 14, 2010, the Philippine Stock Exchange has approved the Parent Company's stock rights offering and has accumulated a total of P399 million to partially fund the development and construction of real estate development projects in its property in the municipality of Binangonan, Rizal and to repay its maturing loans.

On September 10, 2013, the company sold its 183,729 sqm of raw land to Hundred Lake Development Corporation for a total consideration of P87, 271,275. The company received P75 million as down payment upon execution of the Contract to Sell and the balance of P12,271,275.00 was fully collected in 2014 upon transfer of the property to the buyer.

The maturities of financial assets and liabilities at March 31, 2016 and December 31, 2015 are detailed as follows:

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Assets |  |  |
| Cash on hand and in bank | $24,072,469$ | $9,047,223$ |
| Receivables, net | $52,663,901$ | $40,575,504$ |
| Available-for-sale financial assets | 620,380 | 620,380 |
| Funds held by custodian bank | $15,937,491$ | $15,907,315$ |
| Total financial assets | $93,294,241$ | $66,150,422$ |
| Liabilities |  |  |
| Accounts Payable and Accrued expenses | $62,333,367$ | $218,627,809$ |
| Notes payable | $185,993,378$ | $293,869,900$ |
| Advances due to others | $91,166,947$ | $75,761,532$ |
| Advances due to the Joint Venture |  |  |
| Liability for refund of stock rights subscription | $15,937,491$ | $15,907,315$ |
| Total financial liabilities | $355,431,183$ | $604,166,556$ |

All financial assets and liabilities are current as at reporting dates.
Funding of maturing obligation will come either from future sale of developed properties or additional advances from shareholders.

## Fair value of financial assets and liabilities

The table below summarizes the carrying amounts and fair values of those financial assets and liabilities at March 31, 2016 and December 31, 2015 presented in the balance sheets at fair value.

|  | Carrying Value/Fair Value |  |
| :--- | ---: | ---: |
|  | 2015 | 2014 |
| Financial assets |  |  |
| Cash on hand and in bank | $24,072,469$ | $9,047,223$ |
| Receivables, net | $52,663,901$ | $40,575,504$ |
| Available-for-sale financial assets | 620,380 | 620,380 |
| Funds held by custodian bank | $15,937,491$ | $15,907,315$ |
| Financial liabilities |  |  |
| Accounts payable and accrued expenses | $93,294,241$ | $218,627,809$ |
| Notes payable | $62,333,367$ | $293,869,900$ |
| Advances due to others | $185,993,378$ | $75,761,532$ |
| Advances due to the Joint Venture |  | - |
| Liability for refund of stock rights subscription | $91,166,947$ | $15,907,315$ |

The fair values of accounts payable and accrued expenses, advances due to others and notes payable are approximately equal to their carrying amounts due to the short-term nature of the transactions.

## 4. Capital management

The Company's objectives when managing capital are to safeguard the Company's ability to continue as a going concern, so that it can provide returns to its shareholders and to maintain an optimal capital structure to reduce its cost of capital. For this purpose, capital is represented by total equity as shown in the balance sheets.

In order to maintain or adjust the capital structure, the Group may return capital to shareholders, issue new shares or sell assets to reduce debt.

The Company's main objective is to ensure it has adequate capital moving forward to pursue its major land development and housing projects.

In April 14, 2010, the Philippine Stock Exchange has approved the Parent Company's stock rights offering. This strengthens the Company's capital position in preparation for its planned development projects in the near future.

There are no externally imposed capital requirements on the Company.

## 5. Critical accounting estimates, assumptions and judgments

Management makes estimates and assumptions concerning the future. The resulting accounting estimates will, by definition, seldom equal the related actual results. The estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are outlined below.

## Significant estimates

## (a) Estimate of fair value of investment properties

The best evidence of fair value is current prices in an active market for similar assets. In the absence of such information, the Company determines the amount within a range of reasonable fair value estimates. In making its judgment, the Company makes use of independent appraiser to determine the fair value of its investment property.

The following are the significant assumptions used by the independent appraiser to calculate the investment properties of the Company.
(i) current prices in an active market for properties of different nature, condition or location, adjusted to reflect those differences;
(ii) recent prices of similar properties in less active markets, with adjustments to reflect any changes in economic conditions since the date of the transactions that occurred at those prices; and

The Company's Binangonan property has an estimated market value of $\mathrm{P} 1,000$ per square meter, as of March 31, 2015 and December 31, 2015.

Management expects that the value of the Binangonan property will increase significantly when clearing and horizontal developments are undertaken in the very near future.
The Company considers that it is impracticable to discuss with sufficient reliability the possible effects of sensitivities surrounding the estimation of the fair value of investment property as the major assumptions used may differ significantly. With this, it is reasonably possible, based on
existing knowledge, that the outcomes within the next financial year are different from assumptions could require a material adjustment to the carrying amount of investment property.

## (b) Estimate of clearing costs

As discussed in Note 14, the Supreme Court affirmed the validity of the Company's titles over its Binangonan property. The total land area is approximately 2,043 hectares. However, due to a
number of factors, including the recognition of Supreme Court over the superior rights of the bonafide occupants as well as potential challenges in clearing and re-titling of this large area of land, management has estimated that only 480 hectares is expected to be recovered/cleared and retitled in the name of the Company as of March 31, 2016 and December 31, 2015.

Given the above, management has estimated total clearing and re-titling costs to be approximately the same for March 31, 2016 and December 31, 2015 amonting to P718,906,095. This estimate is discounted at $6 \%$ and is expected to be cleared within 8 years. The company will be in charge in clearing the land at an estimated cost of $250-300$ per square meter.

The Company considers that it is impracticable to discuss with sufficient reliability the possible effects of sensitivities surrounding the provision for clearing costs as the major assumptions used may differ significantly. With this, it is reasonably possible, based on existing knowledge, that the outcomes within the next financial year are different from assumptions could require a material adjustment to the carrying amount of provision for clearing costs.

## (c) Judgment

## Recognition of deferred income tax assets (Note 19)

Management reviews at each reporting date the carrying amounts of deferred income tax assets. The carrying amount of deferred income tax assets is reduced to the extent that it is no longer probable that sufficient taxable profit will be available against which the related tax assets can be utilized. Management believes that the non-recognition of deferred income tax assets in 2011 of P22, 004,028 (2010-P29, 063,464; 2009-P29, 395,006) is appropriate due to the Company's limited capacity to generate sufficient taxable income.

## 6. Receivables

Receivables at March 31, 2016 and December 31, 2015 consist of:

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Receivables from sale of land | - | - |
| Receivables from joint venture | $2,599,529$ | $3,200,747$ |
| Receivables from quitclaim agreements | $-\overline{-}$ | - |
| Advances subject to liquidation | $4,225,406$ | $3,695,790$ |
| Advances contractor | $21,638,750$ | $10,465,750$ |
| Advances to joint venture | $19,583,000$ | $19,583,000$ |
| Others | $4,617,216$ | $3,630,217$ |
|  | $52,663,901$ | $40,575,504$ |
| Less provision for impairment | - | - |
|  | $52,663,901$ | $40,575,504$ |

Receivable from joint venture represents receivable arising from the Group's share of the proceeds of sold units and receivable from Home Development Mutual Fund for 3\% and 5\% retention on power and water supply. And the other receivables are from the advances to Dell Equipment \& Construction Corp., \& for the Cash Bond.

## 7. Available-for-sale financial assets

The account at March 31, 2016 and December 31, 2015 consists of:

|  | 2015 | 2014 |
| :--- | ---: | ---: |
| Listed | 2,880 | 2,880 |
| Not listed | 626,443 | 626,443 |
|  | 629,323 | 629,323 |
| Allowance for impairment losses | $(8,943)$ | $(8,943)$ |
|  | 620,380 | 620,380 |

Listed available-for-sale financial assets pertain to an insignificant number of equity shares held with a publicly listed universal bank. Unlisted available-for-sale financial assets pertain to club membership and equity shares.

There are no available-for-sale financial asset additions and disposals at June 30, 2015 and 2014. The shares can be sold if price is commercially acceptable to the Group.
8. Prepayments

This account at March 31, 2016 and December 31, 2015 consists of:

|  | 2015 | 2015 |
| :--- | ---: | ---: |
| Creditable withholding tax | $13,722,268$ | $13,722,268$ |
| Input taxes | $6,853,784$ | $5,712,557$ |
| Prepaid insurance | 77,588 | 77,588 |
| Prepaid taxes |  |  |
| Others | 536,524 | $11,599,141$ |
|  | $21,190,164$ | $31,111,554$ |

## 9. Funds Held by Custodian Bank

The account represents restricted fund from the proceeds of the Parent Company's stock rights offering in 1996 which were deposited with a local custodian bank. The local custodian bank is responsible for monitoring withdrawals or disbursements from the funds, and ensuring that all withdrawals and orders for payment made are in connection with, or relating to, any of the purposes specified in the work program submitted by the Parent Company to the SEC in connection with the stock rights offering.

The balance of funds held by custodian bank at March 31, 2016 and December 31, 2015 consists of:

|  | 2016 | 2015 |
| :---: | :---: | :---: |
| Special savings deposit | $15,912,318$ | $15,888,000$ |


| Receivables | 36,912 | 27,583 |
| :--- | ---: | ---: |
| Savings deposit | 10,115 | 10,725 |
| Payables | $(21,854)$ | $(18,994)$ |
|  | $15,937,491$ | $15,907,315$ |

Following SEC's order to refund the money, the proceeds have been presented as liability in the balance sheet. The Company does not have legal right to defer payment beyond one year, hence, presented as current liability.

There were no withdrawals from the fund during the period and 2014 (2013- nil)

## 10. Land Held for Development

Land held for development at March 31, 2016 and December 31, 2015 consists of:

|  | 2015 |  |
| :--- | :---: | :---: |
| Balance at January 1 | $1,012,316,259$ | $974,082,661$ |
| Additions, including capitalized interest | $17,705,383$ | $43,853,355$ |
| Reversal of capitalized cost |  | - |
| Sold or transferred to completed lots | $1,021,565,862)$ | $(5,619,757)$ |
| Balance at December 31 | $1,012,316,259$ |  |

In 2010, the Group entered into a joint development project with a third party developer to develop social housing units (the Project). Under the agreement, the Group shall contribute 15.1248 hectares of cleared lots to the Project while the developer will undertake all the necessary construction, including the application for permits. The developer shall also act as the principal agent for the sale of finished housing units. The Group shall receive, as its share in the Project, an amount equivalent to $12 \%$ of the total units sold. Total share of the Group from sold units amounted to P11.6 million for the year ended December 31, 2014 (2013- P15.9 million). Total cost of lots sold amounted to P5.8 million (2013- P8.4 million).

Reversal for 2014 is to close the recorded payable to PrimeEast Properties.
Relative to agreement with Wedgemore Property, a subsidiary of Ayala Land, Inc., legal due diligence of titles and tax declarations are being conducted. Reclassification for the Phase 1-A lots has been applied with the Binangonan Local Government and awaiting approval. Total cost of reclassification and DAR conversions for additional areas covered in the supplement to the Memorandum of Agreement with Wedgemore amounting to P 4.98 million are being capitalized in the Land held for development.

On July 9, 2014, the Group entered into a joint development agreement with a foreign investor for the development of a four-hectare housing project, the Group's third residential development within its Binangonan property. As of September 31, 2015, the summary of progress of Land Development for Road Tracing is $73 \%$, Roads Completed is $9.54 \%$, \& Drainage is $12 \%$, and the total reserved units are 175 with a total contract price of P153, 525,200.

Real properties held for sale and development amounting to P938,437 (2013- P938,437) represents completed and fully developed lots under the joint venture agreement.

## 11. Investment Properties

Following are the fair values of the Company's investment property at March 31, 2016 and December 31, 2015:

| Binangonan property | Mar 31, 2016 | Dec. 31, 2015 |
| :--- | :---: | :---: |
|  | $2,087,771,382$ | $2,077,087,128$ |

The Company's investment property as at December 31, 2015 and 2014 is situated in Binangonan, Rizal with fair value amounting to P2.077 billion (2014-P1.870 billion). The property was acquired in 1978 primarily for the development of a subdivision project. These properties have a total area of about 2,043 hectares and were registered in the Company's name under various Transfer Certificate of Titles.

On November 21, 1991, the Supreme Court affirmed previous decisions by the Court of Appeals and the Regional Trial Court confirming the validity of the Group's titles over its Binangonan property. However, in the same Supreme Court decision, it was also declared that the Group's ownership of the titles shall be subject to the declared superior rights of bonafide occupants with registered titles within the area covered by the questioned decree and bonafide occupants therein with lengths of possession which had ripened to ownership. The area of present claimants to certain parcels of land within the Group's titled property is currently being identified and verified by the Group's legal counsel. As of September 30, 2015, the Group estimates to incur over P630, 841,917 (2013 - P630, 841,917) in connection with the settlement of titles with bonafide occupants as well as land clearing in the Binangonan property as discussed above.

Total borrowing costs capitalized at March 31, 2016 amounts to P 172,716,509 (2015 P163,367,684).

The movements in fair value of investment property at March 31, 2016 and December 31, 2015 are summarized as follows:

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Balance at January 1 | $2,077,087,128$ | $1,870,759,079$ |
| Additions, including capitalized interest | $10,690,680$ | $42,238,745$ |
| Clearing cost on additional recoverable hectares |  | $35,000,000$ |
| Clearing cost adjustment |  | $64,089,304$ |
| Disposal of property | $2,087,771,382$ | $1,773,259,079$ |
| Total |  | $65,000,000$ |
| Fair value gain (loss) | $2,087,771,382$ | $2,077,087,128$ |
| Fair value |  |  |

Increase in fair value of the investment property is due to ongoing developments on the property. The fair value is expected to increase significantly when all development plans are completed. Additions refer to capitalized borrowing costs resulting from the said developments and clearing costs for farmer beneficiaries.

Deductions refer to the cost of 18.37 hectares of raw land sold to Hundred Lake Development Corporation which is recorded at appraised value of P650 per square meter. The property was sold on September 10, 2013 at P475 per square meter. The Group received P75 million as down
payment upon execution of the Contract to Sell and the balance of P12,271,275 was fully collected in 2014 upon transfer of the property to the buyer.

On December 29, 2010, the Company entered into an agreement with PrimeEast under Memorandum of Agreement to continue acquiring more rights of other parties to certain portions of the Company's lots in Binangonan, Rizal with an aggregate area of 74.3026 hectares. The total amount reclassified to land held for development amounts to P223 million representing P300 per square meter as its deemed cost. Amount reclassified represents land intended for future development.

Under the 2008 MOA between the parent company and PrimeEast, PrimeEast, together with BLC, transferred in favor of the Company all of their rights and interests over certain lots located in Binangonan, Rizal, containing an area of 50.84 hectares in consideration for the Company's payment of P177.00 million. The Company paid P32 million as of December 31, 2008. Payment term for the balance is not fixed, thus considered due and demandable at balance sheet date. The Company paid the balance thru the proceeds of stock rights in June 2010.

In September 2015, the Company identified additional 10 hectares of land that can be recovered/cleared and re-titled in the name of the Company. Additional provision for clearing costs amounting to P35 million pertaining to the 10 hectares of land is recognized. The increase in investment property and additional provision are considered as non-cash transactions.

## 12. Property and equipment

Details and movements of property and equipment as of and for the period ended March 31, 2016 and December 31, 2015 follow:

|  | Office equipment | Furniture and fixtures | Transportation equipment | Communication equipment | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cost |  |  |  |  |  |
| Balances at January 1, 2013 | 2,084,354 | 2,122,399 | 431,818 | 202,278 | 4,840,849 |
| Additions |  | - | - | - |  |
| Balances at December 31, 2013 | 2,084,354 | 2,122,399 | 431,818 | 202,278 | 4,840,849 |
| Additions | 68,625 | - | 1,831,942 | - | 1,900,567 |
| Balance at December 31, 2014 | 2,152,979 | 2,122,399 | 2,263,760 | 202,278 | 6,741,416 |
| Additions | - | - | - | - | - |
| Balances at December 31, 2015 | 2,315,599 | 2,196,673 | 2,958,403 | 202,278 | 7,672,953 |
| Additions |  |  |  |  | - |
| Balance at March 31, 2016 | 2,152,979 | 2,122,399 | 2,263,760 | 202,278 | 6,741,416 |
| Accumulated depreciation |  |  |  |  |  |
| Balances at January 1, 2013 | 1,983,501 | 2,001,772 | 431,817 | 202,273 | 4,619,363 |
| Depreciation | 42,189 | 46,731 | - | - | 88,920 |
| Balances at December 31, 2013 | 2,025,690 | 2,048,503 | 431,817 | 202,273 | 4,708,283 |
| Depreciation | 43,383 | 42,996 | 122,130 | - | 208,509 |
| Balances at December 31, 2014 | 2,069,073 | 2,091,499 | 553,947 | 202,273 | 4,916,792 |
| Depreciation-2015 | 54,328 | 40,503 | 386,655 | - | 231,277 |


| Balances at December 31, 2015 | $2,123,402$ | $2,132,002$ | 940,602 | 202,273 | $5,398,279$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Depreciation as of March 31, <br> 2016 | 21,445 | 6,010 | 128,502 | 202,273 | 358,230 |
| Net book value |  |  |  |  |  |
| $\quad$December 31, 2015 | 192,197 | 64,672 | $2,017,801$ | 5 | $2,274,675$ |
| March 31, 2016 | 248,206 | 58,665 | $1,889,300$ | 5 | $2,196,171$ |

## 13. Other Assets

Other assets at March 31, 2016 and December 31, 2015 consist of:

|  | $\mathbf{2 0 1 6}$ | $\mathbf{2 0 1 5}$ |
| :--- | ---: | ---: |
| Security deposits | $1,007,763$ | $1,007,763$ |
| Computer software, net | 40,868 | 46,592 |
| Others | 62,050 | 62,050 |
|  | $1,110,681$ | $1,116,405$ |

## 14. Accounts payable \& accrued expenses, provision for clearing costs and liability for land acquisition

Accounts payable \& accrued expenses consist of:

|  | Note | 2016 | 2015 |
| :--- | :---: | :---: | ---: |
| Liability for land acquisition | - | - |  |
| Accounts payable |  | $6,381,920$ | $21,843,378$ |
| Accrued expenses and other payables |  |  |  |
| $\quad$ Interest, penalties and related changes |  | $11,461,111$ | $144,235,763$ |
| Real property taxes | $28,581,546$ | $28,581,546$ |  |
| Payable to government agencies | 596,533 | 683,629 |  |
| Salaries, wages and benefits |  | $1,887,746$ |  |
| Office Rental |  |  |  |
| Professional fees | $9,974,903$ | $1,983,270$ |  |
| Others | $9,829,296$ | $9,829,296$ |  |
|  | $62,508,058$ | $9,583,181$ |  |

Liability for land acquisition represents the outstanding payable to PrimeEast which are payable on demand.

Interest, penalties and related charges represent interest arising from Company's notes payable to MHC, Marilaque Land, Inc., T \& M Holdings, Inc. and TPHC (Note 15) bearing annual interest ranging from $12 \%$ to $22 \%$.

In 2011, the Company recorded a reversal of accrued interest and penalties amounting to P32.93 million pertaining to notes payable to Penta Capital Investment Corporation, the principal of which was paid in 2010. The reversal took place after the creditor signed a waiver condoning all the unpaid interest.

In 2012, the Parent Company recorded a reversal of accrued interest, which was previously capitalized as part of investment properties, amounting to P15.51 million related to notes payable to PrimeEast

Properties, Inc. The reversal took place after the creditor signed a waiver condoning all the unpaid interest. The reversal is considered as non-cash transaction.

Provision for clearing costs represents the Company's expected cost to clear a portion of its Binangonan property from bonafide occupants with superior rights over the Company's investment property (see Note 11). The amount is based on estimated clearing and titling cost of P300 to P350 per square meter consistent with the agreement with PrimeEast, the contractor. Such amount represents the peso value (net present value) at each reporting date as quoted by PrimeEast.

Expected timing of actual cash flow as of March 31, 2016 and December 31, 2015 follows:

|  | 2016 | 2015 |
| :--- | :---: | :---: |
| Within 1 year (current) | $110,253,111$ | $110,253,111$ |
| 2 to 4 years | $338,652,984$ | $338,652,984$ |
| 5 to 8 years | $270,000,000$ | $270,000,000$ |
| Total noncurrent, net of current portion | $608,652,984$ | $608,652,984$ |
| Total cashflow | $718,906,098$ | $718,906,095$ |

## 15. Notes payable

Notes payable at March 31, 2016 and December 31, 2015 consist of:

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Mabuhay Holdings Corporation | $116,993,378$ | $224,869,900$ |
| Prime East Properties, Inc. | $50,000,000$ | $50,000,000$ |
| T \& M Holdings, Inc. | $15,500,000$ | $15,500,000$ |
| Tagaytay Properties Holdings Corp. | $3,500,000$ | $3,500,000$ |
|  | $185,993,378$ | $293,869,900$ |

The notes payable to Mabuhay Holdings Corporation (MHC) is an unsecured borrowing with no definite payment terms and bears interest at 12-18\% per annum. MHC is the largest shareholder of the Parent Company.

In March 2016, proceeds from the private placement by Sigma Epsilon Fund Limited was used by the company to settle partial of its Notes payable and accrued interest to Mabuhay Holdings Corporation amounting to Php 107,876,522 and 142,123,478 respectively.

In September 2015, the company paid partial of its accrued interest to the Parent Company Mabuhay Holdings Corporation (MHC) amounting to Php 110,422,500

In 2013, the Parent Company issued notes payable to T\&M Holdings, Inc., a related party, amounting to P15.5 million. These new borrowings are unsecured and carry an interest rate of $15 \%$ per annum.

During the first quarter of 2015, the Company issued another promissory note to Tagaytay Properties Holdings Corp. amounting to P3.5 million with $15 \%$ interest rate per annum.

PrimeEast loan arose directly from reacquisition of land in Binangonan and is unsecured and have no definite payment terms.

Interest, penalties and related charges from these borrowings for the period ended September 30, 2015 and December 31, 2014 amounted to P31.6 million and P44.68 million, respectively. The borrowing costs amounting to P20.9 million (2014 - P44.68 million) are capitalized as part of the cost of Investment property.

Notes payable is presented as current as balance is deemed payable on demand.

## 16. Share capital; Earnings per share

(a) Share capital

Details of share capital at September 30, 2015 consist of:

|  | Authorized |  | Issued |  |
| :--- | :---: | :---: | :---: | :---: |
| 2015 | Number of <br> Shares | Amount | Number of <br> Shares |  |
| Common shares, at P1 <br> par value per share | $1,500,000,000$ | $1,500,000,000$ | $1,127,113,978$ | $1,127,113,978$ |
| Total | $1,500,000,000$ | $1,500,000,000$ | $1,127,113,978$ | $1,127,113,978$ |

On September 7, 2015, the Securities and Exchange Commission approved the application for increase in capital from $1,000,000,000$ shares to $1,500,000,000$ with a par value of P 1.00 per share.

On April 14, 2010, the Philippine Stock Exchange has approved the Parent Company's stock rights offering which generated a total of P399 million to partially fund the development and construction of real estate development projects in its property in the municipality of Binangonan, Rizal and to repay its maturing loans.

On January 27, 2013, the Securities and Exchange Commission ("SEC") approved the Amended Articles of Incorporation of the Parent Company on change of corporate name from Interport Resources Corporation to IRC Properties, Inc., changes in the primary purpose and declassification of stock.

There were no new shares issued during the quarter.

## (b) Treasury shares

The Company acquired some of its shares of stock as a reserve for future claims of shareholders which are shown in its transfer agent's records but not in its accounts. It is the Company's policy to honor such claims and therefore, issue the said reacquired shares to shareholders upon their presentation of the original unrecorded stock certificates.
(c) Earnings per share

Loss per share (basic and diluted) is computed as follows:

|  | 2016 | 2015 | 2014 |
| :--- | ---: | ---: | ---: |
| Net (loss) income for the year | $(2,504,564)$ | $28,793,939$ | $46,778,805$ |
| Divide by weighted average shares | $1,127,113,978$ | $1,127,113,978$ | $999,913,978$ |
| Basic Income (Loss) per share | $(.0022)$ | .025 | $(.046)$ |
| Diluted Income (Loss) per share | $(.0022)$ | .025 | $(.046)$ |

There are no dilutive potential common shares as of March 31, 2016.
In 1997, the Securities and Exchange Commission (SEC) approved the change of the par value of shares of stock from P0.01 to P1. The said change was approved by the Philippine Stock Exchange (PSE) on August 8, 2008. The Company has additional share issuance of 199,913,992 shares after its initial public offering, arising from the exercise of warrants. The exercise period of bonus warrants had lapsed on June 18, 2013.

On February 19, 1996, the SEC approved the Company's application for the issuance of 40 billion shares, by way of stock rights offering, at an offer price of P0.012 per share. The Company commenced its stock rights offering on June 31, 1997. However, on July 15, 1997, the SEC revoked the Certificate of Permit to Sell Securities and ordered the Company and its custodian bank to immediately return to subscribers the proceeds from the rights offering currently held in escrow (see Note 9). The proceeds from the said offering, which were not yet claimed by the subscribers, are shown as "Liability for refund of stock rights subscription" in the liability section of the consolidated balance sheets.
17. Fair value and other reserves

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Cost of shares reserved for future claims <br> Reserve for fluctuation in market value of listed <br> securities | $(14,943)$ | $(8,943)$ |

## 18. Contingencies

The Company has contingent liabilities with respect to claims, lawsuits and taxes which are pending decision by the courts or being contested, the outcome of which are not presently determinable. Management is of the opinion that an adverse judgment in any one case will not materially affect its financial position and financial performance. Management believes that liability arising is not probable thus no provisions were made during the period.

The Company has also unbooked contingent assets pertaining to Binangonan properties. Such assets will be recognized when assets are cleared and/or under the legal and economic possession of the Company.

## 19. Related party transactions and employee benefits

In the normal course of business, the Company has transactions with its major shareholders and related parties under common control. Related parties where the Company made transaction
during the year were Mabuhay Holdings Corporation and its subsidiaries and PrimeEast Properties, Inc.

Significant related party transactions are discussed in Notes $10,11,14$, and 15 to the financial statements.

Related party transactions, except those mentioned in Notes $10,11,14$, and 15 are due within 30 days or payable on demand.

## Lease commitments

The Company has entered into a non-cancellable lease agreement with a related party for its office space. The lease agreement has a term of 3 years, expiring on 2015, and is renewable annually.

## Salaries and employee benefits

Details of salaries, wages and employee benefits for the period ended March 31, 2016 and March 31, 2015 follow:

|  | 2016 | 2015 |
| :--- | ---: | ---: |
| Salaries and wages | $1,497,410$ | 764,966 |
| Bonus and allowances | 340,697 | 122,703 |
| SSS, Philhealth and HDMF | 54,027 | 25,199 |
|  | $1,892,134$ | 912,868 |

The total compensation of the Company's executive officers for the period ended March 31, 2016 and December 31, 2015 amounting to P1,200,000 and P600,000 respectively.

There are no share-based payments to key management personnel nor are there any outstanding stock options.

As at March 31, 2016, the Company has 17 employees. Due to the increase in employees as mandated by RA 7641 the Company has set up a retirement benefit for its employees.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

(For the Quarter Ended March 31, 2016)
The following discussion should be read in conjunction with the Consolidated Financial Statements of the Registrant that are incorporated to this Report by reference. Such Consolidated Financial Statements have been prepared in accordance with Philippine GAAP.

The Company is currently in the real estate development business after having shifted away from its oil exploration activities. Its concentration is in the development of its approximately 2,200 hectare property in Binangonan, Rizal. The property is titled and is registered in the name of the Company.

After its successful stock rights offering on June 2010 that generated a total amount of P400M, the Company is in full gear to undertake the development of its Binangonan Property. On August 5, 2010, IRC entered into a Joint Venture Agreement with Dreamhauz Management and Development Corporation (DMDC) for the development of a 150,000 square meter land of the Corporation in Binangonan, Rizal, into a residential subdivision called Sunshine Fiesta Subdivision. From the total 869 units in the Sunshine Fiesta project, 103 units are assigned to IRC, representing the $12 \%$ share of the company. Of these 103, 98 have been sold including one cash sale as of September 30, 2015. Total contract price of P69,313,800 taken out from Home Development Mutual Fund (Pag-IBIG) and P664,200 from cash sale brings to total revenue of P69,978,000 as of September 30, 2015.

As for Fiesta Casitas Subdivision, a joint venture project with Dell Equipment and Construction Corporation, 123 units out of 1,015 units are assigned to IRC, representing the $12 \%$ share of the company. The expected total revenues for the 123 IRC-assigned units are estimated at P97,600,000 with an average sale of P800,000 per unit. Of these 123, 5 have been sold as of September 30, 2015. Total contract price of P3,770,400 taken out from Home Development Mutual Fund (Pag-IBIG) brings to total revenue of P3,770,400 as of September 30, 2015.

On July 9, 2014, the Group entered into a joint development agreement with a foreign investor for the development of a four-hectare housing project, the Group's third residential development within its Binangonan property. As of September 30, 2015 the total reserved units are 175 with a total contract price of P153, 525,200.

Design planning for Eastridge residences is on hold as prospective investors are being eyed for the project. The company is talking to a possible investor (Japanese group) to develop the condominium project.

Management believes that these projects will generate significant amount of sustainable income stream and operating cash flows to the Company. There is a huge demand for housing in the region and the property is well situated in relation to the future growth direction of the metropolis.

On February 16, 2016 IRC Properties, Inc. ("IRC") entered into a Subscription Agreement with Sigma Epsilon Fund Limited (the "Subscriber"), a corporation organized and existing under the laws of Cayman Island with principal office located at Cricket Square, Hutchins Drive, PO Box 2681, Grand Cayman KY1-111, Cayman Islands, represented herein by its Director, Mr. Lee Puay Ching, hereby subscribes to Two Hundred Million common shares of IRC PROPERTIES, INC. with a par value of One Peso per share at a subscription price of P1.40 per share, or for a total subscription price of Two Hundred Eighty Million Pesos. (Php 280,000,000.00)

On July 3, 2015 IRC Properties, Inc. ("IRC") entered into a Subscription Agreement with Rizal Partners Company Limited (the "Subscriber"), a corporation organized and existing under the laws of Japan with principal office located at 1-11 Kioi-cho Chiyoda-ku, Tokyo, whereby the Subscriber agreed to subscribe to One Hundred Twenty Seven Million Two Hundred Thousand $(127,200,000)$ common shares (the "Shares") of IRC with a par value of One Peso (Php1.00) per share, at a subscription price of Php1. 40 per share, or for a total subscription price of One Hundred Seventy Eight Million Eighty Thousand Pesos (Php178,080,000.00). The Shares which shall be fully paid for in cash by the Subscriber will be issued as a Private Placement to be taken out from an increase in the authorized capital stock of the Corporation as previously authorized by the stockholders and the Board of Directors of IRC

On September 7, 2015, the Securities and Exchange Commission ("SEC") approved the Amended Articles of Incorporation to increase the capital stock from P 1,000,000,000 to P1,500,000,000 with a par value of P1.00.

On January 27, 2013, the Securities and Exchange Commission ("SEC") approved the Amended Articles of Incorporation of the Parent Company on change of corporate name from Interport Resources Corporation to IRC Properties, Inc., changes in the primary purpose and declassification of stock.

On September 10, 2013, the Company entered into a Contract to Sell with Hundred Lake Development Corporation, whereby the company agreed to sell its land located in Binangonan, Rizal, with an area of 183,729 square meters at $\mathrm{P} 475 / \mathrm{m} 2$. The company received P75 million as down payment upon execution of the Contract to Sell and the balance of P12,271,275.00 was fully collected in 2014 upon transfer of the property to the buyer.

As at September 30, 2015, the Group's negotiations with a leading local real estate developer relative to the acquisition of a portion of the 2,000-hectare Binangonan lot have not materialized. The deal is expected to be completed this year. The Group believes that the entry of the leading local real estate developer will jumpstart the development of a new mixed-use community south of Metro Manila.

Presently, the Company has a total of eight (12) personnel excluding the Chairman, President and Corporate Secretary. Management intends to hire additional personnel as need arises.

The Company's activities expose it to a variety of financial risks: market risk (including currency risk, interest rate risk and price risk), credit risk and liquidity risk. Its overall risk management program focuses on the unpredictability of financial markets and seeks to minimize potential adverse effects on its financial performance.

The Management, under the direction of the Board of Directors is responsible for the management of financial risks. Its objective is to minimize the adverse impacts on the Company's financial performance due to the unpredictability of financial markets.

The Company's equity position is in compliance with the minimum statutory requirements applicable to public companies.

## Financial Condition

## Interim Report (March 31, 2016)

The Company employed total assets of $\mathrm{P} 3,248,530,923$ financed by total liabilities of $\mathrm{P} 1,760,755,732$ and total stockholders' equity of P1,487,778,194. Noncurrent assets amounted to P2,091,078,231 consisting of investment property, property and equipment (net of accumulated depreciation) and other assets. Current assets stood at P1,157,452,692.

## Results of Operation

A comparative review of the Company's financial operations for the quarter ended March 31, 2016 vis-$\grave{a}$-vis the same period last year showed the following:

Net loss for the quarter was P2.5 million from net loss of 1.9 million of the same period last year. Net loss was due to increase in total expenses. Total cost and expenses increased by P 7.6 million from 8.8 million from the same period of last year due to the corresponding increase in cost of sales. Cost of sales significantly increased due inclusion of development cost and house construction since the company is now the developer. The increase in expenses was also attributable to increase of Salaries and wages due to increase in personel likewise the increae in office supplies, and depreciation.

For the year ending March 31, 2016 vs. year ending March 31, 2015, total revenue is likewise higher by $50.36 \%$ or P7,079,833 due to sale of Sixteen (16) units of house and lot at Casas Aurora project. Total cost and expenses by $46.3 \%$ or P $7,616,187$.

## Material changes (March 31, 2016 vs. December 31, 2015)

Cash increased by $166 \%$ or in the amount of P15.02 million mainly due to the proceeds from sale of house and lot units, proceeds from private placement transaction, offsetted by payment of |loan, interest expense, office rental, annual listing fees, and for the development and constructions of Casas Aurora Project.

Receivables increased by P12.19 million or $30 \%$ largely due to the Pag-Ibig retentions, advances to Greenroof Corporation, a joint venture partner for the development of Fiesta Casitas Project, Advances to Dreamhouse Management and Development Corp. and advances to Dell Equipment \& Construction Corp for the development of Casas Aurora Project.

Property and equipment decreased by $19.01 \%$ or P78 thousand due to depreciation.
Prepayment decreased by $32 \%$ or P9.9 million due to the advances to contractors.
Account Payable and accrued expense decreased by P156.2 million or $71 \%$ due to payment of principal and accrued interest to Mabuhay Holdings Corporation.

Advances due to others increased by $20 \%$ or P15.0 million due reclassification advances from Tamurakenzai

There is no significant element of income that did not arise from the Registrant's continuing operations. Neither is the Company's operations affected by any seasonality or cyclical trends.

## Discussion of Material Events/Uncertainties Known to Management that would Address the Past and Impact on Future Operations

a. The Company's capital expenditures commitments are land clearing cost and the Casas Aurora Project discussed in Note 10. It is not under any pressing obligation to pay its advances to affiliates. The Company has enough resources to cover payment of liabilities through the sale of some of its properties.
b. The Management does not foresee any event that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.
c. The Company does not have any material off-balance sheet transactions, arrangements, obligations (including contingent obligations) and other relationships with unconsolidated entities or other persons created during the reporting period.
d. The Management is not aware of any known trends, demands, commitments, events or uncertainties that have had or that are reasonably expected to have a material favourable or unfavourable impact on the company's liquidity, net sales or revenues or income from continuing operations.
e. The Company does not have any significant elements of income or loss that did not arise from the company's continuing operations.

## REGISTRANT'S COMPARATIVE FINANCIAL SOUNDNESS INDICATORS

|  | Mar. 31, 2016 | Dec. 31, 2015 | Dec. 31, 2014 | Dec. 31, 2013 |
| :--- | ---: | :---: | :---: | :---: |
| Working Capital | $410,358,684$ | $424,872,987$ | $420,395,564$ | $485,652,780$ |
| Current Ratio | 1.549 | 1.594 | 1.635 | 1.793 |
| Quick Ratio | .153 | .134 | .138 | .059 |
| Asset to Equity Ratio | 2.184 | 2.160 | 2.303 | 2.246 |
| Debt to Assets Ratio | .542 | .537 | .566 | .555 |
| Debt to Equity Ratio | 1.184 | 1.160 | 1.303 | 1.246 |
| Gross Profit Margin | .398 | .937 | .946 | .796 |
| Operating Profit Margin | $(.170)$ | .535 | .698 | .767 |
| Net Profit Margin | $(.178)$ | .321 | .428 | .511 |
| Return on Assets | $(.0007)$ | .008 | .015 | .116 |
| Return on Equity | $(.001)$ | .019 | .36 | .261 |
| Interest Coverage Ratio | -nil- | -nil- | -nil- | -nil- |

Current/ Liquidity Ratios- shows the ability of the company to pay off its debts over the next year.
Working Capital- computed as current assets minus current liabilities.
Current Ratio- computed as current assets divided by current liabilities.
Quick Ratio- computed as current assets minus prepayments and land held for development divided by current liabilities.
Solvency Ratios- measure the company's ability to pay all debts, particularly long term debts.
Debt to Equity- computed as total liabilities divided by total equity.
Debt to Assets- computed as total liabilities divided by total assets.
Asset to Equity Ratio- measures financial leverage and long- term solvency. It shows how much of the assets are owned by the company. It is computed as total assets divided by stockholders' equity.
Interest Coverage Ratio- measures the company's ability to pay its interest charges. It is computed as income before income tax and interest expense divided by interest payments

## Profitability Ratios

Gross Profit Margin- shows how much of the company's revenue remains after the cost of sales. It is computed as gross profit divided by sales.

Operating Profit Margin- measures the amount of money that remains after paying sales and operating expenses. It is computed as earnings befory taxes and interest divided by sales.

Net Profit Margin- shows the money remaining after paying all expenses. It is computed as net profit divided by sales.

Return on Assets- measures how effectively the company uses its assets to create revenue. It is computed as net income divided by total assets.

Return on Equity- measures how much money the company have earned on its investment. It is computed as net income divided by stockholders' equity.

## REPORT ON SEC FORM 17-C:

## Date

## Particulars

February 29, 2016
February 11, 2016
Comprehensive Corporate Disclosure on issuance of shares Change in Directors and/or officers
February 5, 2016
Result of Board of Directors meeting last February 4, 2016

## PART II - OTHER INFORMATION

## ITEM 4 - NON-APPLICABILITY OF OTHER SEC-REQUIRED NOTES

Notes required to be disclosed but are not applicable to the Registrant are indicated below:
a. Assets Subject to Lien and Restrictions on Sales of Assets
b. Changes in Accounting Principles and Practices
c. Defaults
d. Preferred Shares
e. Pension and Retirement Plans
f. Restrictions which Limit the Availability of Retained Earnings for Dividend Purposes
g. Significant Changes in Bonds, Mortgages and Similar Debt
h. Registration with the Board of Investments (BOI)
i. Foreign Exchange losses Capitalized as part of Property, Plant \& Equipment
j. Deferred Losses Arising from Long-Term Foreign Exchange Liabilities
k. Segment Reporting

1. Disclosure not made under SEC Form 17-C: None

## ITEM 5- RECOGNITION OF IMPACT OF THE FOLLOWING NEW STANDARDS

The following new standards do not have and are not expected to have a material impact on the Group's financial statements.
a. Separate Financial Statements PAS 27 (Amended)
b. Investments in Associate and Joint Venture PAS 28
c. Government Loans (Amendments to PFRS 1)
d. Disclosure-Offsetting Financial Assets and Financial Liabilities (Amendments to PFRS 7)
e. Consolidated Financial Statements (PFRS 10)
f. Joint Arrangements (PFRS 11)
g. Disclosure of Interests in Other Entities (PFRS 12)
h. Fair Value Measurement (PFRS 13)
i. Financial Instruments (PFRS 9)

Adopted/Not adopted/
Not applicable
Adopted Adopted
Not applicable
Adopted
Adopted
Adopted
Adopted
Adopted
Not Adopted

## SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## Issuer: IRC PROPERTIES, INC.



ESTEBAN G. PENA SY
Chairman


ALEXANDER G. ASUNCION
President


Treasurer


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[^3]:    ${ }^{1}$ Reckoned from the election immediately following January 2, 2012.

[^4]:    ${ }^{2}$ The Group is composed of the parent, subsidiaries, associates and joint ventures of the company.

[^5]:    ${ }^{3}$ Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

[^6]:    ${ }^{4}$ Family relationship up to the fourth civil degree either by consanguinity or affinity.

[^7]:    ${ }^{5}$ Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

[^8]:    6 "Issues" are compliance matters that arise from adopting different interpretations.
    7 "Findings" are those with concrete basis under the company's policies and rules.

